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**GEOGRAPHIC AREA SERIES** 

**Arizona** 



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If you have any questions concerning the statistics in this report, call (301) 763-7038.

# 1987

# Census of Retail Trade

RC87-A-3

**GEOGRAPHIC AREA SERIES** 

Arizona

Issued February 1989



U.S. Department of Commerce Robert A. Mosbacher, Secretary Robert Ortner, Under Secretary for Economic Affairs

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# INTRODUCTION

#### PURPOSE AND USES OF THE ECONOMIC **CENSUSES**

The economic censuses are the major source of facts about the structure and functioning of the Nation's economy. They provide essential information for government, business, industry, and the general public.

Economic censuses furnish an important part of the framework for such composite measures as the gross national product, input-output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions.

Policy-making agencies of the Federal Government use the data, especially in monitoring economic activity and providing assistance to business.

State and local Governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.

Trade associations study trends in their own and competing industries, and keep their members informed of market changes.

Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

#### **AUTHORITY AND SCOPE**

Title 13 of the United States Code (sections 131, 191, and 224) directs the Census Bureau to take the economic censuses every 5 years, covering years ending in 2 and 7. The 1987 Economic Censuses consist of the-

Census of Retail Trade

Census of Wholesale Trade

Census of Service Industries

Census of Transportation

Census of Manufactures

Census of Mineral Industries

Census of Construction Industries

Special programs also cover enterprise statistics and minority-owned and women-owned businesses. (The 1987 Census of Agriculture and 1987 Census of Governments are conducted separately.) The next economic censuses are scheduled to be taken in 1993 covering the year 1992.

#### AVAILABILITY OF THE DATA

The results of each of the economic censuses are available in printed reports, for sale by the U.S. Government Printing Office, and on microfiche, computer tape, compact discs with read-only memory, and flexible diskettes, for sale by the Census Bureau. Order forms for all types of products are available on request from Customer Services, Census Bureau, Washington, DC 20233. A more complete description of publications being issued from this census is on the inside back cover of this document.

Census facts are also widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. Finally, State Data Centers in every State and Business and Industry Data Centers in many States also supply economic census statistics.

#### WHAT'S NEW IN 1987

Several changes have taken place for the 1987 censuses. Data will be reported on the basis of the newly revised Standard Industrial Classification (SIC) system with selected reports including "bridge tables," linking the old and new classification systems. A new set of metropolitan areas has been adopted, and more detailed information will be available for businesses with no paid employees. For additional information on these changes, review the subsequent text.

#### HISTORICAL INFORMATION

The economic censuses have been taken together as an integrated program at 5-year intervals since 1967, and before that for 1963, 1958, and 1954. Prior to that time, the individual censuses were taken separately at varying inter-

The economic censuses trace their beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for 1840 and subsequent censuses to include mining and some commercial activities. In 1902, Congress established a permanent Census Bureau and directed that a census of manufactures be taken every 5 years. The 1905 manufactures census was the first time a census was taken apart from the regular every-10-year population census.

The first census of business was taken in 1930, covering 1929. Initially it covered retail and wholesale trade, and construction industries, but it was broadened in 1933 to include some of the service trades.

The 1954 economic censuses were the first to be fully integrated—providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. These were the first censuses to be taken by mail, using lists of firms provided by the administrative records of other federal agencies. Since 1963, administrative records have also been used to provide basic statistics as well for very small firms, reducing or eliminating the need to send them census questionnaires. The Enterprise Statistics Program, which publishes combined data from the economic censuses, was made possible with the implementation of the integrated census program in 1954.

The range of industries covered in the economic censuses has continued to expand. The Census of Construction Industries began on a regular basis in 1967, and the scope of service industries was broadened in 1967, 1977, and 1987. The Census of Transportation began in 1963 as a set of surveys covering travel, transportation of commodities, and trucks. New for 1987 are publications reporting on business establishments engaged in several transportation industries, paralleling the data on establishments in other sectors. This is part of a gradual expansion in coverage of industries previously subjected to government regulation. The Survey of Minority-Owned Business Enterprises was first conducted as a special project in 1969 and was incorporated into the economic censuses in 1972 along with the Survey of Women-Owned Businesses.

Economic censuses have also been taken in Puerto Rico since 1909, in the Virgin Islands and Guam since 1958, and in the Northern Mariana Islands since 1982.

Statistical reports from the 1982 and earlier censuses provide historical figures for the study of long-term time series, and are available in some large libraries. All of the census data published since 1967 are still available for sale on microfiche from the Census Bureau.

#### AVAILABILITY OF MORE FREQUENT **ECONOMIC DATA**

While the censuses provide complete enumerations every 5 years, there are many needs for more frequent data as well. The Census Bureau conducts a number of monthly, quarterly, and annual surveys, the results of which appear in publication series such as Current Business Reports (retail and wholesale trade and service industries), the Annual Survey of Manufactures, Current Industrial Reports, and the Quarterly Financial Report. Most of these surveys, while providing more frequent

observations, yield less kind-of-business and geographic detail than the censuses. The County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

#### SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the Guide to the 1987 Economic Censuses and Related Statistics. More information on the methodology, procedures, and history of the censuses will be published in the History of the 1987 Economic Censuses. Contact Customer Services for information on availability.

#### **CENSUS OF RETAIL TRADE**

The 1987 Census of Retail Trade, part of the 1987 Economic Censuses, covered retail trade as defined in the Standard Industrial Classification (SIC) Manual.1 It included all establishments primarily engaged in selling merchandise for personal or household consumption and rendering services incidental to the sale of the goods. The census excluded governmental organizations classified in the covered industries except for liquor stores operated by State and local governments. Data for direct sellers (SIC 5963) with no paid employees and post exchanges, ship stores, and similar establishments operated on military posts by agencies of the Federal Government are not included. The basic tabulations in this report do not include data for establishments which are auxiliary (primary function is providing a service, such as warehouses) to retail establishments within the same organization. Data for auxiliaries are presented in a subsequent report issued as part of the 1987 Enterprise Statistics reports.

For the 1987 Census of Retail Trade, large- and mediumsize firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms, including those with no paid employees, data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. In addition, more detailed information for selected kinds of business was obtained on the various questionnaires.

Appendix A gives a more detailed explanation of census coverage and methodology.

#### CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the

Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

number of establishments in a kind-of-business classification is not considered a disclosure, so this information may be released even though other information is withheld.

#### GEOGRAPHIC AREAS COVERED

This report series presents data for the following areas:

- 1. The United States as a whole.
- 2. Each State and the District of Columbia.
- 3. Each consolidated metropolitan statistical area (CMSA) and primary metropolitan statistical area (PMSA) defined by the Office of Management and Budget as of June 30, 1987. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSA's which have a population of at least 1,000,000<sup>2</sup> and which meet specific criteria of urban character and of social and economic integration.
- 4. Each metropolitan statistical area (MSA) defined by the Office of Management and Budget as of June 30, 1987. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants.2 Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
- 5. The area within the State outside metropolitan statistical areas.
- 6. Each county or county equivalent.3 4
- 7. Each municipality of 2,500 inhabitants or more incorporated as a city, borough, village, or town.2 <sup>3</sup>For the economic censuses, census areas and boroughs in Alaska, boroughs in New York, and towns in New York and Wisconsin are not included in this category.
- 8. Special economic urban areas (SEUA's), which include townships in New Jersey and Pennsylvania and towns in New England with 10,000 inhabitants or more.2

#### **DOLLAR VALUES**

All dollar values presented in this report are expressed in current dollars, i.e., 1987 data are expressed in 1987 dollars and 1982 data in 1982 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred.

#### RELIABILITY OF DATA

All data compiled in this report originated from either census questionnaires or administrative records of other Federal agencies and, therefore, are not subject to sampling errors. However, the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Bureau of the Census obtains on computer tape limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication. For an indication of the extent that data included in these reports were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents, see appendix E. Also, see appendix A for a more detailed explanation of census coverage and methodology.

#### SPECIAL TABULATIONS

Special tabulations of data collected in the 1987 Census of Retail Trade may be obtained, depending on availability of time and personnel, on diskette, computer tape, or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Business Division, Bureau of the Census, Washington, DC 20233.

To discuss a special tabulation before submitting specifications, call 301-763-5282.

#### ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

Represents zero.

<sup>&</sup>lt;sup>2</sup> According to 1980 Census of Population or subsequent special census.

<sup>&</sup>lt;sup>3</sup>Those defined as of January 1, 1987.

<sup>&</sup>lt;sup>4</sup>See appendix F for Alaska, Louisiana, Maryland, Missouri, Montana, Nevada, Virginia, and District of Columbia county equivalents.

(D)	Withheld to avoid disclosing data for individual companies; data are included in broader kind-	CMSA MSA	Consolidated Metropolitan Statistical Area.  Metropolitan Statistical Area.
	of-business totals.	n.e.c.	Not elsewhere classified.
(IC)	Independent city.	PMSA	Primary Metropolitan Statistical Area.
(NA)	Not available.	pt.	Part.
(NC)	Not comparable.	r	Revised.
(X)	Not applicable.	SIC	Standard Industrial Classification.

# Users' Guide for Locating Statistics in This Report by Table Number

	_										
Information shown in tables						Table					
mornation shown in tables	1	2	3	4	5	6	7	8	9	10	11
GEOGRAPHIC AREAS											
The State	×	Х	Х	Х				×			
or MSA					X <sup>2</sup> X	¹X	<sup>1</sup> X	,	X	<sup>2</sup> X	Х
DATA ITEMS <sup>3</sup>											
Establishments. Sales Annual payroll First quarter payroll.	X X X		<sup>4</sup> X <sup>4</sup> X <sup>4</sup> X	<sup>4</sup> X <sup>4</sup> X <sup>4</sup> X	X X X	X X X	X X X	X X X	X X X		
Paid employees for pay period including March 12, 1987 Unincorporated businesses	×		4X	4X	X X	X X	×	X	X X		
Sales per establishment. Sales per employee Payroll per employee Employees per establishment. 1982 to 1987 comparative statistics (establishments, sales, payroll, employees)		X X X X	<sup>4</sup> X								
Summary statistics for industries having an SIC change between 1972 and 1987				4X						<sup>2</sup> X	×

<sup>&</sup>lt;sup>1</sup>Includes areas with 350 retail establishments or more.

<sup>&</sup>lt;sup>2</sup>Includes places with 2,500 inhabitants or more, according to the 1980 Census of Population or subsequent special census.

<sup>&</sup>lt;sup>3</sup>See Explanation of Terms, appendix A. <sup>4</sup>Based on 1972 Standard Industrial Classification.

# Users' Guide for Locating Statistics in the 1987 Census of Retail Trade Reports

	Information shown in reports by kind of business or industry category										
Report and geographic area	Number of establishments	Sales (\$1,000)	Payroll (\$1,000)	Number of employ-ees	Selected ratios and rankings	Merchan- dise line sales	Sales size and employ- ment size of establish- ments and firms	Concen- tration ratios of largest firms	Single units and multiunits	Legal form of organiza- tion	Selected topics
GEOGRAPHIC AREA SERIES											
United States	x	X	Х	X	X						
State	X	Х	Х	Х	X						
CMSA, PMSA, MSA	X	X	X	×							
County	X	X	X	×	X						
Place	X	Х	Х	Х	Х						
NONEMPLOYER STATISTICS SERIES											
United States	1X	<sup>1</sup> X									
State	X	X									
CMSA, PMSA, MSA	X	X							:		
County		X									
Place	X	X									
ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION)											
United States	X	Х	Х	Х			X	х	X	X	
MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES											
United States		X	X							X	<sup>2</sup> X
MERCHANDISE LINE SALES											
United States	×	Х				Х					
State	зХ	зХ				зX					
CMSA, PMSA, MSA	3X	зХ				3X					
MISCELLANEOUS SUBJECTS											
United States	X	X	Х	X							<sup>4</sup> X
State	X	X	X	×							<sup>4</sup> X
	^	^	Α,	^							^
ZIP CODES											
United States	5X	5X	F	Ext							
State	<sup>5</sup> X	<sup>5</sup> X	<sup>5</sup> X	<sup>5</sup> X							
SPECIAL REPORT SERIES—SELECTED STATISTICS											
United States	1X	<sup>1</sup> X	X	Х	Х		6X				1 <sup>7</sup> X
State	8X	X <sup>B</sup>	X	Х	Х						<sup>7 8</sup> X
CMSA, MSA	X <sub>8</sub>	Х <sup>в</sup>	X	X	X						8 <sup>9</sup> X

<sup>&</sup>lt;sup>1</sup>Includes data for all establishments, establishments with payroll, and establishments without payroll, by kind of business.

<sup>&</sup>lt;sup>2</sup>Includes value produced, capital expenditures, depreciable assets, and selected operating expenses detail.

<sup>&</sup>lt;sup>3</sup>Data available in printed form only for the United States. Data for other areas are available only on microfiche and computerized media.

<sup>&</sup>lt;sup>4</sup>For United States, States, and MSA's, includes data on number of gasoline pumps and gallon sales of gasoline and other automotive fuels as well as establishments offering self-service sale of gasoline; on seating capacity and average cost per meal; and on the number of pharmacists, number of prescriptions filled, and percent of prescriptions paid for by third parties. For United States and States only, includes data on number of automotive service bays, number of automotive mechanics, types of food services, franchise holders, concession operators, contract feeding and automatic merchandising machine operators; and on the gallon sales of fuels, LP gas bulk storage capacity, and number of establishments selling bottled LP gas.

<sup>&</sup>lt;sup>5</sup>Data available on public-use computer tapes and CD-ROM only.

<sup>&</sup>lt;sup>6</sup>Data available by sales size of establishments without payroll only.

<sup>&</sup>lt;sup>7</sup>Includes percent of retail sales in MSA's, in non-MSA areas, in central cities, and outside central cities within MSA's.

<sup>&</sup>lt;sup>8</sup>Includes data for all establishments and establishments with payroll.

<sup>&</sup>lt;sup>9</sup>Includes percent of retail sales inside and outside central cities within each individual MSA.

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# SUMMARY OF FINDINGS

Data from the 1987 Census of Retail Trade show that Arizona's 19,798 retail stores with payroll had sales totaling \$21.8 billion. In 1982, 17,278 stores had sales of \$13.6 billion.

For establishments with payroll in 1987, sales of grocery stores accounted for 22.2 percent of the State's total sales by retailers compared to 23.9 percent in 1982. Other leading retail kinds of business in 1987 were new car dealers with 17.9 percent of sales, department stores (including leased departments) with 8.8 percent, gasoline service stations with 7.3 percent, and restaurants and lunchrooms with 4.6 percent.

For 1987, sales for establishments with payroll in the State averaged \$1.1 million per establishment, compared to \$786 thousand in 1982. In 1987, department stores (including leased departments) averaged \$18.0 million per establishment; new car dealers, \$13.7 million; grocery stores, \$2.9 million; miscellaneous general merchandise stores, \$2.7 million; and catalog and mail-order houses, \$2.3 million.

For retail establishments with payroll, 1987 sales per employee averaged \$84 thousand. New car dealers had sales per employee of \$277 thousand, which contrasts sharply with the \$22 thousand per employee average for restaurants and lunchrooms.

The 1987 payroll of retailers in the State amounted to \$2.6 billion, compared to \$1.7 billion for 1982. Payroll as a percent of sales of establishments with payroll averaged 12.1 percent for all retailers, 30.3 percent for cafeterias, and 6.4 percent for gasoline service stations.

There were 260,512 paid employees (full- and part-time) engaged in retail trade in the State as of mid-March 1987, compared to 197,956 employees in 1982. Restaurants and lunchrooms were the largest employers with 45,434 employees; followed by grocery stores, 37,461 employees; and refreshment places, 36,214.

Maricopa County led the counties in the State, accounting for 63.8 percent of total sales by retailers. Phoenix had the largest sales among all places in the State, with 31.0 percent of the State total.

Figure 1. State Map

# ARIZONA - Metropolitan Statistical Areas, Counties, and Selected Places

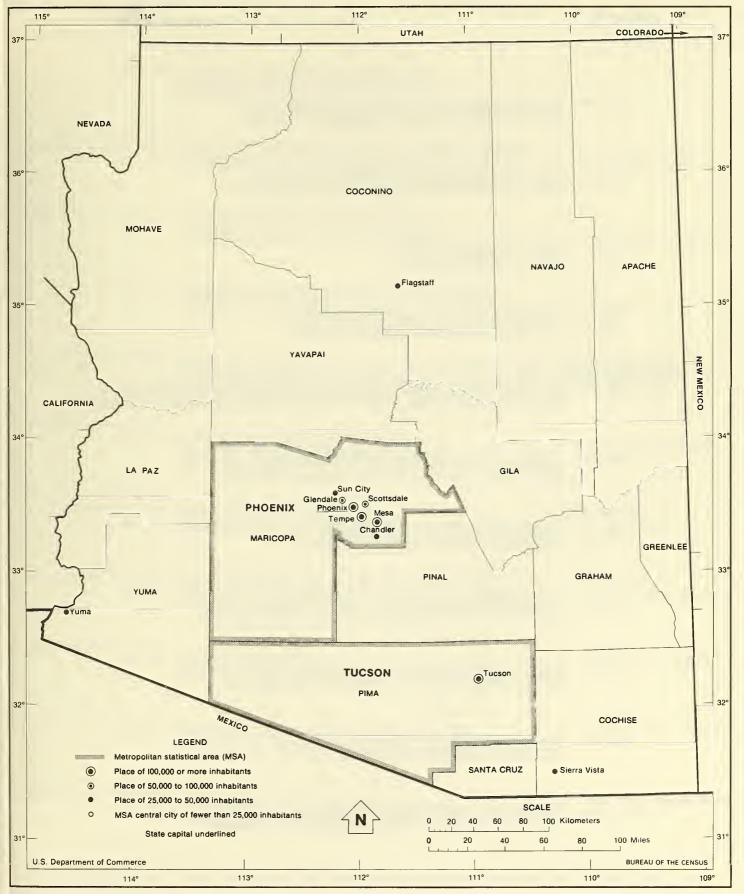
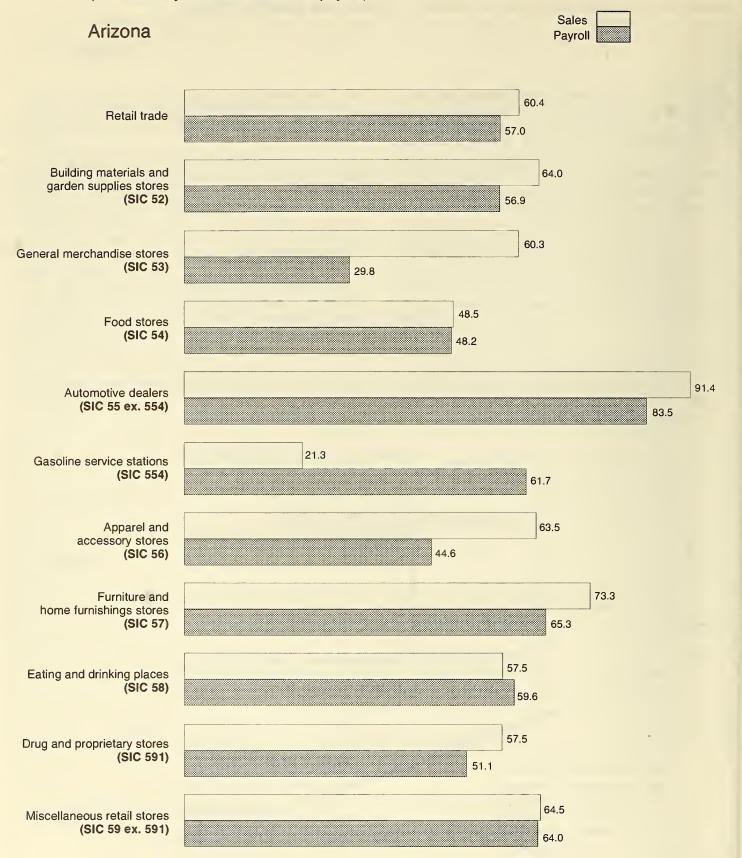
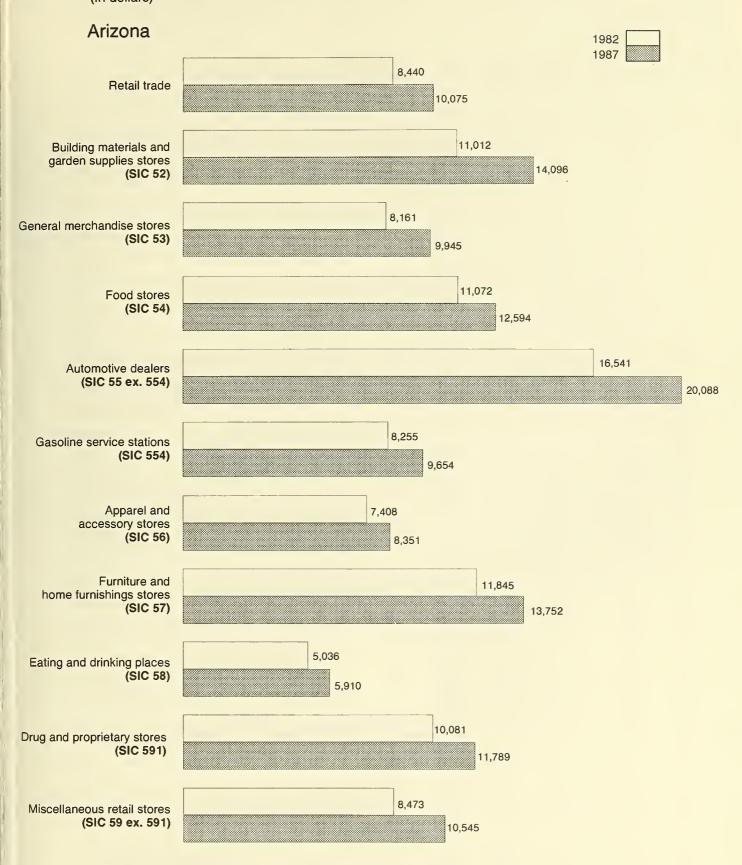


Figure 2. Percent Change in Sales and Annual Payroll: 1982 to 1987 (Includes only establishments with payroll)

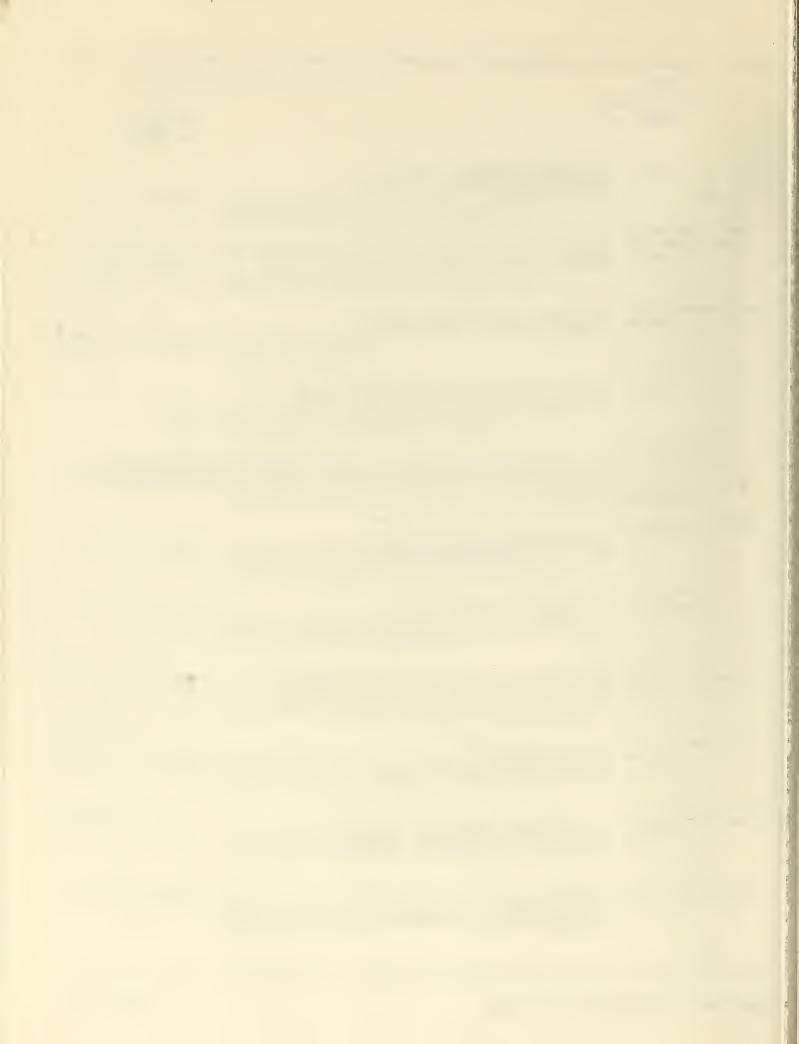


Note: Data are based on 1972 Standard Industrial Classification.

Figure 3. Annual Payroll Per Employee: 1987 and 1982 (In dollars)



Note: Data are based on 1972 Standard Industrial Classification.



# Table 1. Summary Statistics for the State: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

_	nousingy for presenting establishment counts, see appendix AJ					Paid employees	Unincorporate	ed businesses
1987 SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	Retail trade	19 798	21 778 355	2 624 301	634 584	260 512	5 257	1 240
52	Building materials and garden supplies stores	8 <b>9</b> 8	1 116 720	125 974	3 <b>0 15</b> 6	8 937	190	29
521, 3 521 523	Building materials and supply stores Lumber and other building materials dealers Paint, glass, and wallpaper stores	427 300 127	751 101 648 848 102 253	81 545 68 459 13 086	19 618 16 <b>55</b> 8 3 060	5 409 4 636 773	81 57 24	11 6 5
525 526 527	Hardware stores	198 146 127	126 <b>525</b> 100 988 138 106	19 136 15 074 10 219	4 612 3 393 2 <b>5</b> 33	1 597 1 269 662	52 36 21	5 9 4
53	General merchandise stores	454	2 478 304	253 917	61 501	<b>25 5</b> 33	49	13
531	Department stores (incl. leased depts.) <sup>1 2</sup>	105	1 891 933	(NA)	(NA)	(NA)	-	-
531 531 pt. 531 pt. 531 pt.	Department stores (excl. leased depts.)¹ Conventional¹ Discount or mass merchandising¹ National chain¹	105 39 39 27	1 729 575 641 937 (D) (D)	193 397 74 014 (D) (D)	46 656 17 663 (D) (D)	19 633 7 216 (D) (D)	- i - i - i	
533 539	Variety stores Miscellaneous general merchandise stores	109 240	90 141 658 588	11 540 48 980	2 938 11 907	1 547 4 353	9 40	3 10
54	Food stores	2 236	4 982 865	518 231	<b>121</b> 868	41 150	564	148
541 542	Grocery stores Meat and fish (seafood) markets	1 693 50	4 838 061 23 431	491 378 2 463	11 <b>5 5</b> 01 614	37 461 226	385 19	82 7
546 546 pt. 546 pt.	Retail bakeries	244 223 21	59 318 54 895 4 423	15 706 14 735 971	3 670 3 425 245	2 208 2 090 118	77 73 4	37 33 4
543, 4, 5, 9 543 544 545 549	Other food stores	249 19 67 40 123	62 055 8 356 14 368 6 707 32 624	8 684 860 2 135 877 4 812	2 083 214 572 198 1 099	1 255 104 309 228 614	83 7 16 22 38	22 2 6 4 10
55 ex. 554	Automotive dealers	1 517	4 917 701	460 879	112 604	22 943	290	76
551 552	New and used car dealersUsed car dealers	284 200	3 900 246 19 <b>5</b> 423	331 8 <b>55</b> 15 867	81 643 3 642	14 070 1 005	22 41	9 16
553 553 pt. 553 pt.	Auto and home supply stores Tire, battery, and accessory dealers Other auto and home supply stores	789 743 46	502 643 489 349 13 294	81 254 79 586 1 668	19 063 18 720 343	5 747 5 598 149	173 152 21	35 30 5
555, 6, 7, 9 555 556 557 559	Miscellaneous automotive dealers Boat dealers Recreational vehicle dealers Motorcycle dealers Automotive dealers, n.e.c.	244 52 96 74 22	319 389 54 285 191 943 61 862 11 299	31 903 6 178 17 297 7 048 1 380	8 256 1 361 4 900 1 683 312	2 121 343 1 077 602 99	54 10 23 15 6	16 4 9 2 1
554	Gasoline service stations	1 241	1 584 575	100 687	23 481	10 430	374	55
56	Apparel and accessory stores	1 772	834 610	100 851	24 584	12 077	318	96
561	Men's and boys' clothing stores	175	81 415	12 375	2 998	1 085	24	10
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	680 622 58	314 190 292 009 22 181	38 381 35 287 3 094	9 389 8 62 <b>5</b> 764	5 050 4 729 321	143 130 13	52 44 8
565	Family clothing stores	219	210 948	20 790	4 890	2 453	48	14
566 566 pt. 566 pt. 566 pt. 566 pt.	Shoe stores	515 55 139 17 304	190 818 14 721 41 710 3 631 130 756	23 821 2 260 6 517 626 14 418	5 929 583 1 680 154 3 512	2 663 183 669 80 1 731	46 2 8 5 31	8 - 1 - 7
564, 9 564 569	Other apparel and accessory stores Children's and infants' wear stores Miscellaneous apparel and accessory stores	183 46 137	37 239 11 512 25 727	5 484 1 334 4 150	1 378 317 1 061	826 286 540	57 16 41	12 2 10
57	Furniture and homefurnishings stores	1 650	1 102 885	146 827	35 570	10 677	403	89
5712	Furniture stores	452	392 141	58 891	14 489	3 675	97	27
5713, 4, 9 5713 5714 5719	Homefurnishings stores Floor covering stores Drapery and upholstery stores Miscellaneous homefurnishings stores	526 226 70 230	227 667 119 694 26 154 81 819	35 310 17 676 5 679 11 955	8 248 4 176 1 384 2 688	2 721 1 207 474 1 040	151 59 31 61	41 18 6 17
572	Household appliance stores	140	141 789	13 457	3 190	873	58	4
573 5731 5734 5735 5736	Radio, television, computer, and music stores Radio, television, and electronics stores Computer and software stores Record and prerecorded tape stores Musical instrument stores	532 284 75 100 73	341 288 209 165 36 610 61 682 33 831	39 169 23 250 4 435 6 368 5 116	9 643 5 824 1 030 1 520 1 269	3 408 1 871 317 873 347	97 54 14 12 17	17 9 2 2 4

## Table 1. Summary Statistics for the State: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Kind of business	Estab- lishments	Sales	Annual payroll	First quarter payroll	Paid employees for pay period including March 12	Individual proprie- torships	Partner-ships
		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(number)	(number)
<b>5</b> 8	Eating and drinking places	5 510	2 208 325	574 120	141 777	<b>97</b> 138	1 723	467
5812 pt. 5812 pt. 5812 pt. 5812 pt. 5812 pt.	Eating places	4 666 2 136 104 1 994 432	2 048 913 997 778 78 030 831 839 141 266	540 544 283 946 23 669 195 076 37 853	133 244 71 959 5 581 46 363 9 341	91 281 45 434 2 674 36 214 6 959	1 394 714 31 509 140	403 219 6 156 22
5813	Drinking places	844	159 412	33 576	8 533	5 857	329	64
591	Drug and proprietary stores	541	8 <b>27 59</b> 3	91 944	22 588	7 799	58	10
591 pt. 591 pt.	Drug storesProprietary stores	526 15	823 809 3 784	91 410 534	22 453 135	7 728 71	56 2	8 2
59 ex. 591	Miscellaneous retail stores	3 <b>979</b>	1 724 777	250 871	60 455	23 828	1 288	257
592	Liquor stores	276	97 818	7 725	1 855	1 047	131	25
593	Used merchandise stores	232	47 718	9 836	2 335	1 157	82	19
594 5941 5941 pt. 5941 pt.	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops General line sporting goods stores Specialty line sporting goods stores	1 894 316 78 238	768 200 142 965 48 666 94 299	106 004 18 955 5 402 13 553	25 767 4 986 1 312 3 674	11 279 1 958 565 1 393	556 103 19 84	126 18 7 11
5942 5943 5944 5945 5946 5947 5948 5949	Book stores	181 82 457 142 59 499 31 127	66 904 34 182 196 268 97 691 24 477 146 474 11 930 47 309	7 462 5 768 33 629 8 836 3 175 20 313 1 569 6 297	1 831 1 404 8 403 2 183 750 4 445 341 1 424	940 533 2 849 972 227 2 672 161 967	46 13 81 61 19 185 10 38	7 3 25 14 1 49 2 7
596 5961 5962 5963	Nonstore retailers  Catalog and mail-order houses  Merchandising machine operators  Direct selling establishments	332 113 63 156	424 798 258 349 38 379 128 070	57 603 21 554 6 238 29 811	13 958 5 473 1 336 7 149	4 096 1 375 408 2 313	102 39 17 46	18 9 3 6
598 5983 5984 5989	Fuel dealers	82 3 77 2	68 818 (D) 66 791 (D)	9 320 (D) 9 186 (D)	2 513 (D) 2 483 (D)	581 (D) 559 (D)	5 1 3 1	2 - 2 -
5992 5993 5994 5995	Florists Tobacco stores and stands News dealers and newsstands Optical goods stores	310 40 8 258	59 645 18 213 1 697 66 949	11 886 1 602 260 15 410	2 953 376 56 3 576	1 569 191 26 1 098	165 21 4 34	23 6 - 4
5999 5999 pt. 5999 pt. 5999 pt.	Miscellaneous retail stores, n.e.c. Pet shops Typewriter stores Other miscellaneous retail stores, n.e.c.	547 88 10 449	170 921 25 045 2 394 143 482	31 225 4 306 670 26 249	7 066 979 130 5 957	2 784 543 33 2 208	188 36 3 149	34 5 1 28

<sup>&</sup>lt;sup>1</sup>Includes sales from catalog order desks. <sup>2</sup>Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

# Table 2. Selected Ratios for the State: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

521, 3	Retail trade	Per establishment (dollars)  1 100 028  1 243 563  1 759 019 2 162 827 805 142  639 015 691 699 1 087 449  5 458 819  18 018 410  16 472 143 16 459 923 (D) (D)  826 982 2 744 117  2 228 473  2 857 685	Per employee¹ (dollars)  83 598  124 955  138 861 139 959 132 281  79 227 79 581 208 619  97 063  (NA)  88 095 88 960 (D) (D) 58 268 151 295	Annual payroll per employee¹ (dollars)  10 074  14 096  15 076 14 767 16 929  11 982 11 879 15 437  9 945  (NA)  9 851 10 257 (D) (D)  7 460 11 252	Employees per establishment' (number)  13  10  13  15  6  8  9  5  56  (NA)  187  185  (D)  (D)
521, 3	Building materials and garden supplies stores  Building materials and supply stores Lumber and other building materials dealers Paint, glass, and wallpaper stores  Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers  Department stores (incl. leased depts.) <sup>2</sup> 3  Department stores (excl. leased depts.) <sup>2</sup> Conventional <sup>2</sup> Discount or mass merchandising <sup>2</sup> National chain <sup>2</sup> Variety stores Miscellaneous general merchandise stores  Grocery stores Meat and fish (seafood) markets  Meat and fish (seafood) markets	1 243 563  1 759 019 2 162 827 805 142  639 015 691 699 1 087 449  5 458 819  18 018 410  16 472 143 16 459 923 (D) (D)  826 982 2 744 117  2 228 473 2 857 685	124 955  138 861 139 959 132 281  79 227 79 581 208 619  97 063  (NA)  88 095 88 960 (D) (D) (D) 58 268 151 295	14 096  15 076 14 767 16 929  11 982 11 879 15 437  9 945  (NA)  9 851 10 257 (D) (D) 7 460	10 13 15 6 8 9 5 56 (NA) 187 185 (D) (D)
521, 3	Building materials and supply stores	1 759 019 2 162 827 805 142 639 015 631 699 1 087 449  5 458 819 18 018 410 16 472 143 16 459 923 (D) (D) 826 982 2 744 117 2 228 473 2 857 685	138 861 139 959 132 281 79 227 79 581 208 619 97 063 (NA) 88 095 88 960 (D) (D) 58 268 151 295	15 076 14 767 16 929 11 982 11 879 15 437 9 945 (NA) 9 851 10 257 (D) (D)	13 15 6 8 9 5 56 (NA) 187 185 (D) (D)
523 525 526 527 53 Ger 531 D 531 D 531 pt. 531 pt. 531 pt. 531 pt. 531 pt. 531 pt. 534 Foc 544 Foc 546 S46 S46 S46 S46 S46 S46 S46 S46 S46 S	Paint, glass, and wallpaper stores  Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers  Leneral merchandise stores  Department stores (incl. leased depts.) <sup>2</sup> 3  Department stores (excl. leased depts.) <sup>2</sup> Conventional <sup>2</sup> Discount or mass merchandising <sup>2</sup> National chain <sup>2</sup> Variety stores Miscellaneous general merchandise stores  Ood stores  Grocery stores Meat and fish (seafood) markets	2 162 827 805 142 639 015 691 699 1 087 449 5 458 819 18 018 410 16 472 143 16 459 923 (D) (D) 826 982 2 744 117 2 228 473 2 857 685	139 959 132 281 79 227 79 581 208 619 97 063 (NA) 88 095 88 960 (D) (D) (D)	14 767 16 929 11 982 11 879 15 437 9 945 (NA) 9 851 10 257 (D) (D)	15 6 8 9 5 56 (NA) 187 185 (D) (D)
526 527 53 Ger 531 531 531 531 pt. 531 pt. 531 pt. 531 pt. 531 pt. 531 pt. 531 pt. 532 V M	Retail nurseries, lawn and garden supply stores Mobile home dealers  eneral merchandise stores  Department stores (incl. leased depts.) <sup>2</sup> <sup>3</sup> Department stores (excl. leased depts.) <sup>2</sup> Conventional <sup>2</sup> Discount or mass merchandising <sup>2</sup> National chain <sup>2</sup> Variety stores  Miscellaneous general merchandise stores  ood stores  Grocery stores  Meat and fish (seafood) markets	691 699 1 087 449 5 458 819 18 018 410 16 472 143 16 459 923 (D) (D) 826 982 2 744 117 2 228 473 2 857 685	79 581 208 619 97 063 (NA) 88 095 88 960 (D) (D) 58 268 151 295	11 879 15 437 9 945 (NA) 9 851 10 257 (D) (D)	9 5 56 (NA) 187 185 (D) (D)
531 D 531 pt. 531 pt. 531 pt. 531 pt. 533 V 539 W 54 Foo 541 G 542 M	Department stores (incl. leased depts.) <sup>2</sup> <sup>3</sup> Department stores (excl. leased depts.) <sup>2</sup>	18 018 410  16 472 143 16 459 923 (D) (D)  826 982 2 744 117  2 228 473 2 857 685	(NA)  88 095 88 960 (D) (D) 58 268 151 295	(NA)  9 851 10 257 (D) (D) 7 460	(NA) 187 185 (D) (D)
531 pt. 531 pt. 531 pt. 531 pt. 531 pt. 533 pt. 539 W M 54 Foc 541 G G 542 M 546 pt.	Department stores (excl. leased depts.)²	16 472 143 16 459 923 (D) (D) 826 982 2 744 117 2 228 473 2 857 685	88 095 88 960 (D) (D) 58 268 151 295	9 851 10 257 (D) (D)	187 185 (D) (D)
531 pt. 531 pt. 531 pt. 533 V 539 V 54 Foo 541 G 542 M	Conventional <sup>2</sup> Discount or mass merchandising <sup>2</sup> National chain <sup>2</sup> Variety stores Miscellaneous general merchandise stores  ood stores  Grocery stores Meat and fish (seafood) markets	16 459 923 (D) (D) 826 982 2 744 117 2 228 473 2 857 685	88 960 (D) (D) 58 268 151 295	10 257 (D) (D) 7 460	185 (D) (D)
539 M 54 Foc 541 G 542 M 546 S46 pt.	Miscellaneous general merchandise stores  ood stores  Grocery stores  Meat and fish (seafood) markets	2 744 117 2 228 473 2 857 685	151 295		
541 G 542 M 546 S46 pt.	Grocery stores	2 857 685	121 090		10
542 M 546 R 546 pt.	Meat and fish (seafood) markets			12 594	18
546 pt.	Retail bakeries	468 620	129 149 103 677	13 117 10 898	22 5
	Retail bakeries—baking and selling Retail bakeries—selling only	243 107 246 166 210 619	26 865 26 266 37 483	7 113 7 050 8 229	9 9 6
543, 4, 5, 9 543 544 545 549	Other food stores	249 217 439 789 214 448 167 675 265 236	49 446 80 346 46 498 29 417 53 134	6 920 8 269 6 909 3 846 7 837	5 5 5 6 5
55 ex. 554 Aut	utomotive dealers	3 241 728	214 344	20 088	15
	New and used car dealersUsed car dealers	13 733 261 977 115	277 203 194 451	23 586 15 788	50 5
553 A 553 pt. 553 pt.	Auto and home supply stores  Tire, battery, and accessory dealers  Other auto and home supply stores	637 063 658 612 289 000	87 462 87 415 89 221	14 139 14 217 11 195	7 8 3
555, 6, 7, 9 555 556 557 559	Miscellaneous automotive dealers	1 308 971 1 043 942 1 999 406 835 973 513 591	150 584 158 265 178 220 102 761 114 131	15 041 18 012 16 060 11 708 13 939	9 7 11 8 5
554 <b>G</b> as	asoline service stations	1 276 853	151 925	9 654	8
56 Apr	pparel and accessory stores	470 999	69 107	8 351	7
561 M	Men's and boys' clothing stores	465 229	75 037	11 406	6
562, 3 W 562 563	Women's clothing and specialty stores	462 044 469 468 382 431	62 216 61 749 69 100	7 600 7 462 9 639	7 8 6
565 F	Family clothing stores	963 233	85 996	8 475	11
566 S 566 pt. 566 pt. 566 pt. 566 pt.	Shoe stores	370 520 267 655 300 072 213 588 430 118	71 655 80 443 62 347 45 388 75 538	8 945 12 350 9 741 7 825 8 329	5 3 5 5 6
564, 9 564 569	Other apparel and accessory stores Children's and infants' wear stores Miscellaneous apparel and accessory stores	203 492 250 261 187 788	45 084 40 252 47 643	6 639 4 664 7 685	5 6 4
57 Fur	urniture and homefurnishings stores	668 415	103 295	13 752	6
5712 F	Furniture stores	867 569	106 705	16 025	8
5713, 4, 9 5713 5714 5719	Homefurnishings stores Floor covering stores Drapery and upholstery stores Miscellaneous homefurnishings stores	432 827 529 619 373 629 355 735	83 670 99 167 55 177 78 672	12 977 14 645 11 981 11 495	5 5 7 5
572 H	Household appliance stores	1 012 779	162 416	15 415	6
573 R 5731 5734 5735 5736	Radio, television, computer, and music stores Radio, television, and electronics stores Computer and software stores Record and prerecorded tape stores Musical instrument stores	641 519 736 496 488 133 616 820 463 438	100 143 111 793 115 489 70 655 97 496	11 493 12 427 13 991 7 294 14 744	6 7 4 9 5

#### Table 2. Selected Ratios for the State: 1987-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

		Sal	les	***	
1987 SIC code	Kind of business	Per establishment (dollars)	Per employee <sup>1</sup> (dollars)	Annual payroll per employee <sup>1</sup> (dollars)	Employees per establishment <sup>1</sup> (number)
58	Eating and drinking places	400 785	22 734	5 910	18
5812	Eating places Restaurants and lunchrooms Cafeterias Refreshment places Other eating places	439 116	22 446	5 922	20
5812 pt.		467 125	21 961	6 250	21
5812 pt.		750 288	29 181	8 852	26
5812 pt.		417 171	22 970	5 387	18
5812 pt.		327 005	20 300	5 439	16
5813	Drinking places	188 877	27 217	5 733	7
591	Drug and proprietary stores	1 529 747	106 115	11 789	14
591 pt.	Drug storesProprietary stores	1 566 177	106 601	11 828	15
591 pt.		252 267	53 296	7 521	5
<b>5</b> 9 <b>ex</b> . <b>5</b> 91	Miscellaneous retail stores	433 470	72 384	<b>10 5</b> 28	6
592	Liquor stores	354 413	93 427	7 378	4
593	Used merchandise stores	205 681	41 243	8 501	5
594	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops. General line sporting goods stores Specialty line sporting goods stores	405 597	68 109	9 398	6
5941		452 421	73 016	9 681	6
5941 pt.		623 923	86 135	9 561	7
5941 pt.		396 214	67 695	9 729	6
5942	Book stores Stationery stores Jewelry stores Hobby, toy, and game shops Camera and photographic supply stores Gift, novelty, and souvenir shops Luggage and leather goods stores Sewing, needlework, and piece goods stores	369 635	71 174	7 938	5
5943		416 854	64 131	10 822	7
5944		429 470	68 890	11 804	6
5945		687 965	100 505	9 091	7
5946		414 864	107 828	13 987	4
5947		293 535	54 818	7 602	5
5948		384 839	74 099	9 745	5
5949		372 512	48 923	6 512	8
596	Nonstore retailers	1 279 512	103 710	14 063	12
5961		2 286 274	187 890	15 676	12
5962		609 190	94 066	15 289	6
5963		820 962	55 370	12 888	15
598	Fuel dealers	839 244	118 448	16 041	7
5983		(D)	(D)	(D)	(D)
5984		867 416	119 483	16 433	7
5989		(D)	(D)	(D)	(D)
5992	Florists Tobacco stores and stands News dealers and newsstands Optical goods stores	192 403	38 015	7 576	5
5993		455 325	95 356	8 387	5
5994		212 125	65 269	10 000	3
5995		259 492	60 974	14 035	4
5999	Miscellaneous retail stores, n.e.c. Pet shops Typewriter stores Other miscellaneous retail stores, n.e.c.	312 470	61 394	11 216	5
5999 pt.		284 602	46 123	7 930	6
5999 pt.		239 400	72 545	20 303	3
5999 pt.		319 559	64 983	11 888	5

<sup>&</sup>lt;sup>1</sup>Based on number of employees for pay period including March 12.
<sup>2</sup>Includes sales from catalog order desks.
<sup>3</sup>Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

# Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A]

1972 1987 SIC code SIC code		Kind of business	Establis	shments		Sales		Ai	nnual payroll		Paid employees for pay period including March 12		
SIC code		Kind of business	1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)	
		Retail trade— Including used automobile parts and accessories stores¹ Excluding used automobile parts and accessories	19 846	17 320	21 787 097	13 585 956	60.4	2 626 285	1 672 394	57.0	<mark>260</mark> 662	198 16 <b>2</b>	
50	50	stores <sup>2</sup>	19 798	17 278	21 778 355	13 575 118	60.4	2 624 301	1 670 172	57.1	260 512	197 956	
52	52	Building materials and garden supplies stores	898	754	1 116 720	68 <b>0</b> 8 <b>5</b> 8	64.0	125 974	80 312	56.9	8 9 <b>37</b>	7 293	
521, 3 521	521, 3 521	Building materials and supply stores Lumber and other building materials	427	349	751 101	458 469	63.8	81 545	52 903	54.1	5 409	4 467	
523	523	dealersPaint, glass, and wallpaper stores	300 127	249 100	648 848 102 253	399 294 59 175	62.5 72.8	68 459 13 086	44 705 8 198	53.1 59.6	4 636 773	3 690 777	
525 526	525 526	Hardware stores	198	172	126 525	90 979	39.1	19 136	14 320	33.6	1 597	1 409	
527	527	stores Mobile home dealers	146 127	123 110	100 988 138 106	48 714 82 696	107.3 67.0	15 074 10 219	7 472 5 617	101.7 81.9	1 269 662	910 507	
53	53	General merchandise stores	454	455	2 478 304	1 546 516	60.3	253 917	195 674	29.8	25 533	<b>23</b> 978	
531		Department stores (incl. leased depts.) [with 25 employees or more] <sup>3 4 5</sup>	111	123	1 913 493	1 316 659	45.3	(NA)	(NA)	(NA)	(NA)	(NA)	
	531	Department stores (incl. leased depts.) [with 50 employees or more] <sup>3 4 6</sup>	105	(NA)	1 891 933	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
	539 pt.	Department stores (incl. leased depts.) [with 25 to 49 employees] <sup>3 4 7</sup>	6	(NA)	21 560	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
531	531	Department stores (excl. leased depts.) [with 25 employees or more] <sup>3 5</sup> Department stores (excl. leased depts.) [with 50 employees or	111	123	1 751 135	1 247 482	40.4	195 694	163 181	19.9	19 859	19 954	
	539 pt.	more] <sup>3 6</sup> Department stores (excl. leased	105	(NA)	1 729 575	(NA)	(NA)	193 397	(NA)	(NA)	19 633	(NA)	
500	500	depts.) [with 25 to 49 employees] <sup>3 7</sup>	6	(NA)	21 560	(NA)	(NA)	2 297	(NA)	(NA)	226	(NA)	
533 539	533 539 pt.	Variety stores Miscellaneous general merchandise stores <sup>8</sup>	109	119 213	90 141 637 028	86 842 212 192	3.8	11 540 46 683	11 054 21 439	117.7	1 547 4 127	1 434 2 590	
54	54	Food stores	2 236	2 072	4 982 865	3 354 867	48.5	518 231	349 580	48.2	41 150	31 572	
541 5422, 3	541 5421	Grocery stores Meat and fish (seafood) markets	1 693 50	1 612 52	4 838 061 23 431	3 <b>242 272</b> 26 590	49.2 -11.9	491 378 2 463	331 499 2 988	48.2 -17.6	37 461 226	28 400 245	
546 5462 5463	546 546 pt. 546 pt.	Retail bakeries Retail bakeries — baking and selling Retail bakeries — selling only	244 223 21	177 171 6	59 318 54 895 4 423	31 905 (D) (D)	85.9 (D) (D)	15 706 14 735 971	8 588 (D) (D)	82.9 (D) (D)	2 208 2 090 118	1 843 (D) (D)	
543, 4, 5, 9	543, 4, 5, 9	Other food stores	249	231	62 055	54 100	14.7	8 684	6 505	33.5	1 255	1 084	
543 544 545 549	543 544 545 549	Fruit and vegetable markets Candy, nut, and confectionery stores Dairy products stores Miscellaneous food stores	19 67 40 123	20 41 53 117	8 356 14 368 6 707 32 624	5 841 6 873 7 377 34 009	43.1 109.0 -9.1 -4.1	860 2 135 877 4 812	563 942 1 174 3 826	52.8 126.6 -25.3 25.8	104 309 228 614	93 160 255 576	
55 ex. 554	55 ex. 554	Automotive dealers	1 517	1 190	4 917 701	2 569 459	91.4	460 879	251 213	83.5	22 943	15 187	
551 552	551 552	New and used car dealers Used car dealers	284 200	245 140	3 900 246 195 423	2 021 643 91 490	92.9 113.6	331 855 15 867	179 941 7 362	84.4 115.5	14 070 1 005	9 <b>672</b> 519	
553 553 pt. 553 pt.	553 553 pt. 553 pt.	Auto and home supply stores Tire, battery, and accessory dealers Other auto and home supply stores	789 743 46	627 590 37	502 643 489 349 13 294	298 411 286 358 12 053	68.4 70.9 10.3	81 254 79 586 1 668	46 585 45 039 1 546	74.4 76.7 7.9	5 747 5 598 149	3 748 3 574 174	
555, 6, 7, 9	555, 6, 7, 9	Miscellaneous automotive dealers	244	178	319 389	157 915	102.3	31 903	17 325	84.1	2 121	1 248	
555 556	555 556,	Boat dealers Recreational and utility trailer dealers <sup>9</sup> _	52 97	31 50	54 285 (D)	18 487 80 133	193.6 (D)	6 178 (D)	2 422 8 307	155.1 (D)	343 (D)	173 515	
557 559	559 pt. 557 559 pt.	Motorcycle dealersAutomotive dealers, n.e.c. [excl. utility	74	86	61 862	54 691	13.1	7 048	5 659	24.5	602	481	
		trailer dealers]	21	11	(D)	4 604	(D)	(D)	937	(D)	(D)	79	
554 56	554 56	Apparel and accessory stores	1 241	1 320 1 563	1 584 575 834 610	1 306 398 510 346	21.3 63.5	100 687 100 851	62 277 69 7 <b>3</b> 9	61.7	10 430 12 077	7 544 9 414	
561	561	Men's and boys' clothing stores	175	171	81 415	56 075	45.2	12 375	8 864	39.6	1 085	1 050	
562, 3, 8 562	562, 3 562	Women's clothing and specialty stores	680 622	572 502	314 190	182 553	72.1	38 381	24 154	58.9	5 050	3 641	
563, 8	563	Women's clothing stores Women's accessory and specialty stores <sup>10</sup>	58	70	292 009 22 181	165 322 17 231	76.6 28.7	35 287 3 094	21 331 2 823	9.6	4 729 321	3 252 389	
565	565	Family clothing stores	219	204	210 948	123 333	71.0	20 790	15 915	30.6	2 453	2 060	
566 566 pt. 566 pt. 566 pt. 566 pt.	566 pt. 566 pt. 566 pt. 566 pt. 566 pt.	Shoe stores Men's shoe stores Women's shoe stores Children's and juveniles' shoe stores Family shoe stores	515 55 139 17 304	482 63 108 16 295	190 818 14 721 41 710 3 631 130 756	130 225 14 431 29 148 2 421 84 225	46.5 2.0 43.1 50.0 55.2	23 821 2 260 6 517 626 14 418	17 974 1 997 4 549 444 10 984	41.0	2 663 183 669 80 1 731	2 266 199 502 77 1 488	

# Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A]

revised me	thodology for	presenting establishment counts, see appen	appendix A. For explanation of changes in kind-of-business classifications between 1982 a				1982 and 198	7, also se				
1972	1987		Establis	shments		Sales		An	nual payroll		Paid employees for pay period including March 12	
SIC code	SIC code	Kind of business	1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
<b>5</b> 6	56	Apparel and accessory stores—Con.										
564, 9 564 569	564, 9 564 569	Other apparel and accessory stores Children's and infants' wear stores Miscellaneous apparel and accessory stores	183 46 137	134 40 94	37 239 11 512 25 727	18 160 5 264 12 896	105.1 118.7 99.5	5 484 1 334 4 150	2 832 765 2 067	93.6 74.4 100.8	826 286 540	397 121 276
57	57	Furniture and homefurnishings stores	1 650	1 340	1 102 885	636 243	73.3	146 827	88 799	65.3	10 677	7 497
5712	5712	Furniture stores	452	382	392 141	238 319	64.5	58 891	37 526	56.9	3 675	2 976
5713, 4, 9 5713 5714 5719	5713, 4, 9 5713 5714 5719	Homefurnishings stores Floor covering stores Drapery and upholstery stores Miscellaneous homefurnishings stores _	526 226 70 230	409 175 80 154	227 667 119 694 26 154 81 819	125 631 72 140 19 309 34 182	81.2 65.9 35.4 139.4	35 310 17 676 5 679 11 955	19 749 10 026 4 557 5 166	78.8 76.3 24.6 131.4	2 721 1 207 474 1 040	1 853 765 455 633
572	572	Household appliance stores	140	111	141 789	56 496	151.0	13 457	5 375	150.4	873	437
573	573	Radio, television, computer, and music stores	532	438	341 288	215 797	58.2	39 169	26 149	49.8	3 408	2 231
5732	5731	Radio and television stores <sup>11</sup> Radio, television, and electronics stores	359 284	305 (NA)	245 775 209 165	164 870 (NA)	49.1 (NA)	27 685 23 250	19 135 (NA)	(NA)	2 188 1 871	1 455 (NA) (NA)
5733	5734	Computer and software stores	173	(NA) 133	36 610 95 513	(NA) 50 927	(NA) 87.5	4 435 11 484	(NA) 7 014	(NA) 63.7	1 220	(NA) 776
5733	5735 5736	Record and prerecorded tape stores	100	73 60	61 682 33 831	24 643 26 284	150.3	6 368	2 797	127.7	873	420
58	58	Musical instrument stores  Eating and drinking places	73 5 510	4 655	2 208 325	1 402 442	28.7 <b>57.5</b>	5 116 574 120	4 217 359 806	21.3 5 <b>9</b> .6	97 138	356 71 448
5812	5812	Eating places	4 666	3 734	2 048 913	1 275 688	60.6	540 544	334 901	61.4	91 281	65 644
5812 pt. 5812 pt. 5812 pt. 5812 pt.	5812 pt. 5812 pt. 5812 pt. 5812 pt.	Restaurants and lunchrooms Caleterias Refreshment places Other eating places	2 136 104 1 994 432	1 763 108 1 604 259	997 778 78 030 831 839 141 266	688 765 49 856 452 769 84 298	44.9 56.5 83.7 67.6	283 946 23 669 195 076 37 853	189 740 14 126 107 792 23 243	49.7 67.6 81.0 62.9	45 434 2 674 36 214 6 959	37 183 2 222 22 036 4 203
5813	5813	Drinking places	844	921	159 412	126 754	25.8	33 576	24 905	34.8	5 857	5 804
591	591	Drug and proprietary stores	541	516	827 593	525 333	57.5	91 944	6 <b>0</b> 8 <b>59</b>	51.1	7 799	6 037
591 pt. 591 pt.	591 pt. 591 pt.	Drug storesProprietary stores	526 15	493 23	823 809 3 784	515 695 9 638	59.7 -60.7	91 410 534	59 536 1 323	53.5 -59.6	7 728 71	5 885 152
59 ex. 591	59 ex. 591	Miscellaneous retail stores	4 027	3 455	1 733 519	1 053 494	64.5	252 855	154 135	64.0	23 978	18 192
592	592	Liquor stores	276	292	97 818	101 846	-3.8	7 725	8 455	-8.6	1 047	1 399
593	593, 5015 pt.	Used merchandise stores <sup>1</sup>	280	288	56 460	49 016	15.2	11 820	10 354	14.2	1 307	1 157
594 5941	594 594 <b>1</b>	Miscellaneous shopping goods stores Sporting goods stores and bicycle	1 894	1 576	768 200	469 <b>5</b> 95	63.6	106 004	69 676	52.1	11 279	8 796
5941 pt. 5941 pt.	5941 pt. 5941 pt.	shops General line sporting goods stores_ Specialty line sporting goods stores_	316 78 238	293 98 195	142 965 48 666 94 299	101 805 41 985 59 820		18 955 5 402 13 553	13 307 5 228 8 079	42.4 3.3 67.8	1 958 565 1 393	1 682 622 1 060
5942, 3 5942 5943	5942, 3 5942 5943	Book, stationery stores Book stores Stationery stores	263 181 82	196 124 72	101 086 66 904 34 182	51 590 34 154 17 436	95.9 95.9 96.0	13 230 7 462 5 768	7 834 4 522 3 312	68.9 65.0 74.2	1 473 940 533	1 055 651 404
5944	5944	Jewelry stores	457	358	196 268	133 325	47.2	33 629	23 345	44.1	2 849	2 201
5945, 6, 7, 8, 9 5945 5946	5945, 6, 7, 8, 9 5945 5946	Other miscellaneous shopping goods stores	858 142	729 134	327 881 97 691	182 875 33 569	79.3 191.0	40 190 8 836	25 190 3 985	59.5 121.7	4 999 972	3 858 595
5947 5948 5949	5947 5948 5949	stores Gift, novelty, and souvenir shops Luggage and leather goods stores Sewing, needlework, and piece	59 499 31	62 384 32	24 477 146 474 11 930	26 998 79 885 6 886	-9.3 83.4 73.3	3 175 20 313 1 569	3 586 11 646 1 163	-11.5 74.4 34.9	227 2 672 - 161	374 1 890 154
596	596	goods stores	127 332	117 267	47 309 424 798	35 537 203 434	33.1 108.8	6 297 57 603	4 810 28 665	30.9	967 4 096	845 2 671
5961 5962 5963	5961 5962 5963	Nonstore retailers Catalog and mail-order houses Merchandising machine operators Direct selling establishments	113 63 156	93 50 124	258 349 38 379 128 070	115 865 31 782 55 787	123.0 20.8 129.6	21 554 6 238 29 811	9 873 5 332 13 460	118.3 17.0 121.5	1 375 408 2 313	947 438 1 286
598 5983	5983	Fuel and ice dealers	85 3	87 6	(D) (D)	53 543 728	(D) (D)	(D) (D)	5 646 75	(D) (D)	(D) (D)	472 7
5984 5982	5984 5989, 5999 pt. (pt.)	Liquefied petroleum gas (bottled gas) dealers Fuel and ice dealers, n.e.c. <sup>12</sup>	77 5	69 12	66 791 2 103	50 979 1 836	31.0 14.5	9 186 350	5 276 295	74.1 18.6	559 33	442 23
5992 5993 5994	5992 5993 5994	Florists	310 40 8	272 23 11	59 645 18 213 1 697	40 098 4 589 1 952	48.7 296.9 -13.1	11 886 1 602 260	8 302 559 270	43.2 186.6 -3.7	1 569 191 26	1 319 75 48

#### Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982-Con.

[Includes only establishments with payrol]. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A]

4070	4007		Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
1972 SIC code	1987 SIC code	Kind of business	1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
59 ex. 591	59 ex. 591	Miscellaneous retail stores—Con.										
5999 pt. 5999 pt. 5999 pt. 5999 pt.	5995 5999 pt. 5999 pt. 5999 pt. (pt.)	Miscellaneous retail stores, n.e.c. [excl. ice dealers and incl. optical goods stores] Optical goods stores Pet shops Typewriter stores Other miscellaneous retail stores, n.e.c. [excl. ice dealers]	802 258 88 10	639 188 91 12	(D) 66 949 25 045 2 394 (D)	129 621 26 730 14 396 1 662 86 833	(D) 150.5 74.0 44.0	(D) 15 410 4 306 670 (D)	22 208 5 931 2 422 293 13 562	(D) 159.8 77.8 128.7	(D) 1 098 543 33	2 255 542 335 31 1 347

## Table 4. Summary Statistics Based on 1972 Standard Industrial Classification for Industries Having a Classification Change Between 1972 and 1987 for the State: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A]

1972 SIC code	1987 SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroli (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
		Retail trade— Including used automobile parts and accessories stores¹ Excluding used automobile parts and accessories stores²	19 846 19 798	21 787 097 21 778 355	2 626 285 2 624 301	635 054 634 584	260 662 260 512
531	531 539 pt.	Department stores (incl. leased depts.) [with 25 employees or more] <sup>3 4 5</sup> Department stores (incl. leased depts.) [with 50 employees or more] <sup>3 4 6</sup> Department stores (incl. leased depts.) [with 25 to 49 employees] <sup>3 4 7</sup>	111 105 6	1 913 493 1 891 933 21 560	(NA) (NA) (NA)	(NA) (NA) (NA)	(AA) (AA) (AA)
531	531 539 pt.	Department stores (excl. leased depts.) [with 25 employees or more] <sup>3 6</sup> Department stores (excl. leased depts.) [with 50 employees or more] <sup>3 6</sup> Department stores (excl. leased depts.) [with 25 to 49 employees] <sup>3 7</sup>	111 105 6	1 751 135 1 729 575 21 560	195 694 193 397 2 297	47 237 46 656 581	19 859 19 633 226
539	539 pt.	Miscellaneous general merchandise stores <sup>8</sup>	234	637 028	46 683	11 326	4 127
5422, 3	5421	Meat and fish (seafood) markets	50	23 431	2 463	614	226
546 5462 5463	546 546 pt. 546 pt.	Retail bakeries Retail bakeries—baking and selling Retail bakeries—selling only	244 223 21	59 318 54 895 4 423	15 706 14 735 971	3 670 3 425 245	2 208 2 090 118
556	556, 559 pt.	Recreational and utility trailer dealers9	97	(D)	(D)	(D)	· (D)
559	559 pt.	Automotive dealers, n.e.c. [excl. utility trailer dealers]	21	(D)	(D)	(D)	(D)
563, 8	563	Women's accessory and specialty stores <sup>10</sup>	58	22 181	3 094	764	321
5732	5731 5734	Radio and television stores <sup>11</sup> Radio, television, and electronics stores Computer and software stores	359 284 75	245 775 209 165 36 610	27 685 23 250 4 435	6 854 5 824 1 030	2 188 1 871 317
5733	5735 5736	Music stores	173 100 73	95 513 61 682 33 831	11 484 6 368 5 116	2 789 1 520 1 269	1 220 873 347
593	593, 5015 pt.	Used merchandise stores <sup>1</sup>	280	56 460	11 820	2 805	1 307
5982	5989, 5999 pt. (pt.)	Fuel and ice dealers, n.e.c. <sup>12</sup>	5	2 103	350	66	33
5999	5995 5999 pt. (pt.)	Miscellaneous retail stores, n.e.c. [excl. ice dealers and incl. optical goods stores] Optical goods stores Other miscellaneous retail stores, n.e.c. [excl. ice dealers]	802 258 446	(D) 66 949 (D)	(D) 15 410 (D)	(D) 3 576 (D)	(D) 1 098 (D)

Includes used automobile parts and accessories stores classified in SIC 593 based on 1972 SIC.

\*\*Excludes used automobile parts and accessories stores classified in SIC 593 based on 1972 SIC (included in SIC 5015 pt. based on 1987 SIC).

\*\*Includes sales from catalog order desks.\*\*

\*Includes data for leased department soperated within department stores. Data for this line not included in broader kind-of-business totals.

\*\*Establishments defined as department stores, based on 1972 SIC, with 25 employees or more.

\*\*Establishments defined as department stores, based on 1972 SIC, with 50 employees or more.

\*\*Establishments defined as department stores, based on 1972 SIC, with 25 to 49 employees.

\*\*Excludes department stores with 25 to 49 employees classified in SIC 531 based on 1972 SIC.

\*\*Includes utility trailer dealers classified in SIC 556 based on 1972 SIC.

\*\*Includes computer and software stores classified in SIC 5732 based on 1972 SIC.

\*\*Includes computer and software stores classified in SIC 5732 based on 1972 SIC.

\*\*Includes computer and software stores classified in SIC 5732 based on 1972 SIC.

\*\*Includes computer and software stores classified in SIC 5732 based on 1972 SIC.

# Table 5. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including

[1110	dates only establishments with pa	lyron. Tor	meaning or ac	oreviations di	na symbols,	See milioddell	Unincorporated businesses				siness groups			
	Geographic area	Estab-			First	Paid employees for pay period	Individual		and gard	g materials den supplies tores IC 52)	S	merchandise tores IC 53)		d stores C 54)
_		lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	quarter payroll (\$1,000)	including March 12 (number)	proprie- torships (number)	Partner- ships (number)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
1	Arizona	19 <b>79</b> 8	21 778 355	2 624 301	6 <b>34 5</b> 8 <b>4</b>	260 512	5 257	1 240	898	1 116 720	454	2 478 304	2 236	4 982 865
2 3 4 5	Apache County Eagar St. Johns Balance of county	159 8 23 128	128 785 4 068 10 423 114 294	12 214 436 1 169 10 609	2 880 96 254 2 530	1 329 62 160 1 107	74 5 14 55	10 - 3 7	6 - 1 5	3 531 (D) (D)	18 - 1 17	24 305 - (D) (D)	32 - 2 30	40 015 (D) (D)
6 7 8 9 10 11 12	Cochise County	571 41 59 108 202 49 112	401 291 31 386 24 509 73 016 199 337 29 793 43 250	44 849 3 074 2 825 8 279 22 808 3 059 4 804	10 441 730 653 1 866 5 386 714 1 092	4 809 358 332 857 2 306 397 559	222 17 32 43 54 25 51	38 - 6 5 13 3 11	29 2 4 3 9 5 6	17 941 (D) 2 757 (D) 10 074 1 676 1 109	21 1 2 8 6 2	43 812 (D) (D) 16 694 23 708 (D) (D)	69 4 9 10 23 8 15	98 239 9 802 13 027 (D) 38 333 11 135 (D)
13 14 15 16	Coconino County Flagstaff Page Balance of county	678 471 55 152	590 800 408 943 45 978 135 879	74 473 51 539 5 472 17 462	16 470 11 616 1 168 3 686	8 086 5 763 545 1 778	204 139 23 42	54 35 7 12	42 31 4 7	38 713 31 934 3 536 3 243	34 18 6 10	77 006 59 511 3 630 13 865	74 46 7 21	139 697 79 771 19 559 40 367
17 18 19 20 21	Gila County Globe Miami Payson Balance of county	261 86 18 91 66	172 478 61 010 6 182 67 658 37 628	19 793 7 343 718 7 911 3 821	4 407 1 721 161 1 682 843	2 081 747 99 789 446	106 31 8 30 37	25 6 1 8 10	18 4 2 9 3	17 586 3 565 (D) 11 439 (D)	11 3 2 4 2	9 566 (D) (D) 3 277 (D)	35 8 2 9 16	57 932 (D) (D) 20 550 21 126
22 23 24 25	Graham County Safford Thatcher Balance of county	135 90 25 20	98 176 70 919 19 996 7 261	10 793 7 686 2 374 733	2 514 1 780 565 169	1 228 813 331 84	65 45 8 12	12 7 2 3	8 5 1 2	6 911 4 260 (D) (D)	4 2 1 1	5 392 (D) (D) (D)	18 11 3 4	30 934 21 341 (D) (D)
26 27 28	Greenlee County	35 15 20	17 171 5 060 12 111	1 685 399 1 286	382 95 287	213 50 163	20 8 12	7 3 4	=	- - -	3 1 2	(D) (D) (D)	8 3 5	(D) (D) (D)
29 30 31	La Paz County A Parker A Balance of county	98 57 41	62 376 33 175 29 201	7 353 4 000 3 353	1 770 1 017 753	838 426 412	45 24 21	7 3 4	7 5 2	5 732 (D) (D)	3 3 -	(D) (D)	16 7 9	(D) (D) (D)
32 33 34 35 36 37	Maricopa County  Apache Junction (part) ▲ Avondale  Buckeye  Chandler  El Mirage	11 133 4 42 42 259 12	13 889 288 3 458 51 263 20 702 317 589 12 116	1 703 122 406 5 230 2 558 38 493 2 019	413 839 101 1 190 640 9 004 398	163 886 27 382 256 3 977 124	2 370 3 14 17 57 3	625 - - 3 18 2	449 - 2 3 16 -	633 037 - (D) (D) 17 327	186 - - 1 9 -	1 537 559 - (D) (D)	1 191 - 5 8 24 4	3 068 065 (D) 3 943 98 502 2 230
38 39 40 41 42	Gilbert Glendale Goodyear Guadalupe Mesa	61 613 14 16 1 466	71 575 965 883 23 913 8 791 2 250 752	7 761 103 572 2 856 1 447 253 246	1 685 24 263 723 345 62 643	649 8 732 272 187 24 258	18 143 4 4 265	7 35 1 3 84	9 45 - - 73	13 549 45 678 - 129 121	2 9 1 - 31	(D) 64 047 (D) - 421 911	8 70 1 4 140	(D) 189 960 (D) (D) 420 545
43 44 45 46 47	Paradise Valley Peoria Phoenix Scottsdale Surprise	66 144 5 503 1 243 25	29 829 144 601 6 758 713 1 510 572 19 956	3 910 18 647 856 099 191 417 2 483	909 4 829 207 270 47 416 709	617 1 999 82 287 17 826 236	17 29 1 132 227 9	6 7 285 70 1	10 180 33 1	4 436 291 470 33 885 (D)	- 4 91 16 -	(D) 735 109 188 904	4 19 585 93 3	790 71 688 1 477 430 253 186 10 081
48 49 50 51	Tempe Tolleson Wickenburg Balance of county	906 20 59 638	1 115 193 7 498 59 473 517 411	144 021 812 5 812 62 333	34 621 202 1 454 15 437	14 668 102 658 6 629	202 8 26 192	51 1 3 48	30 - 4 43	42 041 - 3 046 46 693	11 1 2 8	49 870 (D) (D) 4 173	126 5 6 86	291 496 2 713 14 717 193 870
52 53 54 55 56	Mohave County	599 61 175 209 154	485 971 52 898 226 488 120 615 85 970	50 066 5 164 20 681 14 162 10 059	11 773 1 168 4 921 3 282 2 402	5 465 535 2 285 1 516 1 129	256 27 62 99 68	56 10 16 16 14	8	32 893 (D) 8 851 (D) 12 152	18 2 7 5 4	28 428 (D) 14 440 6 370 (D)	64 7 17 18 22	132 959 (D) 40 076 (D) (D)
57 58 59 60 61 62	Navajo County	408 55 69 25 66 193	301 960 46 578 67 142 15 894 49 155 123 191	32 302 5 084 6 851 1 574 5 448 13 345	7 293 1 110 1 510 294 1 289 3 090	3 374 487 618 163 601 1 505	164 19 22 12 31 80	37 5 3 3 5 21	22 3 4 3 2 10	19 788 (D) 1 853 (D) (D) 6 792	20 3 5 - 2 10	22 498 (D) (D) (D) (D) 10 658	44 3 2 3 8 28	94 801 (D) (D) (D) 17 378 44 839
63 64 65 66	Pima County South Tucson Tucson Balance of county	3 675 41 2 897 737	3 900 944 27 876 3 231 115 641 953	473 542 4 425 388 623 80 494	115 719 1 004 95 183 19 532	48 624 458 39 381 8 785	926 17 695 214	204 2 167 35	140 1 97 42	210 096 (D) 161 569 (D)	62 - 40 22	528 409 - 477 077 51 332	418 3 315 100	834 604 (D) 615 381 (D)
67 68 69 70 71 72	Pinal County Apache Junction (part)    Casa Grande Coolidge Eloy Florence	509 96 180 59 27 18	434 436 105 084 171 184 43 616 22 558 5 899	46 914 11 867 18 823 4 354 2 723 596	11 664 3 218 4 569 1 004 673 148	5 048 1 334 1 938 420 328 71	199 33 60 28 9 10	34 9 9 5 2 1	32 7 15 2 2 1	30 032 (D) 10 727 (D) (D) (D)	15 5 3 2 -	31 175 . (D) (D) (D)	83 9 25 13 5 4	147 457 45 408 47 686 16 373 5 080 (D)
73 74 75	Kearny Superior Balance of county	15 18 96	10 419 6 978 68 698	688 554 7 309	157 134 1 761	90 85 782	11 9 39	- 3 5	1 1 3	(D) (D) (D)	- 2 3	(D) (D)	3 3 21	(D) 3 181 22 253
76 77 78	Santa Cruz County Nogales Balance of county	211 173 38	185 498 166 509 18 989	20 151 17 639 2 512	4 859 4 205 654	2 249 1 864 385	59 44 15	18 13 5	12 11 1	11 574 (D) (D)	23 20 3	51 571 (D) (D)	30 22 8	41 520 38 575 2 945
79 80 81 82 83 84	Yavapai County  Camp Verde ▲ Chino Valley Cottonwood Prescott Balance of county	780 32 16 103 322 307	523 282 16 555 16 266 83 797 256 887 149 777	62 631 2 019 1 592 8 978 31 704 18 338	13 916 518 122 2 158 6 999 4 119	6 288 241 68 893 3 087 1 999	343 13 11 42 132 145	66 3 - 10 23 30	60 2 1 13 19 25	50 618 (D) (D) (D) 16 708 22 212	20 1 - 4 8 7	39 671 (D) - (D) 31 010 3 439	77 2 4 9 28 34	148 881 (D) (D) (D) 61 827 42 099

	Kind-of-business groups—Con.														
		tive dealers 5 ex. 554)		ervice stations C 554)	st	nd accessory ores C 56)	homefurn	iture and ishings stores IC 57)		drinking places IC 58)	st	d proprietary tores C 591)	st	neous retail tores 9 ex. 591)	
	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	
	1 517	4 917 701	1 241	1 584 575	1 772	834 610	1 650	1 102 885	5 510	2 208 325	541	827 593	3 979	1 724 777	1
	9	6 751 2 788	24	26 992	7 2	1 524 (D)	3 1	(D) (D)	34	6 511 (D) (D)	3	(D)	23	13 236	3
	4	(D) (D)	2 22	(D) (D)	2 3	(D) (D)	2	(D)	8 24	4 808	1 2	(D) (D)	19	(D) (D)	4 5
	36 2 2	90 986 (D)	52 6	47 271 (D) (D)	50 3	19 073 (D)	42 1	12 865 (D)	144 16	29 856 2 993	19	15 800 1 388	109 3	25 448 (D)	6 7 6 9
	2 4 23	(D) (D) 70 960	3 11 10	(D) 7 099 10 281	2 19 20	(D) 11 243 6 779	1 11 24	(D) 3 933 7 <b>7</b> 96	22 20 42	2 154 3 446 13 355	3	1 762 3 430 6 929	11 19	(D) 3 048	6 9
	5	6 149	6	7 816 16 212	6	599	5	(D)	11 33	3 428 4 480	6 2 2	(D) (D)	39 9 28	11 122 2 108 7 531	10 11 12
	41	81 474	76	70 889	40	15 422	48	19 508	189	82 100	14	19 783	120	46 208	13
	34 4 3	74 563 (D) (D)	41 6 29	42 401 4 847 23 641	35 1 4	(D) (D) (D)	46 1 1	(D) (D) (D)	132 17 40	52 146 5 070 24 884	10 2 2	(D) (D) (D)	78 7 35	21 574 2 087 22 547	14 15 16
	25	26 735	22	17 196	13	3 680	13	3 136	71	17 572	9	8 988	44	10 087	17
	11 2 8	19 622 (D) 6 272	7 1 10	6 128 (D) 7 697	7 - 4	(D) - 830	4 1 6	(D) (D) 1 808	24 5 24	6 233 468 7 707	1 1 4	(D) (D) 4 740	17 2 13	(D) (D) 3 338	18 19 20
	4	(D)	4	(D)	2	(D)	2	(D)	18	3 164	3	(D)	12	3 251	21
	16 12	22 842 21 154	9 6 2	7 563 5 092 (D)	11 11	3 943 3 943	8 5 2	2 848 (D) (D)	30 15 11	7 718 4 575 2 905	5 4 1	5 840 (D) (D)	26 19 4	4 185 3 015	22 23 24
	4	1 688	1	(D)	_	_	1	(D)	4	238	-	-	3	(D) (D)	25
	1	(D) (D)	4 1 3	2 019 (D) (D)	1 -	(D) (D)	1	(D) (D)	10 4 6	1 548 378 1 170	1 - 1	(D) (D)	6 4 2	1 274 (D) (D)	26 27 28
	6	(D)	14	24 002	5	(D)	-	-	33	6 837	4	(D)	10	3 343	29
	5	(D) (D)	6 8	4 260 19 742	5 -	(D) -	-	-	14 19	3 006 3 831	4 -	(D)	8 2	(D) (D)	30 31
	781	3 364 467 (D)	554	825 628 (D)	1 055	547 620	1 026	789 273 -	3 228	1 442 331	301	494 526	2 362	1 186 782 (D) 752	32
	8 4 16	30 003 5 645 53 284	3 6 15	3 471 3 460 27 647	2 1 22	(D) (D) 11 164	3 1 25	1 530 (D) (D)	13 11 80	3 359 1 411 35 199	2 2 6	(D) (D) 6 779	4 5 46	1 799 12 422	34 35 36
1	1 6	(D)	- 1	- (D)	-	-	2	(D)	20	227 4 435	2	-	1 9	(D)	37
١	68	441 826 (D)	28	43 722 (D)	35	14 882	56	(D) 35 055	175 7	61 865 3 545	19	29 272	108	872 39 576 (D)	38 39 40
1	133	574 278	1 55	(D) 81 900	1 179	(D) 100 851	133	133 939	8 391	2 673 189 884	40	84 568	2 291	(D) (D) 113 755	41 42
1	3 13	(D) 9 329	4 6	7 954 6 922	7	4 118 3 466	9 19	3 060 9 948	22 41	7 126 13 375	2 3	(D) (D)	15 18	3 511 3 970	43 44
1	363 67	1 371 436 484 418	296 42	444 034 58 801	528 164	311 026 60 458	517 119	414 772 79 759	1 620 328	738 780 177 661	148 27	245 292 38 463	1 175 354	729 364 135 037	45 46
ı	2 48	(D) 290 305	45	(D) 67 493	2 46	(D) 23 729	85	(D) 73 309	323	1 717 139 553	22	(D) 35 684	170	592 101 713	47
ı	3	(D) (D)	2 8	(D) 4 863	- 4	335	2 4	(D) 582	5 17	792 5 584	1 3	(D) (D)	1 8	(D) 974	49 50
ı	39 63	40 754 91 454	39 57	60 540 83 593	53 39	16 972 9 269	43	17 527 13 690	157 168	55 145 41 857	23 16	42 877 21 968	147 88	38 860 29 860	51
١	10 22	8 911 60 037	3 31	(D) 65 864	6 8	(D) (D)	4 8	13 690 581 3 171 7 894	19 46	41 857 4 121 14 086 14 961 8 689	- 4	(D)	6 24	29 860 721 9 950 14 245 4 944	52 53 54 55 56
1	17 14	12 990 9 516	11 12	7 670	15 10	(D) 2 023	21 8	2 044	59 44	14 961 8 689	6	(D) 6 421	41 17	14 245 4 944	55
	38	55 890 (D)	56 12	40 048 7 477	24	3 886 (D)	20 2	7 861 (D)	104 16	25 385 3 392	10 2	10 841 (D)	70 9	20 962 (D)	57 58 59
۱	13 5 8	23 893 (D) 9 073	5 1 12	(D) (D) 6 528	4 3 2	392 (D) (D)	5	2 498 - (D)	19 6 19	4 574 542 4 056	2 1 4	(D) (D) 3 074	10 3 6	3 350 (D) 2 713	60 61
1	9	4 714	26	21 341	13	(D)	10	3 541	44	12 821	1	(D)	42	12 812	62
ı	300 9 243	830 443 4 111 776 995	211 2 155	269 325 (D) 181 334	377 1 310	166 847 (D) 146 945	303 2 263	201 835 (D) 186 410	983 15 777	397 057 4 666 313 947	102 1 80	166 750 (D) 134 467	779 7 617	295 578 2 245 236 990 56 343	63 64
	48	49 337	54	(D)	66	(D)	38	(D)	191	78 444	21	(D)	155		65 66
	63 14	72 418 (D) 27 892	40 3	55 229 (D)	32 6	8 989 (D)	23 7	8 020 3 435	137 27	36 484 8 969 15 088	21	26 928 8 056 12 971	63 15	17 704 (D) 6 141	67 68
	18 12 5	15 540 2 765	12 4 3	30 090 2 751 (D)	17 3 1	(D) (D) (D)	10	3 827 418	44 14 8	2 222 3 738	8 3 2	12 971 1 634 (D)	28 3 1	(D) (D) (D)	68 69 70 71 72
	1	(D)	-	~	-	-	-	-	10	811	1	(D)	1		
	1 1 11	(D) (D) 11 474	2 1 15	(D) (D) 8 919	1 2 2	(D) (D) (D)	- 2 1	(D) (D)	5 4 25	504 428 4 724	1 3	(D) (D)	2 1 12	(D) (D) 7 063	73 74 75
	11 11	16 874 16 874	13 9	10 319 8 780	34 34	25 346 25 346	18 15	5 547	38 27	11 463 7 873	5	5 804 5 804	27	5 480	76 77 78
	-	-	4	1 539	-	~	3	(D) (D)	11	3 590	-:	-	8	(D) (D)	
	58 2 1	89 487 (D) (D)	62 4 2	55 161 (D) (D)	42 1 -	11 276 (D)	61 - 1	15 603 (D)	211 12 5	52 231 1 218 478	17 1	17 709 (D) (D)	172 7 1	42 645 (D)	79 80 81
	10 30 15	19 897 63 952	2 6 23 27	5 390 18 412	5 24	(D) 6 621	13 27	(D) (D) 7 403	25 80	6 075 23 593	3 7 5	(D) 7 694	15 76	42 645 (D) (D) 3 466 19 667 18 925	82 83
1	151	4 851	27	25 744	12	3 145	20	4 920	89	20 867	5	3 575	73	18 925	84

# Table 5. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including

							Unincorporated businesses		Kind-of-business groups						
	Geographic area	Estab-			First		Individual	_	and gard	g materials den supplies tores IC 52)	st	merchandise tores IC 53)	Food stores (SIC 54)		
		lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	quarter payroll (\$1,000)	including March 12 (number)	proprie- torships (number)	Partner- ships (number)		Sales (\$1,000)	Number	Sales (\$1,000)		Sales (\$1,000)	
	Arizona — Con.														
1 2 3 4	Yuma County  Somerton Yuma Balance of county	546 12 416 118	585 899 5 949 485 140 94 810	64 413 408 55 372 8 633	16 657 140 14 168 2 349	6 994 66 5 957 971	204 5 146 53	47 2 37 8	28 - 15 13	38 268 - 18 886 19 382	1 11	74 699 (D) 71 818 (D)	5	125 679 4 201 93 137 28 341	

#### 1987-Con.

revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by  $\Delta$ , see appendix F]

	Kind-of-business groups—Con.													
	otive dealers 55 ex. 554)	Gasoline service stations (SIC 554)		Apparel and accessory stores (SIC 56)		Furniture and homefurnishings stores (SIC 57)		Eating and drinking places (SIC 58)		Drug and proprietary stores (SIC 591)		Miscellaneous retai stores (SIC 59 ex. 591)		
Number	Sales (\$1,000)		Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)		Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	
69 1 51 17	164 529 (D) 145 373 (D)	47 2 31 14	49 340 (D) 34 251 (D)	42 - 37 5	16 619 - 15 186 1 433	43 - 39 4	20 553 (D) (D)	1	(D) 45 598	14 - 11 3	24 852 - 24 081 771	80 2 66 12	21 985 (D) (D) (D)	

# Table 6. Summary Statistics for Places With 350 Establishments or More: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by **\( \Lambda \)**, see appendix F]

revised me	thodology for presenting establishment counts, see appendix A. For information o	n geographic a	reas followed by	y ▲, see appen	dix F]			
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
-	FLAGSTAFF							
	Retail trade	471	408 943	51 5 <b>3</b> 9	11 616	5 763	139	35
52	Building materials and garden supplies stores	31	31 934	<b>3</b> 562	830	258	4	_
521, 3	Building materials and supply stores	22	29 152	3 031	705	207	4	-
525 526 527	Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers	5 2	(D) 1 390 (D)	(D) 303 (D)	(D) 66 (D)	(D) 25 (D)	- -	-
53	General merchandise stores	18	59 511	6 984	1 731	742	4	-
531 531	Department stores (incl. leased depts.) <sup>1 2</sup>	5 5	44 877 (D)	(NA) (D)	(NA) (D)	(NA) (D)	-	_
533 539	Variety storesMiscellaneous general merchandise stores	2 11	(D) 15 819	(D) 1 833	(D) 445	(D) 154	4	-
54	Food stores	46	79 771	8 <b>05</b> 6	1 577	659	16	6
541 542	Grocery stores	30 3	76 247 (D) 1 715	7 300 (D) 507	1 410 (D) 110	513 (D) 107	10 - 4	2
546 543, 4, 5, 9	Retail bakeriesOther food stores	7 6	(D)	(D)	(D)	(D)	2	1
55 ex. 554	Automotive dealers	34	74 563	8 317	1 855	423	7	2
551 552	New and used car dealersUsed car dealers	8 3	(D) (D)	(D) (D)	(D) (D)	(D) (D)	- 1	_
553 555, 6, 7, 9	Auto and home supply storesMiscellaneous automotive dealers	17 6	(D) 1 938	(D) 162	(D) 26	(D) 11	4 2	1
554	Gasoline service stations	41	42 401	2 365	517	264	17	3
56	Apparel and accessory stores	35	(D)	(D)	(D)	(D)	5	2
561	Men's and boys' clothing stores	4	1 024	158	34	19	-	1
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	9 8 1	(D) 3 490 (D)	(D) 317 (D)	(D) 79 (D)	(D) 65 (D)	- - -	=
565 566 564, 9	Family clothing storesShoe storesOther apparel and accessory stores	4 13 5	2 729 5 027 (D)	241 532 (D)	64 131 (D)	38 61 (D)	2 1 2	- - 1
57	Furniture and homefurnishings stores	46	(D)	(D)	(D)	(D)	15	4
5712 5713, 4, 9 572	Furniture stores Homefurnishings stores Household appliance stores	11 13 4	(D) (D) 1 519	(D) (D) 164	(D) (D) 42	(D) (D) 16	6 3 2	1 3 -
573	Radio, television, computer, and music stores	18	7 289	868	208	89	4	-
<b>58</b> 5812	Eating and drinking places	132	52 <b>14</b> 6 48 606	13 526 12 659	<b>2</b> 99 <b>8</b> 2 789	<b>2 42</b> 6 2 264	42 36	13 12
5813	Drinking places	15	3 540	867	209	162	6	1
591	Drug and proprietary stores	10	(D)	(D)	(D)	(D)	-	1
59 ex. 591	Miscellaneous retail stores	78	21 574	3 219	758	416	29	4
592 593	Liquor storesUsed merchandise stores	6	1 083 754	69 182	20 40	11 24	3 4	-
594 5941	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops	43 9	13 035 (D)	1 763 (D)	423 (D) 33	238 (D)	" 13 6	3 1
5942, 3 5944 5945, 6, 7, 8, 9	Book, stationery stores	7 11 16	1 507 3 827 (D)	142 656 (D)	151 (D)	73 (D)	6	- 2 -
596	Nonstore retailers	2	(D)	(D)	(D)	(D)	-	-
598	Fuel dealers	6	2 687	358	82	21	-	1
5992 5993	Florists Tobacco stores and stands	4	(D)	(D)	(D)	(D)	3 ~	Ξ
5994 5995 5999	News dealers and newsstands	1 3 9	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	(D) (D) (D)	- - 6	=

# Table 6. Summary Statistics for Places With 350 Establishments or More: 1987-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

						Paid	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroli (\$1,000)	First quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	GLENDALE							
	Retail trade	613	<b>965</b> 883	103 572	24 263	8 732	143	35
52	Building materials and garden supplies stores	45	<b>45 67</b> 8	5 571	1 365	438	8	1
521, 3	Building materials and supply stores	22	27 570	3 306	827	230	4	-
521, 3 525 526 527	Hardware stores.  Retail nurseries, lawn and garden supply stores	9 9 5	4 824 8 09 <b>6</b> 5 188	852 1 031 382	201 237 1.00	84 101 23	3 1 -	1 - -
53	General merchandise stores	9	64 047	5 811	1 451	<b>5</b> 87	1	-
531	Department stores (incl. leased depts.) <sup>1</sup> 2	3 3	51 152 (D)	(NA) (D)	(NA) (D)	(NA) (D)	-	-
531 533 539	Variety stores Miscellaneous general merchandise stores	2 4	(D) 12 349	(D) 892	(D) 220	(D) 87	1	-
54	Food stores	70	189 9 <b>60</b>	19 913	4 774	1 505	13	5
541 542	Grocery stores	50 3	185 0 <b>6</b> 8 (D)	19 09 <b>3</b> (D)	4 587 (D)	1 3 <b>6</b> 5 (D)	7 1	2
54 <b>6</b> 543, 4, 5,	Retail bakeriesOther food stores	10 7	1 <b>6</b> 85 (D)	450 (D)	101 (D)	72 (D)	2 3	3 -
55 ex. 554	Automotive dealers	68	441 826	38 983	8 621	1 761	7	4
551 552	New and used car dealersUsed car dealers	14 10	391 570 9 579	32 202 1 318	7 02 <b>6</b> 308	1 297 72	-	- 1
553 555, <b>6</b> , 7,	Auto and home supply stores  Miscellaneous automotive dealers	28 16	22 128 18 549	3 555 1 908	858 429	273 119	2 4	1 2
554	Gasoline service stations	28	43 722	1 907	421	212	7	1
56	Apparel and accessory stores	35	14 882	1 716	<b>45</b> 8	245	9	-
561	Men's and boys' clothing stores	4	2 505	243	62	28	1	-
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	9 9 -	(D) (D) -	(D) (D)	(D) (D) -	(D) (D) -	3 3 -	- - -
565 566 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	5 14 3	5 642 4 904 (D)	614 668 (D)	1 <b>6</b> 9 175 (D)	98 73 (D)	1 1 3	-
57	Furniture and homefurnishings stores	56	35 055	4 669	1 122	327	17	2
5712 5713, 4, 9	Furniture stores	19	15 071	2 311	600	155	8	1
5713, 4, 9 572 573	Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	19 5 13	6 674 1 239 12 071	888 223 1 247	215 49 258	69 17 8 <b>6</b>	2	1 -
58	Eating and drinking places	175	61 865	15 633	3 888	2 787	54	15
5812 5813	Eating places	138 37	57 5 <b>6</b> 0 4 305	14 850 783	3 <b>66</b> 4 224	2 623 164	39 15	12 3
591	Drug and proprietary stores	19	2 <b>9 27</b> 2	3 376	792	303	1	-
59 ex. 591	Miscellaneous retail stores	108	39 576	5 993	1 371	567	26	7
592 593	Liquor stores Used merchandise stores	7 7	5 525 2 233	376 676	88 1 <b>6</b> 3	52 55	3	-
594 5941 5942, 3	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops	51 11	15 535 3 <b>6</b> 07	1 939 448	377 62	214 25	11 1	3 -
5942, 3 5944 5945, <b>6</b> , 7, 8, 9	Book, stationery stores  Jewelry stores  Other miscellaneous shopping goods stores	6 7 27	2 839 2 258 6 831	240 392 859	59 92 1 <b>6</b> 4	46 27 116	10	- - 3
596	Nonstore retailers	12	5 971	1 041	234	73	2	2
598	Fuel dealers	2	(D)	(D)	(D)	(D)	-	-
5992 599 <b>3</b> 5994	Florists Tobacco stores and stands News dealers and newsstands	9	(D) (D)	(D) (D)	(D) (D)	(D) (D)	2 1	2 -
5995 5999	Optical goods stores	6 13	2 198 2 524	547 378	132 80	42 46	7	-

## Table 6. Summary Statistics for Places With 350 Establishments or More: 1987-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by  $\blacktriangle$ , see appendix F]

revised me	thodology for presenting establishment counts, see appendix A. For information of	n geographic a	reas followed b	y ▲, see appen	dix F]			
1987 SIC code	Geographic area and kind of business	Estab-	Sales	Annual payroll	First quarter payroll	Paid employees for pay period including March 12	Individual proprie- torships	Partner-ships
	MEGA	(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(number)	(number)
	MESA							
	Retail trade	1 466	2 250 752	253 246	62 643	24 258	<b>26</b> 5	84
52	Building materials and garden supplies stores	73	129 121	13 900	3 490	986	9	3
521, 3 525 526 527	Building materials and supply stores Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers	32 10 15 16	96 464 9 034 13 029 10 594	9 935 1 308 1 844 813	2 521 303 436 230	682 95 146 63	2 2 2 3	2 1 - -
<b>5</b> 3	General merchandise stores	31	421 911	34 775	8 463	3 363	1	1
531 531 533 539	Department stores (incl. leased depts.) <sup>1</sup> 2	11 11 6 14	276 173 258 413 (D) (D)	(NA) 27 157 (D) (D)	(NA) 6 645 (D) (D)	(NA) 2 709 (D) (D)	- - - 1	- - 1 -
54	Food stores	140	420 545	46 064	11 006	<b>3 59</b> 8	19	8
541 542 546 543, 4, 5,	Grocery stores	97 5 21 17	409 595 2 236 3 381 5 333	44 030 201 953 880	10 484 49 267 206	3 314 15 167 102	6 3 4 6	4 - 3 1
55 ex. 554	Automotive dealers	133	574 278	52 956	13 383	2 348	18	6
551 552 553 555, 6, 7,	New and used car dealers	16 12 68 37	430 409 14 611 49 701 79 557	35 900 1 247 7 975 7 834	8 839 297 1 924 2 323	1 202 108 528 510	2 1 12 3	1 2 3
554	Gasoline service stations	55	81 900	4 418	1 020	498	15	1
56	Apparel and accessory stores	179	100 851	11 275	2 683	1 336	20	6
561	Men's and boys' clothing stores	21	10 540	1 564	367	147	4	-
562, 3 562 563	Women's clothing and specialty stores	66 62 4	41 976 (D) (D)	4 332 (D) (D)	966 (D) (D)	595 (D) (D)	7 7 -	2 2 -
565 566 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	18 55 19	17 037 26 882 4 416	1 532 3 153 694	366 812 172	150 333 111	1 5 3	3 - 1
57	Furniture and homefurnishings stores	133	<b>133</b> 9 <b>3</b> 9	15 364	3 687	949	22	7
5712 5713, 4, 9 572 573	Furniture stores Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	38 43 17 35	45 862 23 150 25 851 39 076	5 920 3 019 2 296 4 129	1 438 706 518 1 025	341 209 124 275	2 10 8 2	2 3 - 2
58	Eating and drinking places	391	189 884	49 032	12 371	8 617	86	33
5812 5813	Eating places	370 21	185 406 4 <b>4</b> 78	48 104 928	12 126 245	8 474 143	79 7	32 1
<b>5</b> 91	Drug and proprietary stores	40	84 568	9 526	2 482	748	1	-
59 ex. <b>5</b> 91	Miscellaneous retail stores	291	<b>113</b> 755	15 936	4 058	1 815	74	19
592 593	Liquor stores Used merchandise stores	11 11	3 628 2 853	332 402	101 77	56 51	2 2	2 -
594 5941 5942, 3 5944 5945, 6, 7, 8, 9	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	150 28 22 32 68	77 004 16 161 11 346 14 422 35 075	9 247 2 311 1 217 2 094 3 625	2 419 702 314 507 896	1 129 243 181 218 487	36 7 6 7 16	6 1 - 1 4
596	Nonstore retailers	14	5 172	1 112	303	106	4	_
598	Fuel dealers	2	(D)	(D)	(D)	(D)	1	-
5992 5993	Florists Tobacco stores and stands	22	3 723 (D)	861 (D)	216 (D)	119 (D)	8	3
5994 5995 5999	News dealers and newsstands Optical goods stores Miscellaneous retail stores, n.e.c.	29 50	9 227 11 644	2 132	512 410	143 200	- 3 17	3 5

# Table 6. Summary Statistics for Places With 350 Establishments or More: 1987-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

revised met	thodology for presenting establishment counts, see appendix A. For information of	m geographic a	reas followed by	y A, see appen	dix Fj			
1987	Geographic area and kind of business				Firet	Paid employees for pay		ed businesses
SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	PHOENIX							
	Retail trade	<b>5 50</b> 3	6 <b>758 71</b> 3	856 099	207 270	82 287	1 132	285
52	Building materials and garden supplies stores	180	291 470	33 6 <b>28</b>	7 766	2 228	29	7
521, 3 521 523	Building materials and supply stores  Lumber and other building materials dealers  Paint, glass, and wallpaper stores	100 62 38	235 697 191 627 44 070	24 551 19 <b>1</b> 73 5 378	5 681 4 433 1 248	1 538 1 247 291	15 9 6	=
525 526 527	Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers.	31 32 17	20 341 23 948 11 484	3 567 4 522 988	842 992 25 <b>1</b>	249 368 73	8 4 2	1 5 1
<b>5</b> 3	General merchandise stores	91	735 109	86 800	20 658	8 418	6	2
531	Department stores (incl. leased depts.) <sup>1 2</sup>	38	700 443	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)1	38	644 058	74 430	17 656	7 251	-	-
533 539	Variety storesMiscellaneous general merchandise stores	17 36	13 736 77 315	1 984 10 386	491 2 511	289 878	4 2	1
54	Food stores	5 <b>85</b>	1 477 430	156 411	36 <b>30</b> 6	12 306	116	29
541 54 <b>2</b> 546	Grocery stores	430 11 77	1 431 771 6 588 17 825	147 903 634 4 870	34 273 158 1 138	11 195 55 703	77 3 16	15 2 10
543, 4, 5, 9	Other food stores	67	21 246	3 004	737	353	20	2
543 544 545	Fruit and vegetable markets Candy, nut, and confectionery stores Dairy products stores Miscellaneous food stores	4 19 11	1 715 5 763 3 058	90 884 409	27 232 85	11 109 71	3 5 7	1
549 5 <b>5 ex.</b>	Automotive dealers	33	10 710 1 3 <b>71</b> 436	1 621 129 690	393 3 <b>2 547</b>	162 6 <b>101</b>	5 6 <b>2</b>	10
554 551	New and used car dealers	59 61	1 134 797	95 527	24 684	3 819	7	3 2
552 553	Used car dealers  Auto and home supply stores	206	39 261 154 610	3 316 25 631	768 5 846	207 1 760	11 36	4
553 pt. 553 pt.	Tire, battery, and accessory dealersOther auto and home supply stores	193 13	(D) (D)	(D) (D)	(D) (D)	(D) (D)	31 5	3
555, 6, 7, 9	Miscellaneous automotive dealers	37	4 <b>2</b> 768	5 216	1 249	315	8	1
555 556 557 559	Boat dealers	9 9 16 3	(D) 14 996 14 119 (D)	(D) 1 927 1 692 (D)	(D) 463 407 (D)	(D) 99 120 (D)	2 2 3 1	1 - -
554	Gasoline service stations	296	444 034	29 043	6 574	2 961	76	10
<b>5</b> 6	Apparel and accessory stores	528	3 <b>11 02</b> 6	3 <b>8 1</b> 3 <b>2</b>	9 290	4 170	50	28
561	Men's and boys' clothing stores	63	35 382	5 716	1 423	432	7	4
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	191 172 19	130 290 124 135 6 155	16 374 15 242 1 132	3 932 3 625 307	1 812 1 717 95	16 13 3	18 13 5
565	Family clothing stores	46	64 824	5 591	1 293	695	4	2
566 566 pt.	Shoe stores	177 20	69 180 4 743	8 676 721	2 194 191	983 61	11	-
566 pt. 566 pt.	Women's shoe stores Children's and juveniles' shoe stores	54 7	17 136 1 793	2 690 332	699 82	271 45	- 2	Ξ
566 pt. 564, 9	Family shoe stores  Other apparel and accessory stores	96	45 508 11 350	4 933 1 775	1 222 448	606 248	9	4
564 569	Children's and infants' wear stores Miscellaneous apparel and accessory stores	10	3 599 7 751	410 1 365	104 344	96 152	1 11	4
57	Furniture and homefurnishings stores	517	414 772	5 <b>7 15</b> 8	13 970	4 018	83	16
5712	Furniture stores	134	147 817	22 431	5 673	1 352	16	7
5713, 4, 9 5713 5714 5719	Homefurnishings stores Floor covering stores Drapery and upholstery stores Miscellaneous homefurnishings stores	160 68 16 76	78 293 31 947 12 361 33 985	14 008 5 459 3 176 5 373	3 233 1 283 786 1 164	997 339 246	31 17 4 10	6 1 1 4
572	Household appliance stores	41	65 395	6 294	1 526	412 384	12	_
573 5731, 4 5735 5736	Radio, television, computer, and music stores	182 123 38	123 267 86 233 25 856	14 425 9 774 2 862	3 538 2 420 661	1 285 788 380	24 19 2 3	3 1 1
58	Eating and drinking places	1 620	11 178 <b>738 7</b> 80	1 789 194 084	457 48 030	30 6 <b>7</b> 8	390	124
5812 5812 pt	Eating places	1 356	684 018	182 233	45 026	28 658	309	105
5812 pt. 5812 pt. 5812 pt. 5812 pt.	Restaurants and lunchrooms Cafeterias Refreshment places Other eating places	538 48 635 135	299 458 32 542 282 821 69 197	86 760 10 432 66 221 18 820	22 375 2 385 15 676 4 590	12 894 1 101 11 454 3 209	128 13 137 31	52 3 43 7
5813	Drinking places	264	54 762	11 851	3 004	2 020	81	19

# Table 6. Summary Statistics for Places With 350 Establishments or More: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A. see appendix F]

revised me	thodology for presenting establishment counts, see appendix A. For information c	n geographic a	reas followed b	y ▲, see appen	dix Fj			
1987 SIC code	Geographic area and kind of business	Estab-	Sales	Annual payroll	First quarter	Paid employees for pay period including March 12	Individual proprietorships	Partner-
		(number)	(\$1,000)	(\$1,000)	payroll (\$1,000)	(number)	(number)	ships (number)
	PHOENIX—Con.							
591	Drug and proprietary stores	148	245 292	27 400	6 701	2 263	15	1
591 pt. 591 pt.	Drug storesProprietary stores	146 2	(D) (D)	(D) (D)	(D) (D)	(D) (D)	15	1 -
59 ex. 591	Miscellaneous retail stores	1 175	<b>72</b> 9 364	1 <b>0</b> 3 <b>75</b> 3	25 428	9 144	305	58
592	Liquor stores	90	32 236	2 728	643	322	44	6
593	Used merchandise stores	63	15 570	3 528	851	399	17	5
594 5941 5941 pt.	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops General line sporting goods stores	521 83 18	272 751 42 815 16 482	38 522 5 190 1 747	9 397 1 378 453	3 851 508 183	112 22 2	32 6 1
5941 pt. 5942	Specialty line sporting goods stores  Book stores	65 58	26 333 24 536	3 443 2 789	925 708	325 335	20 9	5
5943 5944	Stationery stores	27 133	16 089 76 517	2 611 13 850	664 3 404	227 1 <b>1</b> 07	2 16	2 2 8
5945 5946	Hobby, toy, and game shops Camera and photographic supply stores	36 17	38 172 9 414	3 375 1 382	861 331	373 76	10	3
5947 5948 5949	Gift, novelty, and souvenir shops Luggage and leather goods stores Sewing, needlework, and piece goods stores	127 8 32	44 985 5 334 14 889	6 383 742 2 200	1 422 156 473	877 60 288	41 1 7	11 
596 5961	Nonstore retailers Catalog and mail-order houses	123 26	290 924 210 948	35 707 16 661	8 907 4 256	2 317 952	24 4	3
5962 5963	Merchandising machine operators  Direct selling establishments	31 66	18 772 61 204	3 291 15 755	697 3 954	216 1 149	7 13	1
598 5983	Fuel dealers	7 -	(D)	(D)	(D)	(D)	1 -	_
5984 5989	Liquefied petroleum gas (bottled gas) dealers Fuel dealers, n.e.c.	6	(D) (D)	(D) (D)	(D) (D)	(D) (D)	1 -	Ξ
5992 5993	Florists Tobacco stores and stands	89 17	19 415 (D)	4 052 (D)	1 020 (D)	462 (D)	38 11	4 -
5994 5995	News dealers and newsstands Optical goods stores	3 91	693 24 485	139 5 430	31 1 280	413	10	Ξ
5999 5999 pt. 5999 pt.	Miscellaneous retail stores, n.e.c. Pet shops	171 29	64 470 (D)	12 283 (D)	2 948 (D) (D)	1 265 (D) (D)	47 10	8
5999 pt.	Typewriter stores Other miscellaneous retail stores, n.e.c.	139	(D) 53 885	(D) 10 479	2 528	1 062	36	5
	SCOTTSDALE							
	Retail trade	1 243	1 510 572	191 417	47 416	17 826	227	70
52	Building materials and garden supplies stores	33	33 <b>88</b> 5	4 845	1 152	335	3	-
521, 3 525	Building materials and supply storesHardware stores	19	24 766 3 886	3 450 796	799 209	214 56	2 1	_
526 527	Retail nurseries, lawn and garden supply stores	6 2	(D) (D)	(D) (D)	(D) (D)	(D) (D)	-	Ξ
53	General merchandise stores	16	188 904	20 407	5 080	1 805	1	-
531 531 533	Department stores (incl. leased depts.) <sup>1</sup> 2 Department stores (excl. leased depts.) <sup>1</sup>	6	144 689 (D)	(NA) (D)	(NA) (D)	(NA) (D) (D) (D)	-	Ξ.
539	Variety storesMiscellaneous general merchandise stores	2 8	(D) (D)	(D) (D)	(D) (D)	(D)	1	Ξ.
54	Food stores	93	<b>2</b> 53 186	29 550	6 915	2 323	13	3
541 542 546	Grocery stores Meat and fish (seafood) markets	53 2 17	242 788 (D) (D)	27 707 (D) (D)	6 520 (D) (D)	2 048 (D) (D)	5 - 3	1
543, 4, 5, 9	Other food stores	21	5 259	771	196	146	5	1
55 ex. 554	Automotive dealers	67	484 418	40 664	<b>10 2</b> 95	2 064	7	5
551 552	New and used car dealersUsed car dealers	24 12	434 578 17 987	35 791 679	9 330 115	1 779 .34	 - 3	4
553 555, 6, 7,	Auto and home supply stores Miscellaneous automotive dealers	18 13	14 794 17 059	2 314 1 880	557 293	141 110	2 2	Ė
<b>5</b> 54	Gasoline service stations	42	58 801	4 474	1 018	446	11	1
<b>5</b> 6	Apparel and accessory stores	164	60 458	7 496	2 002	819	<b>2</b> 6	12
561	Men's and boys' clothing stores	14	4 329	578	150	59	- 10	2
562, 3 562 563	Women's clothing and specialty stores.  Women's clothing stores.  Women's accessory and specialty stores.	85 72 13	31 675 29 529 2 146	3 804 3 567 237	1 052 998 54	436 404 32	13 8 5	7 5 2
565 566	Family clothing storesShoe stores	11 28	8 936 9 715	890 1 308	216 350	74 145	3	- 1
564, 9	Other apparel and accessory stores	26	5 803	916	234	105	91	2

# Table 6. Summary Statistics for Places With 350 Establishments or More: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

	g,g					Paid	Unincorporate	ed businesses
1987						employees for pay		
SIC code	Geographic area and kind of business	Estab-		Annual	First quarter	period including	Individual proprie-	Partner-
		lishments (number)	Sales (\$1,000)	payroll (\$1,000)	payroll (\$1,000)	March 12 (number)	torships (number)	ships (number)
	SCOTTSDALE—Con.							
57	Furniture and homefurnishings stores	119	79 759	9 635	2 299	591	23	8
5712	Furniture stores	34	25 891	4 252	960	206	4	3
5713, 4, 9 572	Homefurnishings storesHousehold appliance stores	56 9	21 815 19 063	2 557 1 551	640 373	182 93	13 3	5 -
573	Radio, television, computer, and music stores	20	12 990	1 275	326	110	3	-
58 5812	Eating and drinking places	328 290	177 661 163 247	48 172 44 673	12 390 11 530	7 193 6 659	<b>53</b>	<b>1</b> 9
5813	Drinking places	38	14 414	3 499	860	534	3	1
591	Drug and proprietary stores	27 354	38 463 135 037	4 588	1 085 5 180	363 1 887	3 87	- 22
59 ex. 591	Miscellaneous retail stores	354	135 037	21 586	5 160	1 887	87	22
592 593	Liquor storesUsed merchandise stores	12 18	4 556 (D)	501 (D)	115 (D)	59 (D)	<b>3</b> 8	1
594 5941	Miscellaneous shopping goods storesSporting goods stores and bicycle shops	187 23	74 101 7 614	10 441 1 054	2 658 342	1 033 128	<b>39</b>	10
5942, 3 5944	Book, stationery stores	16 56	4 851 31 017	651 4 680	160 1 194	77 343	11	1 3
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	92	30 619	4 056	962	485	22	6
596	Nonstore retailers	23	10 8 <b>9</b> 5	2 555	691	244	5	3
598	Fuel dealers	-	-	-	-	-	-	-
5992 5993 5994	Florists	26 2	4 755 (D) (D)	1 070 (D) (D)	261 (D) (D)	135 (D) (D)	12 2	-
5995 5999	Optical goods stores. Miscellaneous retail stores, n.e.c.	19 66	7 112 29 117	1 55 <b>1</b> 5 019	355 1 013	95 283	1 17	1 5
	ТЕМРЕ							
	Retail trade	906	1 115 193	144 021	34 621	14 668	202	51
52	Building materials and garden supplies stores	30	42 041	4 255	1 094	293	11	-
521, 3 525	Building materials and supply storesHardware stores	13 9	<b>3</b> 4 148 4 467	3 095 728	817 182	191 54	2	-
525 526 527	Retail nurseries, lawn and garden supply stores	8 -	3 426	432	95 -	48 -	5 -	_
53	General merchandise stores	11	49 870	5 156	1 238	543	-	-
531 531	Department stores (incl. leased depts.) <sup>1</sup> 2	3	49 1 <b>2</b> 7 (D)	(NA) (D)	(NA) (D)	(NA) (D)	_	_
533 539	Variety storesMiscellaneous general merchandise stores	3 5	(D) (D)	(D) (D)	(D) (D)	(D) (D)	_	_
54	Food stores	126	291 496	32 189	7 250	2 484	43	14
541 542	Grocery stores	106	276 918 -	29 190	6 546	2 254	<b>3</b> 6	12
546 543, 4, 5,	Retail bakeriesOther food stores	13	12 087 2 491	2 632 367	665 39	213 17	5 2	1
55 ex.	Automotive dealers	48	290 305	29 684	7 767	1 154	2	3
<b>554</b> 551	New and used car dealers	11	260 097	25 002	6 586	871	_	
552 553	Used car dealersAuto and home supply stores	1 28	(D) 21 313	(D) 3 789	(D) 964	(D) 238	_ 1	2
555, 6, 7, 9	Miscellaneous automotive dealers	8	(D)	(D)	(D)	(D)	1	1
554	Gasoline service stations	45	67 493	4 321	1 070	429	11	2
56	Apparel and accessory stores	46	23 729	2 824	719	436	10	2
561 562, 3	Men's and boys' clothing stores	10	1 906 5 669	274 1 060	57 296	24 154	1 3	-
562 563	Women's clothing stores	9	(D) (D)	(D) (D)	(D) (D)	(D) (D)	2	=
56 <b>5</b> 566	Family clothing storesShoe stores	8 14	8 274 5 134	667 471	150 114	96 76	2	_
564, 9	Other apparel and accessory stores	11	2 746	352	102	86	3	i
<b>57</b> 5712	Furniture and homefurnishings stores	85	73 309	9 620	2 215	719	9	4
5712 5713, 4, 9 572	Furniture stores Homefurnishings stores Household appliance stores	14 33 5	(D) 29 030 (D)	(D) 4 558 (D)	(D) 1 026 (D)	(D) 302 (D)	- 4 1	1
573	Radio, television, computer, and music stores	33	20 392	2 467	640	<b>2</b> 46	4	2
58	Eating and drinking places	323	139 553	36 321	8 904	6 725	67	19
5812 5813	Eating places	284 39	129 517 10 036	34 351 1 970	8 411 493	6 341 384	59 8	17 2
591	Drug and proprietary stores	22	35 684	3 812	813	353	-	-
Soo	footnotes at end of table							

## Table 6. Summary Statistics for Places With 350 Establishments or More: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by  $\blacktriangle$ , see appendix F]

revised me	thodology for presenting establishment counts, see appendix A. For information of	on geographic a	reas followed b	y ▲, see appen	dix F]			
1987 SIC code	Geographic area and kind of business	Estab- lishments	Sales	Annual payroll	First quarter payroll	Paid employees for pay period including March 12	Individual proprie- torships	Partner-ships
		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(number)	(number)
	TEMPE—Con.							
59 ex. 591	Miscellaneous retail stores	170	101 713	15 839	3 551	1 532	49	7
592 593	Liquor storesUsed merchandise stores	10 12	6 495 2 611	485 550	1 <b>1</b> 5 158	52 99	3 5	- 1
594 5941	Miscellaneous shopping goods storesSporting goods stores and bicycle shops	78 18	44 292 16 452	6 825 1 998	1 503 524	691 265	16 3	5
5942, 3 5944 5945, 6, 7, 8, 9	Book, stationery stores  Jewelry stores  Other miscellaneous shopping goods stores	12 14 34	6 961 5 263 15 616	1 048 973 2 806	244 250 485	101 86 239	2 2 9	- 4
596	Nonstore retailers	23	36 942	5 771	1 307	473	7	1
598	Fuel dealers	-	-	-	-	-	-	-
5992 5993	Florists Tobacco stores and stands	15	2 420	510	130	82	8	Ξ
5994 5995	News dealers and newsstandsOptical goods stores	8	(D) (D)	(D) (D)	(D) (D)	(D) (D) 101	1	_
5999	Miscellaneous retail stores, n.e.c.	23	6 957	1 260	242	101	9	_
	TUCSON							
	Retail trade	2 897	3 231 115	388 623	<b>9</b> 5 18 <b>3</b>	39 381	695	167
52	Building materials and garden supplies stores	97	161 569	18 205	4 502	1 228	12	1
521, 3 521	Building materials and supply stores  Lumber and other building materials dealers	48 31	(D) (D)	(D) (D)	(D) (D)	(D) (D) (D)	7	1
523 525	Paint, glass, and wallpaper stores	17	(D) 18 090	(D) 3 091	(D) 758	(D)	3	1
526 527	Retail nurseries, lawn and garden supply stores  Mobile home dealers.	16	(D) 11 164	(D) 1 083	(D) 221	(D) 50	1 2	_
53	General merchandise stores	40	477 077	42 598	10 132	4 271	-	1
531	Department stores (incl. leased depts.)1 2	18	340 872	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)1	18	(D)	(D)	(D)	(D)	-	-
533 539	Variety stores	10 12	(D) (D)	(D) (D)	(D) (D)	(D) (D)	_	1 -
54	Food stores	315	61 <b>5 3</b> 81	63 703	15 426	4 970	84	14
541 542 546	Grocery stores	223 12 38	587 275 8 337 8 591	58 776 893 2 557	14 220 223 614	4 266 82 391	53 5 18	5 1 4
543, 4, 5, 9	Other food stores	42	11 178	1 477	369	231	8	4
543 544 545 549	Fruit and vegetable markets Candy, nut, and confectionery stores Dairy products stores	4 14 6	(D) 3 420 (D) 5 900	(D) 418 (D)	(D) 115 (D) 203	(D) 65 (D) 118	1 1 3 3	1
55 ex.	Miscellaneous food stores	18 243	776 995	73 608	18 115	3 863	46	6
<b>554</b> 551	New and used car dealers	39	601 161	52 468	12 789	2 289	4	_
552	Used car dealers	37	(D)	(D)	(D)	(D)	4	5
553 553 pt. 553 pt.	Auto and home supply stores  Tire, battery, and accessory dealers  Other auto and home supply stores	135 130 5	75 944 74 942 1 002	12 319 12 209 110	3 188 3 162 26	985 971 14	33 29 4	1 1 -
555, 6, 7, 9	Miscellaneous automotive dealers	32	(D)	(D)	(D)	(D)	5	-
555 556	Boat dealers Recreational vehicle dealers	3 11	(D) (D)	(D) (D)	(D) (D)	(D) (D)	1 2	-
557 559	Motorcycle dealers	16	11 671 (D)	1 462 (D)	363 (D)	141 (D)	2	
554	Gasoline service stations	155	181 334	11 459	2 813	1 165	46	10
56	Apparel and accessory stores	310	146 945	18 553	4 529	2 259	35	12
561	Men's and boys' clothing stores	23	10 808	1 650	412	169	2	-
562, 3 562 563	Women's clothing and specialty stores	126 120 6	56 167 52 458 3 709	7 126 6 637 489	1 731 1 605 126	1 028 979 49	18 18 -	7 7 -
565	Family clothing stores	32	39 931	4 226	1 036	443	6	1
566 566 pt.	Shoe stores	100 15	(D) (D)	(D)	(D)	(D) (D)	5	4
566 pt. 566 pt.	Women's shoe stores	30	8 214 (D)	1 255 (D)	(D) 311 (D)	126 (D)	2	1
566 pt.	Family shoe stores	51	21 323	2 458	589	286	3	3
564, 9 564 569	Other apparel and accessory stores Children's and infants' wear stores Miscellaneous apparel and accessory stores	29 5 24	(D) 1 108 (D)	(D) 139 (D)	(D) 33 (D)	(D) 36 (D)	4 1 3	

### Table 6. Summary Statistics for Places With 350 Establishments or More: 1987-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

revised me	thodology for presenting establishment counts, see appendix A. For information of	n geographic a	areas followed b	y A, see apper	luix FJ			
						Paid	Unincorporate	ed businesses
1987	Geographic area and kind of business				First	employees for pay period	Individual	
SIC code	Geographic area and kind of business	Estab-	Solos	Annual	quarter	including	proprie-	Partner-
		lishments (number)	Sales (\$1,000)	payroll (\$1,000)	payroll (\$1,000)	March 12 (number)	torships (number)	ships (number)
	TUCSON—Con.							
57	Furniture and homefurnishings stores	263	186 410	25 271	6 097	1 928	56	11
5712	Furniture stores	70	(D)	(D)	(D)	(D)	10	1
5713, 4, 9	Homefurnishings stores	67	29 097	4 801	1 175	432	19	5
5713 5714	Floor covering stores	27 12	16 868 (D)	2 733 (D)	721 (D)	237 (D)	4 5	2 1
5719	Miscellaneous homefurnishings stores	28	(D)	(D)	(D)	(D)	10	2
572 573	Household appliance stores	104	(D) 87 192	(D) 10 093	(D) 2 459	(D) 858	14	1
5731, 4 5735	Radio, television, electronics, and computer stores Record and prerecorded tape stores	62	(D)	(D)	(D) (D)	(D) (D)	8 3	2
5736	Musical instrument stores	17	10 210	1 675	406	112	2	2
58	Eating and drinking places	777	313 947	82 954	20 939	14 726	215	73
5812 5812 pt.	Eating places Restaurants and lunchrooms	660 292	288 814 132 173	77 167 38 534	19 541 10 139	13 757 6 571	180 84	63 28
5812 pt. 5812 pt.	Cafeterias	18 304	16 279 130 623	5 093 31 134	1 357 7 442	639 6 067	7 69	32
5812 pt.	Other eating places	46	9 739	2 406	603	480	20	3
5813	Drinking places	117	25 133	5 787	1 398	969	35	10
591 591 pt.	Drug and proprietary stores	76	134 467 133 759	14 927 14 829	3 722	1 203	5	1
591 pt.	Drug stores Proprietary stores	4	708	98	25	18	1	-
59 ex. 591	Miscellaneous retail stores	617	236 990	37 345	8 883	3 750	195	38
592	Liquor stores	36	12 462	976	225	151	17	3
593	Used merchandise stores	55	10 842	2 467	544	272	21	4
594 5941	Miscellaneous shopping goods storesSporting goods stores and bicycle shops	314 51	137 041 32 408	18 659 4 390	4 633 1 046	2 016 399	85 13	25 2
5941 pt. 5941 pt.	General line sporting goods storesSpecialty line sporting goods stores	11 40	12 870 19 538	1 411 2 979	367 679	154 245	1 12	- 2
5942	Book stores	29	9 843	1 164	276	150	12	2
5 <b>9</b> 43 5 <b>9</b> 44	Stationery stores Jewelry stores	9 89	3 338 34 751	556 6 220	131 1 677	59 561	14	1 2
5 <b>9</b> 45 5 <b>9</b> 46	Hobby, toy, and game shopsCamera and photographic supply stores	23 11	19 407 (D)	1 594 (D)	404 (D)	170 (D)	14 4	2 -
5 <b>9</b> 47 5 <b>9</b> 48	Gift, novelty, and souvenir shops	77	21 576 (D)	2 836 (D)	626 (D)	420 (D)	22 3	14 2
5949 596	Sewing, needlework, and piece goods stores	17	9 258	1 163	301	184	3	-
5961 5962	Nonstore retailers  Catalog and mail-order houses  Merchandising machine operators	34 7 4	21 595 (D) (D)	(D) (D)	1 005 (D) (D)	383 (D) (D)	12 4	-
5963	Direct selling establishments	23	(D)	(D)	(D)	(D)	8	-
598 5983	Fuel dealersFuel oil dealers	1 -	(D)	(D)	(D)	(D)	-	_
5984 5989	Liquefied petroleum gas (bottled gas) dealersFuel dealers, n.e.c.	1 -	(D)	(D)	(D)	(D)	-	-
5992	Florists	42	12 011	1 793	427	198	25	3
5993 5994	Tobacco stores and stands	6	(D) (D)	(D) (D)	(D) (D)	(D) (D)	1 1	_
5995	Optical goods stores	46	10 513	2 660	605	182	9	-
5999 5999 pt.	Miscellaneous retail stores, n.e.c.  Pet shops	82 17	28 958 (D)	5 772 (D)	1 238 (D) (D)	461 (D) (D)	24 6	3 -
5999 pt. 5999 pt.	Typewriter storesOther miscellaneous retail stores, n.e.c	1 64	(D) 23 162	(D) 4 570	(D) 933	(D) 293	- 18	3
	YUMA							
	Retail trade	416	485 140	55 372	14 168	5 <b>9</b> 57	146	37
52	Building materials and garden supplies stores	15	18 886	1 797	436	131	3	2
521, 3	Building materials and supply stores	7	12 237	1 176	299	84	2	1
525 526 527	Hardware stores	4	(D) (D)	(D) (D)	(D) (D)	(D) (D)	1 -	1 -
53	Mobile home dealers	3	1 823 71 818	7 703	1 971	879	1	_
531	Department stores (incl. leased depts.) <sup>1 2</sup>	4	55 540	(NA)	(NA)	(NA)		
531 533	Department stores (excl. leased depts.)¹  Variety stores	4	49 820 (D)	5 491 (D)	1 422 (D)	618 (D)	-	-
539	Miscellaneous general merchandise stores	6	(D)	(D)	(D)	(D)	1	-
54	Food stores	48	93 137	8 654	2 287	760	11	4
541 542	Grocery stores	40	90 212	8 223	2 178	694	9 -	-
54 <b>6</b> 543, 4, 5,	Retail bakeriesOther food stores	5 3	(D) (D)	(D) (D)	(D) (D)	(D) (D)	1 1	3 1
9			(-/	1	( )			

## Table 6. Summary Statistics for Places With 350 Establishments or More: 1987-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroli (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Individual proprietorships (number)	Partner- ships (number)
	YUMA—Con.	,						(12.11.2.1)
55 ex. 554	Automotive dealers	51	145 373	13 637	3 479	876	14	4
551 552 553 555, 6, 7,	New and used car dealers	10 9 18 14	(D) 4 394 14 859 (D)	(D) 482 2 107 (D)	(D) 83 539 (D)	(D) 32 155 (D)	1 5 3 5	- 1 3
554	Gasoline service stations	31	34 251	2 252	534	230	7	2
56	Apparel and accessory stores	37	15 186	1 544	381	201	13	4
561	Men's and boys' clothing stores	4	(D)	(D)	(D)	(D)	1	-
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	12 11 1	(D) 2 968 (D)	(D) 286 (D)	(D) 82 (D)	(D) 51 (D)	6 5 1	2 2 -
565 566 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	3 13 5	(D) (D) 308	(D) (D) 31	(D) (D) 10	(D) (D) 9	- 2 4	- 1 1
57	Furniture and homefurnishings stores	39	(D)	(D)	(D)	(D)	20	3
5712 5713, 4, 9 572 573	Furniture stores	13 11 3 12	(D) 1 918 1 026 5 831	(D) 304 181 724	(D) 68 46 176	(D) 38 12 65	6 9 - 5	1 - 1 1
58	Eating and drinking places	107	<b>45 5</b> 98	12 023	3 096	2 133	50	6
5812 5813	Eating places	84 23	41 871 3 727	11 154 869	2 892 204	2 000 133	36 14	4 2
591	Drug and proprietary stores	11	24 081	2 306	597	204	2	2
59 ex. 591	Miscellaneous retail stores	66	(D)	(D)	(D)	(D)	25	10
592 593	Liquor storesUsed merchandise stores	9	(D) (D)	(D) (D)	(D) (D)	(D) (D)	6 1	2 -
594 5941 5942, 3 5944 5945, 6, 7, 8, 9	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	25 6 2 7 10	8 750 (D) (D) 2 036 3 034	1 174 (D) (D) 328 379	278 (D) (D) 83 90	144 (D) (D) 37 69	7 1 - 2 4	2 1 - 1 -
596	Nonstore retailers	7	952	169	32	12	2	2
598	Fuel dealers	2	(D)	(D)	(D)	(D)	-	-
5992 5993 5994 5995 5999	Florists	7 - 1 3 9	1 234 (D) (D) (D)	227 (D) (D) (D)	66 (D) (D) (D)	37 (D) (D) (D)	3 - 1 - 5	1 - - - 3

<sup>&</sup>lt;sup>1</sup>Includes sales from catalog order desks. <sup>2</sup>Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

# Table 7. Summary Statistics for Counties With 350 Establishments or More: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

Teviseu mei	inductory for presenting establishment counts, see appendix A. 1 or information of	T geograpine a	1 - I - I - I - I - I - I - I - I - I -	y a, see apper	laix i ]			
						Paid employees	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab-		Annual	First	for pay period including	Individual proprie-	Partner-
		lishments (number)	Sales (\$1,000)	payroll (\$1,000)	payroll (\$1,000)	March 12 (number)	torships (number)	ships (number)
	COCHISE COUNTY							
	Retail trade	571	401 291	44 849	10 441	4 809	222	38
52	Building materials and garden supplies stores	29	17 941	2 349	<b>54</b> 6	191	11	3
521, 3 525	Building materials and supply stores	13	10 939 3 348	1 553 516	373 112	118 42	2 5	2
526 527	Retail nurseries, lawn and garden supply stores  Mobile home dealers	4 4	682 2 972	98 182	24 ,37	20 11	3	<u>:</u>
53	General merchandise stores	21	43 812	4 656	1 195	548	1	1
531 531	Department stores (incl. leased depts.) <sup>1</sup> Department stores (excl. leased depts.) <sup>1</sup>	3 3	29 562 (D)	(NA) (D)	(NA) (D)	(NA) (D)	-	-
533 539	Variety storesMiscellaneous general merchandise stores	7 11	(D) 13 102	(D) 1 338	(D) 318	(D) 129	- 1	1
54	Food stores	69	98 239	9 034	2 026	785	18	5
541 542	Grocery stores Meat and fish (seafood) markets	56	96 858	8 709	1 959	729 -	11	4 -
546 543, 4, 5,	Retail bakeriesOther food stores	7 6	940 441	245 80	47 20	37 19	5 2	1
55 ex. 554	Automotive dealers	36	90 986	8 970	1 994	464	7	1
551	New and used car dealers	14	75 614	6 819	1 548	335	1	-
552 553 555, 6, 7,	Used car dealers Auto and home supply stores Miscellaneous automotive dealers	15 5	(D) 9 081 (D)	(D) 1 549 (D)	(D) 334 (D)	(D) 95 (D)	3	1 -
9	Gasoline service stations	52	47 271	2.050	606	300	22	2
554 56	Apparel and accessory stores	50	19 073	2 959	686 473	282	19	1
561	Men's and boys' clothing stores	5	2 796	426	29	12	1	1
562, 3	Women's clothing and specialty stores	17	(D)	(D)	(D)	(D)	11	_
562 563	Women's clothing stores Women's accessory and specialty stores	15	(D) (D)	(D) (D)	(D) (D)	(D) (D)	10	-
565 566 564, 9	Family clothing stores Shoe stores.	15 12	9 318 4 310	1 005 555	238 130	150 62	5 2	-
57	Other apparel and accessory stores	42	(D)	(D) 1 896	(D) 459	(D)	18	1
5712	Furniture stores	13	4 249	713	179	61	9	_
5713, 4, 9 572 573	Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	7 3 19	(D) (D) 4 799	(D) (D) 569	(D) (D) 146	(D) (D) 56	3 - 6	1 - -
58	Eating and drinking places	144	29 856	7 402	1 725	1 488	78	10
5812 5813	Eating places	113 31	26 951 2 905	6 891 511	1 591 134	1 386 102	60 18	7 3
591	Drug and proprietary stores	19	15 800	1 868	513	180	4	1
59 ex. 591	Miscellaneous retail stores	109	2 <b>5 44</b> 8	3 386	824	408	44	12
592 593	Liquor storesUsed merchandise stores	10 11	2 532 1 632	197 289	45 65	28 47	7 2	1 2
594 5941	Miscellaneous shopping goods stores	54	10 155 810	1 670 166	398 42	182 19	18	4
5942, 3 5944 5945, 6,	Book, stationery stores  Jewelry stores  Other miscellaneous shopping goods stores	10 17 24	2 421 2 528 4 396	401 468 635	94 113 149	40 42 81	2 5 11	- 2 2
7, 8, 9								
596 598	Nonstore retailers	8	2 338	82	24	22	5	1
598	Florists	10	(D) 1 439	(D) 257	(D) 65	(D) 47	1 8	1
5993 5994 5995	Tobacco stores and standsNews dealers and newsstands		-	-	-	-	-	-
5995	Optical goods stores	10	(D) 1 484	(D) 142	(D) 31	(D) 28	3	3

### Table 7. Summary Statistics for Counties With 350 Establishments or More: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

revised met	hodology for presenting establishment counts, see appendix A. For information c	on geographic a	reas followed b	y ▲, see apper	idix Fj		Uning	
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner-ships (number)
	COCONINO COUNTY							
	Retail trade	678	590 800	74 473	16 470	8 086	204	54
52	Building materials and garden supplies stores	42	38 713	4 473	1 042	329	6	1
521, 3 525 526 527	Building materials and supply stores Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers	29 5 6 2	33 580 2 728 (D) (D)	3 633 465 (D) (D)	848 110 (D) (D)	251 45 (D) (D)	6 - 1	1 - -
53	General merchandise stores	34	77 006	9 076	2 271	979	8	1
531 531 533 539	Department stores (incl. leased depts.) <sup>1</sup> 2	5 5 4 25	44 877 (D) (D) 31 980	(NA) (D) (D) 3 784	(NA) (D) (D) 949	(NA) (D) (D) 375	- - - 8	- - - 1
54	Food stores	74	139 697	13 899	2 947	1 115	20	9
541 542 546 543, 4, 5,	Grocery stores  Meat and fish (seafood) markets  Retail bakeries  Other food stores	<b>5</b> 6 4 7 7	136 051 1 161 1 715 770	13 137 143 507 112	2 778 35 110 24	967 17 107 24	12 1 4 3	5 1 2 1
55 ex. 554	Automotive dealers	41	81 474	9 088	1 980	460	7	3
551 552 553 555, 6, 7,	New and used car dealers Used car dealers Auto and home supply stores Miscellaneous automotive dealers	9 3 19 10	62 425 (D) 11 144 (D)	6 304 (D) 1 903 (D)	1 434 (D) 402 (D)	299 (D) 117 (D)	- 1 4 2	- - 1 2
554	Gasoline service stations	76	70 889	4 735	1 036	509	29	7
56	Apparel and accessory stores	40	15 422	1 656	393	244	7	2
561	Men's and boys' clothing stores	4	1 024	158	34	19	-	1
562, 3 562 563	Women's clothing and specialty stores	10 9 1	3 676 (D) (D)	356 (D) (D)	89 (D) (D)	74 (D) (D)	-	=
565 566 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	7 13 6	4 790 5 027 905	520 532 90	120 131 19	63 61 27	3 1 3	- - 1
57	Furniture and homefurnishings stores	48	19 508	2 414	645	216	17	4
5712 5713, 4, 9 572 573	Furniture stores Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	12 14 4 18	6 698 4 002 1 519 7 289	970 412 164 868	306 89 42 208	67 44 16 89	7 4 2 4	1 3 - -
58	Eating and drinking places	189	82 100	21 013	4 335	3 372	62	19
5812 5813	Eating places	168 21	76 101 5 999	19 832 1 181	4 061 274	3 178 194	55 7	18 1
591	Drug and proprietary stores	14	19 783	2 296	<b>50</b> 6	206	1	1
59 ex. 591	Miscellaneous retail stores	120	46 208	5 823	1 315	656	47	7
592 593	Liquor storesUsed merchandise stores	7 7	1 906 (D)	141 (D)	35 (D)	18 (D)	4 4	Ī
594 5941 5942, 3 5944 5945, 6, 7, 8, 9	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	69 11 13 14 31	32 426 3 517 2 915 4 524 21 470	3 751 517 348 758 2 128	826 151 88 174 413	430 65 41 85 239	23 6 2 1 14	6 2 - 3 1
596	Nonstore retailers	5	1 855	220	45	<b>5</b> 3	3	-
598	Fuel dealers	9	4 491	682	180	40	-	1
5992 5993 5994 5995 5999	Florists Tobacco stores and stands News dealers and newsstands Optical goods stores Miscellaneous retail stores, n.e.c.	6 1 5 11	1 069 (D) 1 014 2 096	212 (D) 171 370	43 (D) 40 84	25 (D) 16 36	5 - - - 8	=
	MARICOPA COUNTY (Coextensive with Phoenix, AZ MSA; see table 8.)							

# Table 7. Summary Statistics for Counties With 350 Establishments or More: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

revised met	hodology for presenting establishment counts, see appendix A. For information of	on geographic a	areas followed b	y ▲, see apper	ndix F}			
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Individual proprietorships (number)	Partner-ships (number)
	MOHAVE COUNTY							
	Retail trade	599	485 971	50 066	11 773	5 465	256	56
52	Building materials and garden supplies stores	45	32 893	3 284	788	252	15	3
521, 3 525 526	Building materials and supply stores  Hardware stores  Patall purposes laying and garden supply stores	20 11 4	13 659 9 147 1 146	1 682 861 223	386 173 58	119 66 25	7 3 1	1 - 2
527	Retail nurseries, lawn and garden supply stores	10	8 941	518	171	42	4	-
53	General merchandise stores	18	28 428	2 852	692	367	4	1
531 531	Department stores (incl. leased depts.)¹ 2	1	(D) (D)	(NA) (D)	(NA) (D)	(NA) (D)	Ξ	
531 533 539	Vanety storesMiscellaneous general merchandise stores	8 9	9 464 (D)	1 063 (D)	285 (D)	144 (D)	4	1
54	Food stores	64	132 959	13 105	3 167	1 108	18	7
541 542	Grocery stores	48	131 218	12 744	3 075	1 052	12	3
546 543, 4, 5,	Retail bakeriesOther food stores	6 10	895 846	179 182	52 40	31 25	2 4	2 2
55 ex. 554	Automotive dealers	63	91 454	7 829	1 785	514	18	5
551 552	New and used car dealersUsed car dealers	16 8	65 195 8 290	4 717 684	1 137 164	297 42	1 3	1
552 553 555, <b>6</b> , 7,	Auto and home supply stores Miscellaneous automotive dealers	22 17	10 059 7 910	1 597 831	321 163	119 56	8	2
554	Gasoline service stations	57	83 <b>5</b> 93	5 300	1 209	591	18	5
56	Apparel and accessory stores	39	9 269	982	230	135	21	5
561	Men's and boys' clothing stores	3	(D)	(D)	(D)	(D)	2	1
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	14 12 2	2 605 (D) (D)	274 (D) (D)	63 (D) (D)	38 (D) (D)	10 10 -	1 1 -
565 566 564, 9	Family clothing storesShoe storesOther apparel and accessory stores	7 9 6	4 414 1 670 (D)	479 159 (D)	113 39 (D)	62 23 (D)	3 4 2	1 1 1
57	Furniture and homefurnishings stores	41	13 690	1 688	407	167	24	5
5712 5713, 4, 9 572 573	Furniture stores Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	12 11 3 15	6 391 3 096 273 3 930	619 485 40 544	158 123 7 119	62 41 7 57	7 7 3 7	2 -
58	Eating and drinking places	168	41 857	9 571	2 199	1 792	91	16
5812 5813	Eating places	137	38 407 3 450	8 992 579	2 048	1 <b>6</b> 94 98	72 19	12
591	Drug and proprietary stores	16	21 968	2 076	484	203	1	_
59 ex.	Miscellaneous retail stores.	88	29 860	3 379	812	336	46	9
591								
592 593	Liquor storesUsed merchandise stores	12 5	5 <b>6</b> 91 382	395 61	99 14	50 8	4 3	2
594 5941	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops	3 <b>6</b> 3	5 38 <b>6</b> 425	650 54	148 10	89 6	24 2	3 -
5942, 3 5944 5945, 6, 7, 8, 9	Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	4 7 22	156 1 490 3 315	11 226 359	4 49 85	5 18 60	4 3 15	- - 3
596	Nonstore retailers	9	7 935	677	174	68	5	_
598	Fuel dealers	6	5 880	725	188	44	1	-
5992 5993	Florists Tobacco stores and stands	5 -	860	130	34	23	3	2
5994 5995	News dealers and newsstandsOptical goods stores	- 6	1 770	535	112	27	-	
5999	Miscellaneous retail stores, n.e.c.	9	1 956	206	43	27	6	2

## Table 7. Summary Statistics for Counties With 350 Establishments or More: 1987-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by  $\blacktriangle$ , see appendix F]

19 <b>8</b> 7 SIC code	hodology for presenting establishment counts, see appendix A. For information o  Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Unincorporate Individual proprietorships (number)	Partner-ships (number)
	NAVAJO COUNTY	(	(\$1,000)	(\$1,000)	(01,000)	(Hamber)	(namber)	(Hamber)
	Retail trade	408	301 960	32 302	<b>7 2</b> 93	3 374	164	37
52	Building materials and garden supplies stores	22	19 788	2 359	486	182	5	-
521, 3 525 526 527	Building materials and supply stores Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers	12 4 3 3	13 405 4 109 (D) (D)	1 5 <b>9</b> 7 474 (D) (D)	343 103 (D) (D)	128 40 (D) (D)	3	=
53	General merchandise stores	20	22 498	2 360	599	248	1	2
531 531 533 539	Department stores (incl. leased depts.) <sup>1</sup> 2	- - 5 15	- (D) (D)	(NA) - (D) (D)	(NA) - (D) (D)	(NA) - (D) (D)	- - - 1	- - - 2
54	Food stores	44	94 801	8 858	2 035	785	11	5
541 542 546 543, 4, 5,	Grocery stores Meat and fish (seafood) markets Retail bakeries Other food stores	40 1 2 1	94 266 (D) (D) (D)	8 718 (D) (D) (D)	2 020 (D) (D) (D)	773 (D) (D) (D)	8 - 2 1	5 - - -
55 ex. 554	Automotive dealers	38	55 890	5 504	1 105	343	9	2
551 552 553 555, 6, 7,	New and used car dealers	10 3 23 2	40 306 (D) 9 760 (D)	3 515 (D) 1 3 <b>8</b> 4 (D)	720 (D) 237 (D)	202 (D) 102 (D)	1 - 8 -	- - 2 -
554	Gasoline service stations	<b>5</b> 6	40 048	2 <b>99</b> 3	748	333	19	3
<b>5</b> 6	Apparel and accessory stores	24	3 886	603	147	71	16	3
561	Men's and boys' clothing stores	1	(D)	(D)	(D)	(D)	-	_
562, 3 562 563	Women's clothing and specialty stores	9 9 -	615 615 -	<b>8</b> 6 <b>8</b> 6 -	19 19 -	15 15 -	7 7 -	1 1 -
565 566 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	9 3 2	2 051 624 (D)	350 67 (D)	91 14 (D)	35 9 (D)	4 3 2	2 - -
57	Furniture and homefurnishings stores	20	7 861	862	192	79	11	3
5712 5713, 4, 9 572 573	Furniture stores	7 6 2 5	3 359 2 65 <b>8</b> (D) (D)	427 266 (D) (D)	109 49 (D) (D)	42 22 (D) (D)	5 3 1 2	1 2 - -
58	Eating and drinking places	104	25 385	5 564	1 228	1 031	59	9
5 <b>8</b> 12 5 <b>8</b> 13	Eating places	91 13	23 7 <b>8</b> 1 1 604	5 321 243	1 175 53	994 37	50 9	<b>8</b> 1
591	Drug and proprietary stores	10	10 841	1 176	<b>25</b> 9	98	2	-
59 ex. 591	Miscellaneous retail stores	70	20 962	2 023	494	204	31	10
592 593	Liquor stores	9 -	1 130	73 -	20 -	15 -	5 -	1 -
594 5941 5942, 3 5944 5945, 6, 7, 8, 9	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	36 <b>8</b> 5 6 17	7 365 1 309 667 1 027 4 362	920 200 91 171 45 <b>8</b>	216 56 19 49 92	115 34 13 21 47	17 3 3 1 1	5 2 - - 3
596	Nonstore retailers	7	4 115	297	63	21	4	_
598	Fuel dealers	8	6 447	599	166	<b>3</b> 5	-	-
5992 5993 5994	Florists Tobacco stores and stands News dealers and newsstands	7 2 -	(D) (D)	(D) (D) -	(D) (D)	(D) (D)	4 - -	2 2 -
5995 5999	Optical goods storesMiscellaneous retail stores, n.e.c.	1	(D)	(D)	(D)	(D)	1	=
	PIMA COUNTY (Coextensive with Tucson, AZ MSA; see table 8.)							

# Table 7. Summary Statistics for Counties With 350 Establishments or More: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

Tevised met	nodology for presenting establishment counts, see appendix A. For information of	in geograpine a	reas followed b	, see apper	idix 1 ]	Paid	Unincorporate	ed businesses
1987	Geographic area and kind of business				First	employees for pay period	Individual	
SIC code		Estab- lishments (number)	Sales (\$1,000)	Annual payroll	quarter payroll	including March 12 (number)	proprie- torships	Partner- ships
	PINAL COUNTY	(Humber)	(\$1,000)	(\$1,000)	(\$1,000)	(Humber)	(number)	(number)
	Retail trade	<b>50</b> 9	434 436	46 914	11 664	5 048	199	34
52	Building materials and garden supplies stores	32	30 032	2 805	669	175	11	_
521, 3	Building materials and supply stores	13	8 158	951	236	56	5	_
525 526 527	Hardwäre stores Retail nurseries, lawn and garden supply stores	8 2 9	(D) (D) 6 797	(D) (D) 439	(D) (D) , 95	(D) (D) 41	4 1 1	=
<b>5</b> 3	General merchandise stores	15	31 175	3 366	833	419	2	1
531 531	Department stores (incl. leased depts.) <sup>1 2</sup>	2 2	(D) (D)	(NA) (D)	(NA) (D)	(NA) (D)	=	-
533 539	Variety stores	5 8	(D) (D)	(D) (D)	(D) (D)	(D) (D)	2	ī
54	Food stores	83	147 457	14 209	3 <b>62</b> 8	1 171	26	4
541 542 546	Grocery stores Meat and fish (seafood) markets Retail bakeries	71 1 5	145 384 (D) (D)	13 895 (D) (D)	3 537 (D) (D)	1 112 (D) (D)	19 1 1	1 - 3
543, 4, 5, 9	Other food stores	6	1 407	194	48	26	5	_
55 ex. 554	Automotive dealers	63	72 418	6 933	1 641	442	12	8
551 552	New and used car dealersUsed car dealers	13 9	39 612 7 137	3 302 691	773 174	1 <b>9</b> 8 36	1 3	1 3
553 555, 6, 7, 9	Auto and home supply stores	31 10	15 320 10 349	2 248 692	461 233	157 51	7	4 -
554	Gasoline service stations	40	55 22 <b>9</b>	2 900	697	283	18	-
56	Apparel and accessory stores	32	8 98 <b>9</b>	1 020	228	132	13	3
561	Men's and boys' clothing stores	1	(D)	(D)	(D)	(D)	1	-
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	10 9 1	1 284 (D) (D)	156 (D) (D)	38 (D) (D)	26 (D) (D)	4 3 1	2 2 -
565 566 564, 9	Family clothing storesShoe storesOther apparel and accessory stores	12 6 3	4 461 2 574 (D)	537 257 (D)	116 58 (D)	55 36 (D)	4 1 3	1 - -
57	Furniture and homefurnishings stores	23	8 020	895	2 <b>0</b> 3	86	9	2
5712 5713, 4, 9	Furniture stores Homefurnishings stores	6 5	1 660 2 266	174 192	50 40	22 22	2	1
572 573	Household appliance stores	4 8	1 134 2 960	173 356	36 77	13 29	4 2	<u>-</u>
58	Eating and drinking places	137	36 484	9 429	2 440	1 799	73	10
5812 5813	Eating places Drinking places	107 30	33 903 2 5 <b>8</b> 1	9 025 404	2 34 <b>8</b> 92	1 724 75	53 20	8 2
591	Drug and proprietary stores	21	2 <b>6</b> 9 <b>2</b> 8	3 061	745	282	6	-
59 ex. 591	Miscellaneous retail stores	63	17 704	2 296	580	<b>25</b> 9	29	6
592 593	Liquor storesUsed merchandise stores	10 5	4 052 709	299 120	69 28	42 13	5 2	1 2
594 5941 5 <b>9</b> 42, 3	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops.	23 5	5 876 1 032	93 <b>8</b> 203	233 47	107 22	10 2	1 -
5942, 3 5944 5 <b>9</b> 45, 6, 7, 8, 9	Book, stationery stores Jewelry stores Other miscellaneous shopping goods stores	5 4 9	415 1 583 2 846	49 2 <b>6</b> 9 417	11 59 116	22 56	2 - 6	1 - -
596	Nonstore retailers	7	986	173	43	21	5	-
598	Fuel dealers	3	2 777	327	98	19	-	-
5992 5993 5994	Florists Tobacco stores and stands News dealers and newsstands	5 1	(D) (D)	(D) (D)	(D) (D)	(D) (D)	5 - -	- 1
5995 5999	Optical goods stores Miscellaneous retail stores, n.e.c.	2 7	(D) 1 407	(D) 180	(D) 47	(D) 24	2	1

### Table 7. Summary Statistics for Counties With 350 Establishments or More: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by  $\blacktriangle$ , see appendix F]

Tevised met	hodology for presenting establishment counts, see appendix A. For information c	n geographic a	ireas followed b	y <b>a</b> , see appen	idix Fj		Heiman	
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Individual proprietorships (number)	Partner-ships (number)
-	YAVAPAI COUNTY	, , ,					,	
	Retail trade	780	523 282	62 631	13 <b>91</b> 6	6 <b>2</b> 88	343	6 <b>6</b>
52	Building materials and garden supplies stores	60	50 618	5 837	1 348	394	20	1
521, 3	Building materials and supply stores	30	34 050	4 033	933	245	8	1
525 526 527	Hardware stores	14 8 8	6 964 2 408 7 196	775 526 503	187 126 102	62 58 29	5 5 2	=
53	General merchandise stores	20	<b>39</b> 671	4 518	1 079	485	3	1
531 531 533 539	Department stores (incl. leased depts.) <sup>1</sup> 2	2 2 7 11	(D) (D) (D) 10 789	(NA) (D) (D) 1 422	(NA) (D) (D) 324	(NA) (D) (D) 134	- - - 3	- - - 1
54	Food stores	77	148 881	<b>15 21</b> 8	3 061	1 073	35	3
541 542	Grocery stores	60	145 807 (D)	14 902 (D)	2 980 (D)	1 003 (D)	23 1	1
546 543, 4, 5, 9	Retail bakeriesOther food stores	3 13	(D) 2 479	(D) 204	(D) 43	(D) 43	2 9	1
55 ex. 554	Automotive dealers	58	89 487	8 181	1 854	476	15	8
551 552	New and used car dealersUsed car dealers	13 6	71 701 1 244	5 702 201	1 311 39	288 14	2	- 1
553 555, 6, 7, 9	Auto and home supply storesMiscellaneous automotive dealers	31 8	12 600 3 942	1 798 480	410 94	135 39	10 3	6 1
554	Gasoline service stations	62	55 161	3 355	761	355	28	1
<b>5</b> 6	Apparel and accessory stores	42	11 276	1 281	271	153	17	2
561	Men's and boys' clothing stores	4	1 060	216	57	23	2	-
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	14 14 -	2 089 2 089 -	234 234	47 47 -	43 43 -	9 9 -	Ξ
565 566 564, 9	Family clothing stores Shoe stores Other apparel and accessory stores	9 9 6	3 897 2 331 1 899	427 287 117	78 60 29	37 28 22	1 2 3	2 -
57	Furniture and homefurnishings stores	61	15 603	2 036	471	178	33	5
5712 5713, 4, 9 572	Furniture stores Homefurnishings stores Household appliance stores	18 24 8	6 906 4 490 1 958	985 504 241	221 115 59	67 53 22	7 15 5	2 3 -
573 <b>5</b> 8	Radio, television, computer, and music stores  Eating and drinking places	211	2 249 <b>52 231</b>	306 13 948	76 3 <b>159</b>	36 2 425	6 106	32
5812	Eating places	167	47 798	13 211	2 943	2 244	80	26
5813	Drinking places	44	4 433	737	216	181	26	6
591	Drug and proprietary stores	17	17 709	2 049	469	170	5	1
59 ex. 591	Miscellaneous retail stores	172	42 645	6 208	1 443	579	81	12
592 593	Used merchandise stores	8 9	1 438 1 186	118 181	38 43	24 28	4 5	1
594 5941 5942, 3	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops Book, stationery stores	88 12 12	20 815 1 911 5 116	2 991 217 794	636 37 170	308 29 60	- 44 7 4	6 2 1
5944 5945, 6, 7, 8, 9	Jowelry storesOther miscellaneous shopping goods stores	23 41	5 620 8 168	1 004 976	215 214	89 130	10 23	1 2
596	Nonstore retailers	10	3 184	301	70	29	2	3
598	Fuel dealers	10	7 848	1 143	277	67	1	-
5992 5993	Florists	8 2	(D) (D)	(D) (D)	(D) (D)	(D) (D)	8 1	
5994 5995 5999	News dealers and newsstands Optical goods stores Miscellaneous retail stores, n.e.c.	10 27	1 476 5 719	271 1 045	- 58 277	23 64	3 13	- 1

## Table 7. Summary Statistics for Counties With 350 Establishments or More: 1987-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

107.000 1110	induding to presenting establishment courts, see appendix it. To information of			, , , , , , ,		Paid	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab-		Appual	First quarter	employees for pay period	Individual proprie-	Partner-
		lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	payroll (\$1,000)	including March 12 (number)	torships (number)	ships (number)
	YUMA COUNTY ▲							
	Retail trade	546	58 <b>5</b> 899	64 413	16 657	6 994	204	47
52	Building materials and garden supplies stores	28	<b>3</b> 8 268	3 164	857	229	8	3
521, 3 525 526 527	Building materials and supply stores Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers	10 6 5 7	14 116 5 200 3 305 15 647	1 390 495 265 1 014	353 120 58 .326	100 45 16 68	4 1 2 1	1 1 1 -
53	General merchandise stores	16	74 699	8 049	2 056	925	1	-
531 531 533 <b>5</b> 39	Department stores (incl. leased depts.) <sup>1</sup> 2	4 4 3 9	55 540 49 820 (D) (D)	(NA) 5 491 (D) (D)	(NA) 1 422 (D) (D)	(NA) 618 (D) (D)	- - - 1	- - - -
54	Food stores	77	125 679	11 379	3 033	1 146	25	7
541 542 546 543, 4, 5,	Grocery stores Meat and fish (seafood) markets Retail bakeries Other food stores	66 1 5 5	121 848 (D) (D) 2 810	10 770 (D) (D) 347	2 880 (D) (D) 85	1 058 (D) (D) 51	21 1 1 2	3 - 3 1
55 ex. 554	Automotive dealers	69	164 <b>5</b> 29	15 310	3 921	984	20	5
551 552 553 555, 6, 7,	New and used car dealers	12 9 28 20	99 673 4 394 19 600 40 862	8 642 482 2 798 3 388	2 078 83 688 1 072	470 32 198 284	1 5 6 8	- - 2 3
554	Gasoline service stations	47	49 340	3 310	808	352	13	3
<b>5</b> 6	Apparel and accessory stores	42	16 619	1 759	435	233	15	4
561	Men's and boys' clothing stores	5	1 941	215	54	22	1	-
562, 3 562 563	Women's clothing and specialty stores	14 13 1	3 569 (D) (D)	390 (D) (D)	110 (D) (D)	76 (D) (D)	7 6 1	2 2 -
565 566 564, 9	Family clothing storesShoe storesOther apparel and accessory stores	4 14 5	6 518 4 283 308	638 485 31	149 112 10	73 53 9	- 3 4	- 1 1
57	Furniture and homefurnishings stores	43	20 553	3 083	<b>7</b> 81	258	21	4
5712 5713, 4, 9 572 573	Furniture stores Homefurnishings stores Household appliance stores Radio, television, computer, and music stores	15 12 4 12	9 702 (D) (D) 5 831	1 728 (D) (D) 724	456 (D) (D) 176	133 (D) (D) 65	6 10 - 5	2 - 1 1
58	Eating and drinking places	130	49 375	12 859	3 341	2 286	64	6
5812 5813	Eating places	100 30	45 142 4 233	11 896 963	3 110 231	2 126 160	45 19	4 2
591	Drug and proprietary stores	14	24 85 <b>2</b>	2 391	619	217	4	2
59 ex. 591	Miscellaneous retail stores	80	21 985	3 109	806	364	33	13
592 593	Liquor storesUsed merchandise stores	10 4	4 066 (D)	228 (D)	56 (D)	44 (D)	6 1	3 -
594 5941	Miscellaneous shopping goods storesSporting goods stores and bicycle shops	33	9 213 2 831	1 233 340	292 80	153 27	13 2	4
5942, 3 5944 5945, 6, 7, 8, 9	Book, stationery stores  Jewelry stores  Other miscellaneous shopping goods stores	10 14	(D) (D) 3 318	(D) (D) 410	(D) (D) 97	(D) (D) 73	4 7	- 2 1
596	Nonstore retailers	7	952	169	32	12	2	2
598	Fuel dealers	4	3 014	474	148	36	-	-
5992 5993 5994	Florists	7 - 1	1 234 - (D)	227 (D)	66 (D)	37 _ (D)	3 - 1	1 -
5995 5999	Optical goods stores	3 11	(D) 1 293	(D) 237	(D) 59	(D) (D) 36	7	3

Includes sales from catalog order desks.

Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

### Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

revised met	hodology for presenting establishment counts, see appendix A. For definitions of	CMSA's, MSA	's, and PMSA's,	see appendix	D]			
1987 SIC code	Geographic area and kind of business	Estab-	Sales	Annual payroll	First quarter payroll	Paid employees for pay period including March 12	Unincorporate  Individual  proprie- torships	Partner-ships
		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(number)	(number)
	PHOENIX, AZ MSA							
	Retail trade	11 133	13 889 288	1 703 122	413 839	163 886	2 370	625
52	Building materials and garden supplies stores	449	633 037	73 050	17 483	5 096	78	13
521, 3 521 523	Building materials and supply stores Lumber and other building materials dealers Paint, glass, and wallpaper stores	216 141 75	453 450 383 906 69 544	49 026 40 462 8 564	11 784 9 766 2 018	3 199 2 720 479	32 22 10	3 1 2
525 526 527	Hardware stores	89 89 55	56 089 64 429 59 069	9 560 10 002 4 462	2 281 2 293 1 125	757 851 289	25 16 5	3 6 1
53	General merchandise stores	186	1 537 559	160 816	38 861	15 670	13	4
531	Department stores (incl. leased depts.) <sup>1</sup> <sup>2</sup>	65	1 290 105	(NA)	(NA)	(NA)	-	-
531 531 pt. 531 pt. 531 pt.	Department stores (excl. leased depts.)¹ Conventional¹ Discount or mass merchandising¹ National chain¹	65 26 23 16	1 193 898 493 699 (D) (D)	134 465 56 907 (D) (D)	32 437 13 615 (D) (D)	13 248 5 392 (D) (D)	-	=
533 539	Variety stores Miscellaneous general merchandise stores	41 80	26 717 316 944	3 719 22 632	947 5 477	540 1 882	6 7	2 2
54	Food stores	1 191	3 068 065	329 443	77 194	25 750	239	<b>7</b> 6
541 542	Grocery stores	875 23	2 976 852 12 138	312 310 1 226	73 156 295	23 551 95	154 7	45 3
546 546 pt. 546 pt.	Retail bakeries Retail bakeries—baking and selling Retail bakeries—selling only	153 138 15	40 664 36 891 3 773	10 390 9 531 859	2 440 2 219 221	1 352 1 248 104	34 32 2	20 19 1
543, 4, 5,	Other food stores	140	38 411	5 517	1 303	752	44	8
9 543 544 545 549	Fruit and vegetable markets Candy, nut, and confectionery stores Dairy products stores Miscellaneous food stores	8 39 24 69	3 453 8 898 5 069 20 991	306 1 343 625 3 243	71 365 143 724	41 169 159 383	5 10 15 14	1 3 -
55 ex. 554	Automotive dealers	781	3 364 467	312 051	77 153	14 552	117	35
551 552	New and used car dealersUsed car dealers	138 110	2 789 393 91 444	235 284 7 52 <b>1</b>	58 771 1 713	9 404 484	11 18	7 5
553 553 pt. 553 pt.	Auto and home supply stores	405 387 18	305 751 300 486 5 265	50 410 49 624 786	11 839 11 692 147	3 465 3 402 63	65 58 7	14 12 2
555, 6, 7, 9	Miscellaneous automotive dealers	128	177 879	18 836	4 830	1 199	23	9
555 556 557 559	Boat dealers	28 50 35 15	38 670 96 160 35 922 7 127	4 341 9 351 4 406 738	1 037 2 608 1 040 145	252 558 345 44	4 10 5 4	1 6 1 1
554	Gasoline service stations	554	825 628	51 955	11 972	5 377	143	18
<b>5</b> 6	Apparel and accessory stores	1 055	547 620	65 775	16 281	7 683	136	55
561	Men's and boys' clothing stores	114	57 407	8 804	2 181	748	14	6
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	410 370 40	225 450 208 678 16 772	27 396 25 054 2 342	6 745 6 175 570	3 354 3 124 230	57 48 9	33 26 7
565	Family clothing stores	96	113 588	10 056	2 380	1 246	13	5
566 566 pt. 566 pt. 566 pt. 566 pt.	Shoe stores Men's shoe stores Women's shoe stores Children's and juveniles' shoe stores Family shoe stores	316 36 92 12 176	125 130 (D) 30 105 (D) 81 986	15 529 (D) 4 629 (D) 8 952	3 960 (D) 1 222 (D) 2 228	1 743 (D) 480 (D) 1 093	20 - 1 5 14	2 - - - 2
564, 9 564 569	Other apparel and accessory stores Children's and infants' wear stores Miscellaneous apparel and accessory stores	119 28 91	26 045 8 593 17 452	3 990 1 039 2 951	1 015 244 771	592 204 388	32 7 25	9 1 8
57	Furniture and homefurnishings stores	1 026	789 273	104 429	25 355	7 238	186	47
5712	Furniture stores	276	278 228	41 604	10 283	2 512	37	15
5713, 4, 9 5713 5714 5719	Homefurnishings stores Floor covering stores Drapery and upholstery stores Miscellaneous homefurnishings stores	352 144 45 163	170 100 82 273 22 242 65 585	26 943 12 518 4 826 9 599	6 288 2 915 1 194 2 179	1 917 740 399 778	79 36 15 28	21 5 4 12
572	Household appliance stores	84	120 658	11 012	2 596	674	28	2
573 5731 5734 5735 5736	Radio, television, computer, and music stores Radio, television, and electronics stores Computer and software stores Record and prerecorded tape stores Musical instrument stores	314 158 52 60 44	220 287 132 553 24 794 41 031 21 909	24 870 14 333 3 183 4 170 3 184	6 188 3 650 751 990 797	2 135 1 110 236 582 207	42 21 8 4 9	9 5 1 1 2

### Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987-Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

revised met	hodology for presenting establishment counts, see appendix A. For definitions of	CMSA's, MSA	i's, and PMSA's, I	, see appendix	DJ			
						Paid employees	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Fatal		A====t	First	for pay period	Individual	Destruct
		Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	quarter payroll (\$1,000)	including March 12 (number)	proprie- torships (number)	Partner- ships (number)
	DUOTANY AZ MCA Con	(Humber)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(number)	(Hamber)
	PHOENIX, AZ MSA—Con.							
58	Eating and drinking places	3 228	1 442 331	<b>377 0</b> 89	9 <b>3</b> 9 <b>0</b> 9	61 919	782	245
5812 5812 pt.	Eating places	2 779 1 167	1 343 873 639 441	355 941 181 926	88 444 47 073	58 334 28 518	648 288	217 114
5812 pt. 5812 pt.	Cafeterias Refreshment places Other eating places	76 1 238 298	57 979 540 139 106 314	17 477 126 869 29 669	3 929 30 337 7 105	1 883 22 700 5 233	19 1 267 74	5 81 17
5812 pt. 5813	Drinking places	449	98 458	21 148	5 465	3 585	134	28
591	Drug and proprietary stores	301	494 526	55 130	13 529	4 625	24	3
591 pt.	Drug stores	295	492 541	54 825	13 457	4 591	24	3
591 pt.	Proprietary stores	6	1 985	305	72	34	-	100
59 ex. 591	Miscellaneous retail stores	2 362	1 186 782	173 384	42 102	15 976	652	129
592	Liquor stores	149	56 984	4 766	1 142	589	67	10
593	Used merchandise stores	124	28 857	5 772	1 387	671	40	8
594 5941	Miscellaneous shopping goods storesSporting goods stores and bicycle shops	1 099 185	509 407 93 656	70 882 12 235	17 389 3 359	7 360 1 266	258 46	63 8
5941 pt. 5941 pt.	General line sporting goods stores Specialty line sporting goods stores	37 148	30 275 63 381	3 205 9 030	757 2 602	323 943	39	2 6
5942 5943	Book storesStationery stores	101 51	46 395 24 355	4 973 4 026	1 245 1 009	640 371	16 5	3 2
5944 5945	Jewelry stores Hobby, toy, and game shops	260 89	134 040 69 112	22 916 6 289	5 680 1 564	1 855 681	39 32	14 9
5946 5947	Camera and photographic supply storesGift, novelty, and souvenir shops	35 281	17 011 81 859	2 324 12 396	551 2 751	146 1 646	10 90	1 21
5948 5949	Luggage and leather goods stores	17 80	9 344 33 635	1 164 4 559	243 987	109 646	4 16	5
596 5961	Nonstore retailers Catalog and mail-order houses	213 57	358 172 228 831	47 586 19 005	11 688 4 844	3 305 1 130	50 11	9
5962 5963	Merchandising machine operators	52 104	31 086 98 255	5 086 23 495	<b>1</b> 058 5 786	335 1 840	15 24	2 3
598 5983	Fuel dealersFuel oil dealers	20	17 087	2 543	737	148	2	1
5984 5989	Liquefied petroleum gas (bottled gas) dealers Fuel dealers, n.e.c.	19	(D) (D)	(D) (D)	(D) (D)	(D) (D)	2	1 -
5992 5993	Florists Tobacco stores and stands	193 25	36 238 (D)	7 761 (D)	1 942 (D)	994 (D)	84 17	13 -
5994 5995	News dealers and newsstandsOptical goods stores	5 173	(D) 48 191	(D) 10 936	(D) 2 566	(D) 786	18	4
5999 5999 pt.	Miscellaneous retail stores, n.e.c. Pet shops	361 54	121 774 (D)	22 137 (D)	5 018 (D)	2 014 (D)	114 19	21 4
5999 pt. 5999 pt.	Typewriter storesOther miscellaneous retail stores, n.e.c	7 300	(D) 103 031	(D) 18 867	(D) 4 329	(D) 1 668	93	1 16
	TUCSON, AZ MSA							
	Retail trade	3 675	3 900 944	473 542	115 719	48 624	926	204
52	Building materials and garden supplies stores	140	210 096	22 823	5 579	1 611	22	2
521, 3 521 523	Building materials and supply stores	59 39 20	144 842 124 266 20 576	14 363 12 080 2 283	3 612 3 083 529	962 820 142	11 : 7 : 4 :	1 - 1
525 526 527	Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers	36 22 23	22 341 10 532 32 381	3 832 1 953 2 675	944 443 580	315 191 143	4 4 3	- - 1
53	General merchandise stores	62	528 409	49 063	11 688	4 934	4	1
531	Department stores (incl. leased depts.) <sup>1</sup> 2	21	384 566	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)1	21	351 391	39 176	9 288	4 068	-	-
533 539	Variety storesMiscellaneous general merchandise stores	14 27	12 306 164 712	1 734 8 153	439 1 961	194 672	- 4	1 -
54	Food stores	418	834 604	85 754	20 777	6 689	107	20
541 542	Grocery stores	298 16	800 332 9 254	79 388 984	19 262 251	5 755 95	70 6	6 2
546	Retail bakeries	50	12 552	3 698	846	566	21	5
543, 4, 5, 9	Other food stores	54	12 466	1 684	418	273	10	7
543 544 545	Fruit and vegetable markets	6 18 8	1 384 3 744 992	155 466 158	36 132 32	23 83 38	1 2 3	1 3 2
549	Miscellaneous food stores	22	6 346	905	218	129	4	1

### Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

revised me	thodology for presenting establishment counts, see appendix A. For definitions of	CMSA's, MSA	's, and PMSA's	see appendix	D)			
1987 SIC code	Geographic area and kind of business	Estab-	Sales	Annual payroll	First quarter payroll	Paid employees for pay period including March 12	Unincorporate Individual proprietorships	Partner-ships
		(number)	(\$1,000)	(\$1,000)	(\$1,000)	(number)	(number)	(number)
	TUCSON, AZ MSA—Con.							
55 ex. 554	Automotive dealers	300	830 443	79 450	19 544	4 236	61	9
551 552	New and used car dealersUsed car dealers	39 45	601 161 72 776	52 468 5 286	12 789 1 231	2 289 327	4 6	- 6
553 553 pt. 553 pt.	Auto and home supply stores	179 170 9	96 375 94 909 1 466	15 655 15 495 160	3 944 3 911 33	1 220 1 200 20	46 40 6	3 2 1
555, 6, 7, 9	Miscellaneous automotive dealers	37	60 131	6 041	1 580	400	5	-
555 556 557 559	Boat dealers Recreational vehicle dealers Motorcycle dealers Automotive dealers, n.e.c	3 14 16 4	(D) 38 627 11 671 (D)	(D) 3 563 1 462 (D)	(D) 979 363 (D)	(D) 193 141 (D)	1 2 2	-
5 <b>54</b>	Gasoline service stations	211	269 325	17 376	4 216	1 666	55	10
56	Apparel and accessory stores	377	166 847	21 194	<b>5 15</b> 3	2 595	49	15
561	Men's and boys' clothing stores	27	12 043	1 820	451	192	3	-
562, 3 562 563	Women's clothing and specialty stores.  Women's clothing stores.  Women's accessory and specialty stores.	160 150 10	65 397 60 <b>6</b> 80 4 717	8 310 7 668 642	2 021 1 857 164	1 187 1 118 69	27 26 1	10 10 -
565	Family clothing stores	40	42 488	4 594	1 124	486	8	1
566 566 pt.	Shoe stores	119 17	40 495 (D)	5 369 (D)	1 287 (D)	582 (D) (D)	6	4 -
566 pt. 566 pt. 566 pt.	Women's shoe stores	33 5 64	(D) (D) 26 668	(D) 3 089	(D) (D) 727	(D) (D) 358	2 - 4	1 - 3
564, 9 564 569	Other apparel and accessory stores	31 5 26	6 424 1 108 5 316	1 101 139 962	270 33 237	148 36 112	5 1 4	=
57	Furniture and homefurnishings stores	303	201 835	28 054	6 711	2 139	66	12
5712	Furniture stores	84	71 440	11 279	2 635	679	14	1
5713, 4, 9 5713 5714 5719	Homefurnishings stores Floor covering stores Drapery and upholstery stores Miscellaneous homefurnishings stores	79 32 14 33	31 800 18 176 3 233 10 391	5 227 2 918 738 1 571	1 258 749 1 <b>6</b> 0 349	478 248 56 174	22 5 6 11	6 3 1 2
572	Household appliance stores	24	7 625	978	242	79	14	1
573 5731, 4 5735 5736	Radio, television, computer, and music stores Radio, television, electronics, and computer stores Record and prerecorded tape stores Musical instrument stores	116 71 28 17	90 970 64 190 16 570 10 210	10 570 7 158 1 737 1 675	2 576 1 752 418 406	903 564 227 112	16 10 4 2	4 2 - 2
<b>5</b> 8	Eating and drinking places	983	397 057	104 375	26 331	18 691	<b>29</b> 3	8 <b>9</b>
5812	Eating places	832	365 751	97 287	24 594	17 414	241	77
5812 pt. 5812 pt. 5812 pt. 5812 pt.	Restaurants and lunchrooms Cafeterias Refreshment places Other eating places	383 20 369 60	174 639 (D) 157 126 (D)	51 096 (D) 37 128 (D)	13 207 (D) 8 902 (D)	8 609 (D) 7 406 (D)	118 8 85 30	36 - 38 3
5813	Drinking places	151	31 306	7 088	1 737	1 277	52	12
591	Drug and proprietary stores	102	166 750	18 844	4 721	1 541	7	1
591 pt. 591 pt.	Drug storesProprietary stores	98 4	166 042 708	18 746 98	4 696 25	1 523 18	6 1	1 -
59 ex. 591	Miscellaneous retail stores	779	295 578	46 609	10 999	4 522	262	45
592	Liquor stores	47	17 176	1 212	278	187	22	5
593	Used merchandise stores	64	12 453	2 752	613	311	24	4
594 5941 5941 pt. 5941 pt.	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops General line sporting goods stores Specialty line sporting goods stores	390 72 17 55	152 398 36 079 13 942 22 137	21 075 4 895 1 561 3 334	5 201 1 175 415 760	2 317 469 178 291	116 27 3 24	29 3 1 2
5942	Book stores	36	10 993	1 343	316	171	15	2
5943 5944	Stationery stores  Jewelry stores	13 104	3 996 39 523	649 6 986	151 1 862	70 631	15	1 2
5945 5946 5947	Hobby, toy, and game shops Camera and photographic supply stores	28 12	19 830 5 277	1 642 543	413 124	178 45	16 4 30	4
5948 5949	Gift, novelty, and souvenir shops. Luggage and leather goods stores Sewing, needlework, and piece goods stores	94 11 20	25 202 1 862 9 636	3 480 312 1 225	767 77 316	509 44 200	4	15 2 -
596	Nonstore retailers	54	39 594	7 650	1 711	503	21	1
5961 5962 5963	Catalog and mail-order houses Merchandising machine operators Direct selling establishments	14 6 34	7 813 6 807 24 974	1 210 1 020 5 420	287 245 1 179	81 62 360	7 1 13	- - 1
598 5983	Fuel dealers	4	6 786 (D)	975 (D)	256 (D)	60 (D)	-	-
5984 5989	Liquefied petroleum gas (bottled gas) dealers Fuel dealers, n.e.c.	3 -	(D) -	(D)	(D)	(D) (D)	_	=
5992	Florists	58	15 935	2 830	686	342	36	3

#### Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

						Paid employees	Unincorporate	ed businesses
1987 SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	TUCSON, AZ MSA—Con.							
59 ex. 591	Miscellaneous retail stores—Con.							
5993 5994	Tobacco stores and stands	7	(D) (D)	(D) (D)	(D) (D) 662	(D) (D) 196	2 1	_
5995	Optical goods stores	51	11 377	2 888	662	196	10	
5999 5999 pt.	Miscellaneous retail stores, n.e.c. Pet shops	103 20	34 427 (D)	6 659 (D)	1 458 (D) (D)	536 (D)	30 6	3 -
5999 pt. 5999 pt.	Typewriter stores Other miscellaneous retail stores, n.e.c.	1 82	(D) 28 015	(D) 5 258	(D) 1 111	(D) (D) 349	24	3

# Table 9. Summary Statistics for the Area Outside Metropolitan Statistical Areas: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

						Paid employees	Unincorporat	ed businesses
1987 SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
	Retail trade	4 990	3 988 <b>12</b> 3	447 637	105 026	48 002	1 961	411
52	Building materials and garden supplies stores	309	<b>27</b> 3 <b>5</b> 87	30 101	7 094	2 230	90	14
521, 3 521 523	Building materials and supply stores Lumber and other building materials dealers Paint, glass, and wallpaper stores	152 120 32	152 809 140 676 12 133	18 156 15 917 2 239	4 222 3 709 513	1 248 1 096 152	38 28 10	7 5 2
525 526 527	Hardware stores	73 35 49	48 095 26 027 46 656	5 744 3 119 3 082	1 387 657 828	525 227 230	23 16 13	2 3 2
53	General merchandise stores	206	412 336	44 038	10 952	4 929	32	8
531	Department stores (incl. leased depts.) <sup>1 2</sup>	19	217 262	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)1	19	184 286	19 756	4 931	2 317	-	-
533 539	Variety stores	54 133	51 118 176 932	6 087 18 195	1 552 4 469	813 1 799	3 29	- 8
54	Food stores	627	1 080 196	103 034	23 897	8 711	218	52
541 542 546	Grocery stores	520 11 41	1 060 877 2 039 6 102	99 680 253 1 618	23 083 68 384	8 155 36 290	161 6 22	31 2 12
543, 4, 5, 9	Other food stores	55	11 178	1 483	362	230	29	7
543 544 545 549	Fruit and vegetable markets	5 10 8 32	3 519 1 726 646 5 287	399 326 94 664	107 75 23 157	40 57 31 102	1 4 4 20	- - 2 5
55 ex. 554	Automotive dealers	436	<b>722 7</b> 91	69 378	15 907	4 155	112	32
551 552	New and used car dealersUsed car dealers	107 45	509 692 31 203	44 103 3 060	10 083 698	2 377 194	7 17	2 5
553 553 pt. 553 pt.	Auto and home supply stores Tire, battery, and accessory dealers Other auto and home supply stores	205 186 19	100 517 93 954 6 563	15 189 14 467 722	3 280 3 117 163	1 062 996 66	62 54 8	18 16 2
555, 6, 7, 9	Miscellaneous automotive dealers	79	81 379	7 026	1 846	522	26	7
555 556 557 559	Boat dealers	21 32 23 3	(D) 57 156 14 269 (D)	(D) 4 383 1 180 (D)	(D) 1 313 280 (D)	(D) 326 116 (D)	5 11 8 2	3 3 1 -
554	Gasoline service stations	476	489 622	31 356	<b>7 29</b> 3	3 387	176	27

¹Includes sales from catalog order desks. ²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

# Table 9. Summary Statistics for the Area Outside Metropolitan Statistical Areas: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

	incoming to presenting establishment counts, see appendix A. Tor definitions of		,			Paid	Unincorporate	ed businesses
1987 SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	employees for pay period including March 12 (number)	Individual proprie- torships (number)	Partner- ships (number)
<b>5</b> 6	Apparel and accessory stores	340	120 143	13 882	3 150	1 799	133	26
561	Men's and boys' clothing stores	34	11 965	1 751	366	145	7	4
562, 3 562 563	Women's clothing and specialty stores Women's clothing stores Women's accessory and specialty stores	110 102 8	23 343 22 651 692	2 675 2 565 110	623 593 30	509 487 22	59 56 3	9 8 1
565	Family clothing stores	83	54 872	6 140	1 386	721	27	8
566 566 pt. 566 pt.	Shoe stores  Men's shoe stores  Women's shoe stores	80 2 14	25 193 (D) (D)	2 923 (D) (D)	682 (D) (D)	338 (D) (D)	20 2 5	2 -
566 pt. 566 pt.	Children's and juveniles' shoe storesFamily shoe stores	64	22 102	2 377	557	280	13	2
564, 9 564 569	Other apparel and accessory stores Children's and infants' wear stores Miscellaneous apparel and accessory stores	33 13 20	4 770 1 811 2 959	393 156 237	93 40 53	86 46 40	20 8 12	3 1 2
57	Furniture and homefurnishings stores	321	111 777	14 344	3 504	1 300	151	30
5712	Furniture stores	92	42 473	6 008	1 57 <b>1</b>	484	46	11
5713, 4, 9 5713 5714 5719	Homefurnishings stores Floor covering stores Drapery and upholstery stores Miscellaneous homefurnishings stores	95 50 11 34	25 767 19 245 679 5 843	3 140 2 240 115 785	702 512 30 160	326 219 19 88	50 18 10 22	14 10 1 3
572	Household appliance stores	32	13 506	1 467	352	120	16	1
573 5731, 4 5735 5736	Radio, television, computer, and music stores Radio, television, electronics, and computer stores Record and prerecorded tape stores Musical instrument stores	102 78 12 12	30 031 24 238 4 081 1 712	3 729 3 011 461 257	879 701 112 66	370 278 64 28	39 29 4 6	4 3 1
58	Eating and drinking places	1 299	368 937	92 656	21 537	16 528	648	133
5812 5812 pt. 5812 pt. 5812 pt.	Eating places	1 055 586 8 387	339 289 183 698 (D) 134 574	87 316 50 924 (D) 31 079	20 206 11 679 (D) 7 124	15 533 8 307 (D) 6 108	505 308 4 157	109 69 1 37
5812 pt.	Other eating places	74	(D)	(D)	(D)	(D)	36	2
5813	Drinking places	244	29 648	5 340	1 331	995	143	24
<b>591</b> 591 pt.	Drug and proprietary stores	138	166 <b>317</b> 165 226	17 970	4 338	1 633	27	6
591 pt.	Drug stores Proprietary stores	133	1 091	17 839 131	4 300 38	1 614 19	26 1	2
59 ex. 591	Miscellaneous retail stores	838	242 417	30 878	7 354	3 330	374	83
592 593	Liquor stores  Used merchandise stores	80	23 658	1 747	435	271	42	10
593	Miscellaneous shopping goods stores	44	6 408 106 395	1 312	335	175	18 l 182	34
5941 5941 pt. 5941 pt.	Sporting goods stores and bicycle shops	59 24 35	13 230 4 449 8 781	1 825 636 1 189	452 140 312	223 64 159	30 9 21	7 4 3
5942 5943 5944 5945 5946 5947 5948 5949	Book stores Stationery stores Jewelry stores Hobby, toy, and game shops Camera and photographic supply stores Gift, novelty, and souvenir shops Luggage and leather goods stores Sewing, needlework, and piece goods stores	44 18 93 25 12 124 3 27	9 516 5 831 22 705 8 749 2 189 39 413 724 4 038	1 146 1 093 3 727 905 308 4 437 93 513	270 244 861 206 75 927 21 121	129 92 363 113 36 517 8 121	15 7 27 13 5 65 2	2 - 9 1 - 13 - 2
596 5961 5962 5963	Nonstore retailers Catalog and mail-order houses Merchandising machine operators Direct selling establishments	65 42 5 18	27 032 21 705 486 4 841	2 367 1 339 132 896	559 342 33 184	288 164 11 113	31 21 1 9	8 5 1 2
598 5983 5984 5989	Fuel dealers Fuel oil dealers Liquefied petroleum gas (bottled gas) dealers Fuel dealers, n.e.c.	58 2 55	44 945 (D) (D) (D)	5 802 (D) (D) (D)	1 520 (D) (D) (D)	373 (D) (D) (D)	3 1 1 1	1 - 1 -
5992 5993 5994 5995	Florists	59 8 2 34	7 472 (D) (D) 7 381	1 295 (D) (D) 1 586	325 (D) (D) 348	233 (D) (D) 116	45 2 1 6	7 6 - -
5999 5999 pt. 5 <b>9</b> 99 pt. 5999 pt.	Miscellaneous retail stores, n.e.c. Pet shops Typewriter stores Other miscellaneous retail stores, n.e.c.	83 14 2 67	14 720 (D) (D) 12 436	2 429 (D) (D) 2 124	590 (D) (D) 517	234 (D) (D) 191	44 11 1 32	10 1 - 9

<sup>&</sup>lt;sup>1</sup>Includes sales from catalog order desks.
<sup>2</sup>Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

### Table 10. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A. For information on geographic areas followed by  $\blacktriangle$ , see appendix F]

			Cumula	ative				Cumula	ative
Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Sales (\$1,000)	Percent of State total	Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Sales (\$1,000)	Percent of State total
Arizona	(X)	21 778 355	21 778 355	100.0	Arizona—Con.				
Phoenix	1 2 3 4	6 758 713 3 231 115 2 250 752 1 510 572	6 758 713 9 989 828 12 240 580 13 751 152	31.0 45.9 56.2 63.1	Bullhead City  Avondale  Winslow  Holbrook  Page	26 27 28 29 30	52 898 51 263 49 155 46 578 45 978	19 045 551 19 096 814 19 145 969 19 192 547 19 238 525	87.5 87.7 87.9 88.1 88.3
GlendaleYuma	5 6 7 8	1 115 193 965 883 485 140	14 866 345 15 832 228 16 317 368 16 726 311	72.7 74.9 76.8	Coolidge Parker  Benson Paradise Valley Willcox	31 32 33 34 35	43 616 33 175 31 386 29 829 29 793	19 282 141 19 315 316 19 346 702 19 376 531 19 406 324	88.5 88.7 88.8 89.0 89.1
Flagstaff Chandler Prescott	9 10	408 943 317 589 256 887	17 043 900 17 300 787	78.3 79.4	South Tucson Bisbee Goodyear Eloy	36 37 38 39 40	27 876 24 509 23 913 22 558 20 702	19 434 200 19 458 709 19 482 622 19 505 180 19 525 882	89.2 89.3 89.5 89.6 89.7
Kingman Sierra Vista Casa Grande Nogales Peoria	11 12 13 14 15	226 488 199 337 171 184 166 509 144 601	17 527 275 17 726 612 17 897 796 18 064 305 18 208 906	80.5 81.4 82.2 82.9 83.6	Buckeye Thatcher Surprise Camp Verde  Chino Valley Snowflake	41 42 43 44 45	19 996 19 956 16 555 16 266 15 894	19 545 878 19 565 834 19 582 389 19 598 655 19 614 549	89.7 89.8 89.9 90.0 90.1
Lake Havasu City Apache Junction ▲ Cottonwood Douglas Gilbert	16 17 18 19 20	120 615 108 542 83 797 73 016 71 575	18 329 521 18 438 063 18 521 860 18 594 876 18 666 451	84.2 84.7 85.0 85.4 85.7	EI Mirage St. Johns Kearny Guadalupe Tolleson	46 47 48 49 50	12 116 10 423 10 419 8 791 7 498	19 626 665 19 637 088 19 647 507 19 656 298 19 663 796	90.1 90.2 90.2 90.3 90.3
Safford	21 22 23 24 25	70 919 67 658 67 142 61 010 59 473	18 737 370 18 805 028 18 872 170 18 933 180 18 992 653	86.0 86.3 86.7 86.9 87.2	Superior Miami Somerton Florence Clifton Eagar	51 52 53 54 55 56	6 978 6 182 5 949 5 899 5 060 4 068	19 670 774 19 676 956 19 682 905 19 688 804 19 693 864 19 697 932	90.3 90.4 90.4 90.4 90.4 90.4

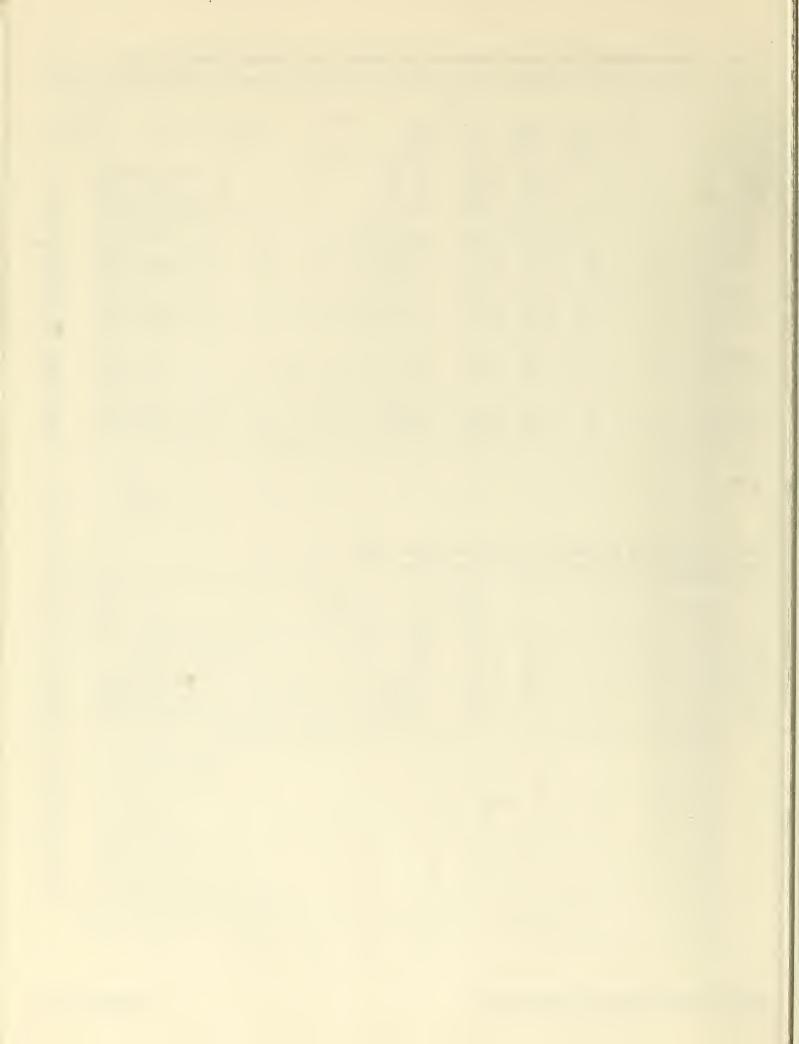
<sup>&</sup>lt;sup>1</sup>Places with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

#### Table 11. Counties Ranked by Volume of Sales: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A. For information on geographic areas followed by **\( \Delta\)**, see appendix F]

The state of the s											
			Cumula	ative				Cumulative			
Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Sales (\$1,000)	Percent of State total			Sales (\$1,000)	Sales (\$1,000)	Percent of State total		
Arizona	(X)	21 778 355	21 778 355	100.0	Arizona—Con.						
MaricopaPima	1 2	13 889 288 3 900 944	13 889 288 17 790 232	63.8 81.7							
Yuma ▲	3 4	590 800 585 899	18 381 032 18 966 931	84.4 87.1	Navajo Santa Cruz	9 10	301 960 185 498	21 113 871 21 299 369	96.9 97.8		
Yavapai	5	523 282	19 490 213	89.5	Apache	11 12	172 478 128 785	21 471 847 21 600 632	98.6 99.2		
Mohave Pinal Cochise	7	485 971 434 436	19 976 184 20 410 620	91.7 93.7	GrahamLa Paz ▲	13 14	98 176 62 376	21 698 808 21 761 184	99.6 99.9		
Courise	8	401 291	20 811 911	95.6	Greenlee	15	17 171	21 778 355	100.0		

<sup>&</sup>lt;sup>1</sup>Counties with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.



# APPENDIX A. General Explanation

#### CENSUS COVERAGE AND METHODOLOGY

Structure and method of enumeration—Firms in the 1987 Census of Retail Trade were divided into the nonmail universe and mail universe. The coverage and the method of obtaining census information from each follow:

- The nonmail universe consists of firms which were not required to file a regular census return and includes:
  - a. All nonemployers, i.e., all firms with no paid employment during 1987. Sales information for them was obtained from administrative records of other Federal agencies. Although consisting of a large number of firms, nonemployers account for less than 3 percent of total retail sales. Data on nonemployers are provided in subsequent 1987 Census of Retail Trade reports, Nonemployer Statistics, RC87-N, and Selected Statistics, RC87-SP-1.

The census included only those retail nonemployer firms which reported a sales volume of \$1,000 or more during 1987 plus firms in operation for less than the full year that reported sales which, if projected to an annual basis, would have reached a total of \$1,000 or more.

b. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. (The term "employers" refers to all business firms with paid employees at any time during 1987 as shown in the active administrative records of other Federal agencies.) Although the payroll cutoff varied by kind of business, small employers generally included firms with one to three employees and represented about 10 percent of total retail sales.

Data on sales, payroll, and employment for employer firms below the cutoff were derived or estimated from the administrative records of other Federal agencies, except for a 10-percent sample which was included in the mail universe.

- 2. The mail universe consists of firms for which information was obtained basically by means of a mail canvass and includes:
  - a. Large employers, i.e., all employer firms above the payroll size cutoff establishment to separate large from small employers. Within this category, a report of company organization is conducted periodically to identify firms which operated establishments at more than one location

and to obtain information on payroll and mid-March employment at each location. The 1986 Report of Company Organization was used as a coverage check in the census. In the census mailing package containing the appropriate 1987 questionnaires, firms were sent a form to use in updating the list of establishments with those opened since 1986.

b. The 10-percent sample of small employers referred to in section 1b above which were sent the census mailing packages containing the appropriate 1987 questionnaires.

Method of classifying kinds of business—The retail trade classifications for all establishments were based on the Standard Industrial Classification (SIC) Manual.¹ However, the method of assigning these classifications, and the level of detail at which establishments were classified, differed between the nonmail and mail universe as follows:

- 1. The nonmail universe.
  - All nonemployers were classified inside or outside of retail trade on the basis of information obtained from other Federal agencies.
  - b. Selected small employers were classified on the basis of the most current census kindof-business classification available from one of the Bureau's current sample surveys or the 1982 census. Otherwise, the classification was obtained from the administrative records of other Federal agencies.

If the census or administrative record classifications proved inadequate (none corresponded to a census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1987 census kind-of-business code.

 Establishments in the mail universe were classified on the basis of their self designation and answers to questions on sales by merchandise lines and other special inquiries.

# COMPARABILITY OF THE 1982 AND 1987 CENSUSES

The 1982 and 1987 censuses were conducted under similar conditions and procedures except for the following:

<sup>&</sup>lt;sup>1</sup>Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

Classifications—In 1982, classifications were based on the 1972 Standard Industrial Classification (SIC) Manual and its 1977 Supplement. For 1987, classifications are based on the 1987 SIC Manual. There are major revisions to the SIC structure for 1987 which limit the comparability of data between the 1982 and 1987 censuses. The kinds of business involving the most significant changes for retail trade are within SIC major groups 53 and 57. These changes are described in detail in the "Kind-of-Business Classifications" section below and in appendix H.

It was not possible to retabulate 1982 data based on the revised 1987 classifications for comparative purposes since, in many cases, the necessary information was not available for assigning the new 1987 classifications to the 1982 records. However, 1987 census records were assigned both a 1987 and 1982 census classification. Census data for 1987 are presented based on the 1987 classifications for all geographic areas included in this publication (see "Geographic Areas Covered" in the Introduction). In addition, data for the United States and each State are presented for both 1987 and 1982 based on the 1972 classifications in table 3 of this publication.<sup>2</sup>

Geographic areas—The boundaries of a number of areas for which data are shown in the 1987 census are not the same as in the 1982 census because of annexations; other boundary changes; and redefinitions of previously defined standard metropolitan statistical areas (SMSA's) and standard consolidated statistical areas (SCSA's) into metropolitan statistical areas (PMSA's), primary metropolitan statistical areas (CMSA's).<sup>3</sup>

Nonemployer firms—In 1982, data for nonemployers and the combined data for all establishments were presented only at the retail total level for all geographic areas except the United States, for which these data were published by kind of business. For 1987, data presented in this publication do not include nonemployer establishments. Consequently, data in this report are included only for establishments with payroll. Data for nonemployers by kind of business for the United States are presented in the 1987

Census of Retail Trade report, Selected Statistics, RC87-SP-1 and for States, metropolitan statistical areas, counties, and places with 2,500 inhabitants or more in the Retail Trade reports of the Nonemployer Statistics Series, RC87-N-1 to -4. See appendix A of the Nonemployer Statistics Series reports for a description of improvements in data collection and processing of nonemployer records for the 1987 Economic Censuses.

**Establishments**—In 1982 and prior censuses, the count of establishments (defined below) represented the number in business at the end of the year. For 1987, the count of establishments in this publication represents those in business at any time during 1987.

A comparison of the number of establishments in business at the end of the year versus the number active any time during the year for the State as a whole is presented in appendix G.<sup>2</sup>

#### **EXPLANATION OF TERMS**

Establishments—An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Census of retail trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and will be provided in the retail trade report, Miscellaneous Subjects (RC87-S-4). Each retail establishment was tabulated according to the physical location at which the business was conducted.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same ownership at a single location, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

Leased departments are treated as separate establishments and are classified according to the kind of business they conduct. For example, a leased department selling shoes within a department store would be considered a separate retail establishment under the "shoe store" classification.

Firms—A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic censuses, the terms "firm" and "company" are synonymous.

<sup>&</sup>lt;sup>2</sup>To improve comparability between 1982 and 1987 statistics, 1982 data were slightly adjusted to reflect organizational changes affecting some industries. Accordingly, statistics presented for 1982 vary slightly from those previously published.

<sup>&</sup>lt;sup>3</sup>Newly defined metropolitan statistical areas (MSA's) and also certain terminology changes were announced by the Office of Management and Budget (OMB) effective June 30, 1983. The previous term "standard metropolitan statistical area" was shortened to metropolitan statistical area. If an area has more than 1 million population and meets certain other specified requirements, it now is termed a "consolidated metropolitan statistical area" (CMSA) and consists of major components recognized as "primary metropolitan statistical areas" (PMSA's). Many of these PMSA's were formerly recognized as SMSA's and the majority were also included in standard consolidated statistical areas defined by OMB beginning in 1975, each of which consisted of two or more closely associated SMSA's. Metropolitan areas not included in CMSA's are designated simply as metropolitan statistical areas (MSA's).

Sales—Sales include merchandise sold for cash or credit at retail and wholesale by establishments primarily engaged in retail trade; amounts received from customers for layaway purchases; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; the total value of service contracts; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer or wholesaler and passed on to the retailer.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; commissions from vending machine operators; sales and receipts of departments or concessions operated by other firms; commissions or receipts from the sale of government lottery tickets; installment payments from leasing of vehicles, equipment, instruments, tools, etc. marketed under capital, finance, or full payout leases; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include retail sales made by manufacturers, wholesalers, service establishments, or other businesses whose primary activity is other than retail trade. They do include receipts other than from the sale of merchandise at retail, e.g., service receipts, sales to industrial users, and sales to other retailers, by establishments primarily engaged in retail trade.

Annual payroll—Payroll includes all forms of compensation such as salaries, wages, commissions, bonuses, vacation allowances, sick-leave pay, and the value of payments in kind (e.g., free meals and lodgings) paid during the year to all employees. Tips and gratuities received by employees from patrons and reported to employers are included. For corporations, it includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the IRS on form 941.

**First quarter payroll**—This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1987.

Paid employees for pay period including March 12—Paid employees consist of the full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll in the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS form 941.

Legal form of organization—The legal form of organization for firms in the mail universe was based on the response to the organizational status inquiry on the various census forms. The legal form of organization of nonmail firms was generally based on information available from the administrative records of other Federal agencies.

This report presents data by the following legal forms of organization:

- 1. Corporations (including corporate cooperatives).
- 2. Individual proprietorships.
- 3. Partnerships.
- 4. Other types.

Auxiliary establishments—Each company included in this census was asked to identify and report separately those auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data presented in this report do not include auxiliary establishments. Data for auxiliaries which primarily service retail establishments are presented in a subsequent report issued as part of the 1987 Enterprise Statistics reports.

#### KIND-OF-BUSINESS CLASSIFICATIONS

Retail trade, major groups 52 through 59 in the 1987 SIC manual, includes establishments engaged in selling merchandise for personal or household consumption and in rendering services incidental to the sale of the goods. Exceptions to this general rule are lumber yards; paint, glass, and wallpaper stores; typewriter stores; stationery stores; and gasoline service stations, which sell to both the general public for personal and household consumption and to businesses. These types of stores are included in retail trade even if a higher proportion of their sales is made to other than individuals for personal or household consumption. However, such establishments that sell their products only to institutional or industrial users and to other wholesalers and establishments that sell similar merchandise for use exclusively by business establishments are classified in wholesale trade.

Other important characteristics of retail trade establishments are that they are usually places of business; they are engaged in activities to attract the general public to buy; they buy or receive as well as sell merchandise; they may process their products, although processing is incidental or subordinate to selling; and they are considered as retail in the trade. Not all of these characteristics need be present and some are modified by trade practice.

Establishments covered by the census were assigned kind-of-business classifications according to the industry classifications defined in the 1987 SIC manual. When a more detailed classification was needed than that defined in the SIC manual, more kinds of business were identified within a SIC.

In general, retail establishments were classified according to the principal lines of commodities sold (groceries, hardware, etc.), or the usual trade designation (drug store, cigar store, etc.).

Kind-of-business classifications are not interchangeable with commodity classifications; most businesses sell several kinds of commodities. The kind-of-business code generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the food stores classification excludes stores selling food if the sale of food is not the primary source of receipts; moreover, even though stores are classified as food stores, some of their receipts may be derived from the sale of nonfood products. (Information on the extent to which various broad groups of commodities, or merchandise lines, are sold by different kinds of business is available in the 1987 Census of Retail Trade report, Merchandise Line Sales, RC87-S-3.)

# **Building Materials and Garden Supplies Stores** (SIC Major Group 52)

This major group includes retail establishments primarily engaged in selling lumber and other building materials; paint, glass, and wallpaper; hardware; nursery stock; lawn and garden supplies; and mobile homes. It includes lumber and other building materials dealers and paint, glass, and wallpaper stores selling to the general public, even if sales to contractors account for a larger proportion of total sales; these establishments are known as retail in the trade. Establishments primarily selling these products but not selling to the general public are classified in wholesale trade.

Lumber and other building materials dealers (SIC 521)—Establishments primarily engaged in selling lumber, or lumber and a general line of building materials, to the general public. While these establishments may also sell to contractors, they are known as retail in the trade, even if sales to contractors account for a higher proportion of the sales. The lumber they sell may include rough and dressed lumber, flooring, molding, doors, sashes, frames, and other millwork. The building materials may include roofing, siding, shingles, wallboard, paint, brick, tile, cement, sand, gravel, and other building materials and supplies. Hardware is often an important line of retail lumber and building materials dealers. Establishments not selling to the general public or known in the trade as wholesale are classi- fied in SIC 503.

Paint, glass, and wallpaper stores (SIC 523)— Establishments primarily engaged in selling paint, glass, and wallpaper, or any combination of these lines, to the general public. While these establishments may also sell to contractors, they are known as retail in the trade, even if sales to contractors account for a higher proportion of the sales. Establishments which do not sell to the general public are classified in wholesale trade.

Hardware stores (SIC 525)—Establishments primarily selling a number of basic hardware lines, such as tools, builders' hardware, paint and glass, housewares and household appliances, cutlery, and roofing materials, no one of which accounts for 50 percent or more of the sales of the establishments.

Retail nurseries, lawn and garden supply stores (SIC 526)—Establishments primarily engaged in selling trees, shrubs, other plants, seeds, bulbs, mulches, soil conditioners, fertilizers, pesticides, garden tools, and other garden supplies to the general public. These establishments primarily sell products purchased from others, but may sell some plants which they grow themselves. Establishments primarily engaged in growing trees, shrubs, other plants, seeds, and bulbs are classified in SIC major group 01, and those growing Christmas trees are classified in SIC major group 08.

Mobile home dealers (SIC 527)—Establishments primarily engaged in the retail sales of new and used mobile homes, parts and equipment. Establishments primarily selling travel trailers and campers are classified in SIC 5561.

# General Merchandise Stores (SIC Major Group 53)

This major group includes retail stores which sell a number of lines of merchandise, such as dry goods, apparel and accessories, furniture and homefurnishings, small wares, hardware, and food. The stores included in this group are known as department stores, variety stores, general merchandise stores, and general stores. Establishments primarily engaged in selling used general merchandise are classified in SIC 593, and those selling general merchandise by mail, vending machine, or direct selling are classified in SIC 596. Establishments having 25 to 49 employees and selling merchandise lines covered in the definition for department stores, previously classified in SIC 531 in prior censuses, are classified in SIC 539 in the 1987 Census.

**Department stores (SIC 531)**—Retail stores normally having 50 employees or more, having sales of apparel and soft goods combined amounting to 20 percent or more of total sales, and selling each of the three following groups of merchandise:

- 1. Furniture, homefurnishings, appliances, and radio and TV sets.
- 2. A general line of apparel for the family.
- 3. Household linens and dry goods.

The employment and lines of merchandise sold in leased departments are both taken into account when classifying a department store.

To qualify as a department store, sales of each of the lines listed above must be less than 80 percent of total store sales. An establishment with total sales of \$10 million or more is classified as a department store even if sales of one of the merchandise lines listed above exceed the maximum percent of total sales, provided that the combined sales of the other two groups are \$1 million or more. Relatively few stores are included in this classification as a result of this special rule and most of those which are would otherwise have been classified in the apparel group (SIC major group 56).

Due to the relatively high level of leased department activity in department stores, department store sales have been separately presented for the following classifications:

Department stores (incl. leased depts.)

Department stores (excl. leased depts.)

For States and for areas with 10,000 retail establishments or more, the following subcategories of department stores (excl. leased depts.) also are presented:

Conventional department stores (SIC 531 pt.)— Establishments which satisfy the criteria of a department store (see above) and:

- 1. Usually provide check-out service and customer assistance (sales persons) within each department.
- 2. May have a catalog order service.
- 3. Are not affiliated with a company which operates similar establishments on a national basis.

These stores often sell:

- 1. Soft goods and hard goods which are primarily nationally advertised brands.
- 2. Appliances which are serviced by another company.
- 3. Limited lines of merchandise through seasonal or special catalogs.

Discount or mass merchandising department stores (SIC 531 pt.)—Establishments which satisfy the criteria of a department store (see above) and usually:

- Convey the image of a high-volume, fast turnover outlet selling a variety of merchandise for less than conventional prices.
- 2. Provide centralized check-out service.
- Do not provide customer assistance within store departments. Merchandise is normally sold through self-service with minimal assistance provided in any department.
- 4. Do not have a catalog order service.

These stores often sell:

- 1. Soft goods which are usually their own corporate brands or are unbranded.
- 2. Hard goods which are primarily nationally advertised brands.
- 3. Appliances which are serviced by another company.

National chain department stores (SIC 531 pt.)— Establishments which satisfy the criteria of a department store (see above) and:

- 1. Usually provide check-out service and customer assistance (sales persons) within each department.
- 2. Usually have a catalog order service.
- 3. Are affiliated with a company which operates similar establishments on a national basis.

These stores often sell:

- 1. Soft goods and hard goods which are their own corporate brands or are unbranded.
- 2. Appliances which are serviced by their own company.

Variety stores (SIC 533)—Establishments primarily engaged in the retail sale of a variety of merchandise in the low and popular price ranges. Sales usually are made on a cash-and-carry basis, with the open selling method of display and customer selection of merchandise. These stores generally do not carry a complete line of merchandise, are not departmentalized, do not carry their own charge service, and do not deliver merchandise.

Miscellaneous general merchandise (SIC 539)—Establishments primarily engaged in the retail sale of a general line of apparel, dry goods, hardware, homewares or homefurnishings, groceries, and other lines in lim- ited amounts. Stores selling commodities covered in the definition for department stores but normally having less than 50 employees, and stores usually known as country or general stores are included here. Also included are most catalog showrooms and establishments whose sales of apparel or furniture and homefurnishings exceed half of their total sales, providing that sales of the smaller of the two lines in combination with dry goods and household linens account for 20 percent or more of total sales. Establishments primarily engaged in the retail sales of their merchandise by catalog, mail, or television order are classified in SIC 5961.

#### Food Stores (SIC Major Group 54)

This major group includes retail stores primarily engaged in selling food for home preparation and consumption. Establishments primarily engaged in selling prepared foods and drinks for consumption on the premises are classified in major group 58, and stores primarily engaged in selling packaged beers and liquors are classified in SIC 5921.

Grocery stores (SIC 541)—Establishments primarily selling (1) a wide variety of canned or frozen foods such as vegetables, fruits, and soups; (2) packaged or bulk dry groceries, such as tea, coffee, cocoa, dried fruits, spices, sugar, flour, and crackers, and (3) other processed foods and nonedible grocery items. These establishments often also sell smoked and prepared meats, fresh fish and poultry, fresh vegetables and fruits, and fresh or frozen meats. Establishments commonly known as supermarkets and convenience food stores are included if receipts from sales of groceries and food items for off-premise preparation and consumption are 50 percent or more of total sales.

Meat and fish (seafood) markets (SIC 542)— Establishments primarily engaged in the retail sale of fresh, frozen or cured meats, fish, shellfish, and other seafoods. They may also sell poultry, dairy products, eggs, and other commodities. Meat markets may butcher animals on their own account, or they may buy from others. This industry includes freezer and locker meat provisioners. Food locker plants primarily engaged in renting locker space for the storage of food products for individual households are classified in industry 4222. Establishments primarily engaged in the retail sale of food via frozen food plans delivered to households or individuals are classified in SIC 5963.

Fruit and vegetable markets (SIC 543)—Establishments primarily selling fresh fruits and fresh vegetables. They frequently also carry a limited line of grocery items. They are frequently found in public or municipal markets, or roadside stands. However, roadside stands of farmers selling only their own produce are classified in SIC major group 01.

Candy, nut, and confectionery stores (SIC 544)— Establishments primarily selling candy, nuts, and other confections.

Dairy products stores (SIC 545)—Establishments primarily engaged in the retail sale of packaged dairy products such as milk, cream, butter, cheese, and related products to over-the-counter customers. Ice cream and frozen custard stands are classified in SIC 5812 and establishments selling ice cream and similar products from trucks or wagons are classified in SIC 5963. Establishments primarily engaged in processing and distributing milk and cream are classified in SIC 2026.

Retail bakeries (SIC 546)—Establishments primarily engaged in the retail sale of bakery products. The products may be purchased from others or made on the premises. Establishments manufacturing bakery products for the trade are classified in SIC 2051 and those purchasing bakery products and selling them house to house are classified in SIC 5963.

Miscellaneous food stores (SIC 549)—Establishments primarily engaged in the retail sale of specialized foods, not elsewhere classified, such as eggs, poultry, health

foods, vitamin foods, spices, herbs, coffee, and tea. The poultry stores may sell live poultry, slaughter and clean poultry for their own account and sell dressed fowls, or sell fowls cleaned and dressed by others.

#### Automotive Dealers and Gasoline Service Stations (SIC Major Group 55)

This major group includes retail dealers selling new and used automobiles, boats, recreational vehicles and utility trailers, and motorcycles and mopeds; dealers selling new automobile parts and accessories; and gasoline service stations selling gasoline and lubricating oils. Automobile repair shops maintained by establishments engaged in the sale of new automobiles also are included.

Utility trailer dealers, previously classified in SIC 556 in prior censuses, are classified in SIC 559 in the 1987 census.

New car dealers (SIC 551)—Establishments primarily engaged in the sale of new automobiles or new and used automobiles. These establishments have a franchise for the sale of new domestic and/or new imported automobiles. They frequently maintain repair departments and carry stocks of replacement parts, tires, batteries, and automotive accessories. These establishments also frequently sell pickups and vans at retail.

Used car dealers (SIC 552)—Establishments primarily selling used cars and not holding a franchise for the sale of new passenger cars. These establishments also frequently sell used pickups and vans at retail.

Tire, battery, and accessory dealers (SIC 553 pt.)— Establishments primarily selling new automobile tires, batteries, automobile seat covers, and other automotive parts and accessories.

Other auto and home supply stores (SIC 553 pt.)—Establishments engaged in selling a combination of lines of merchandise including tires, batteries and accessories, household appliances, radios and television sets, sporting and recreational goods, toys, housewares, and hardware, no one of which accounts for over 49 percent of total sales.

Gasoline service stations (SIC 554)—Establishments primarily selling gasoline and automotive lubricants. These establishments frequently sell other merchandise such as tires, batteries, accessories, and other automobile parts or perform minor repair work. Establishments called garages but deriving more than half of their receipts from the sale of gasoline and automotive lubricants are included. Gasoline stations combined with other activities, such as grocery stores, convenience stores, or car washes are classified based on primary activities as determined by sales.

**Boat dealers (SIC 555)**—Establishments primarily engaged in the retail sale of new and used motorboats and other watercraft, including parts, accessories, marine supplies, and outboard motors.

Recreational vehicle dealers [n.e.c.] (SIC 556)—Establishments primarily engaged in the retail sale of new and used motor homes, recreational trailers, and campers (pickup coaches), including parts and accessories. Establishments primarily engaged in the retail sale of mobile homes are classified in SIC 527, and those primarily selling utility trailers are classified in SIC 559.

Motorcycle dealers (SIC 557)—Establishments primarily engaged in the retail sale of new and used motorcycles, including motor scooters, mopeds, all-terrain vehicles, and parts and accessories.

Automotive dealers, n.e.c. (SIC 559)—Establishments primarily engaged in the retail sale of new and used automotive vehicles, utility trailers, and automotive equipment and supplies, not elsewhere classified, such as snowmobiles, dunebuggies, and gocarts. Also included are establishments primarily engaged in the retail sale of aircraft.

# Apparel and Accessory Stores (SIC Major Group 56)

This major group includes retail stores primarily engaged in selling clothing of all kinds and related articles for personal wear and adornment. Not included are establishments which meet the criteria for Department stores (SIC 531) or Miscellaneous general merchandise stores (SIC 539) even though most of their receipts are from the sale of apparel and apparel accessories.

1972 SIC 568, "Furriers and fur shops", has been eliminated. Establishments previously classified in SIC 568 in prior censuses are classified in SIC 563 in the 1987 census.

Men's and boys' clothing stores (SIC 561)—Establishments primarily selling men's and boys' ready-to-wear clothing and accessories. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of total sales and (2) receipts from sales of all men's and boys' apparel are three or more times the receipts from sales of all women's and girls' apparel.

Women's clothing stores (SIC 562)—Establishments primarily selling women's and girls' ready-to-wear apparel. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of total sales, (2) sales of all women's and girls' apparel are three or more times the sales of all men's and

boys' apparel, and (3) sales of dresses, skirts, slacks, coats, suits, and furs are two or more times greater than the sales of millinery, hosiery, underwear, blouses, handbags, and other apparel and accessories. Custom tailors primarily engaged in making women's clothing to individual order are classified in SIC 569.

Women's accessory and specialty stores (SIC 563)— Establishments primarily engaged in selling women's accessories and specialties, such as millinery, hats, foundation garments, lingerie, hosiery, costume jewelry, gloves, handbags, and fur, including custom made. Establishments primarily engaged in fur repair and storage and which also may sell a minor amount of fur apparel are classified in SIC 7219.

Children's and infants' wear stores (SIC 564)— Establishments primarily engaged in the retail sale of children's and infants' clothing, furnishings, and accessories. They may specialize in either children's or infants' wear or sell a combination of children's and infants' wear.

Family clothing stores (SIC 565)—Establishments primarily selling clothing, furnishings, and accessories for men, women, and children, without specializing in any one line. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of their total sales, (2) sales of all women's and girls' apparel items are not more than three times the sales of all men's and boys' apparel items, and (3) sales of men's and boys' apparel items are not more than three times the sales of all women's and girls' apparel items.

Men's shoe stores (SIC 566 pt.)—Establishments primarily selling men's and boys' shoes and other footwear. Establishments selling women's and girls' and/or children's and infants' footwear are included in this classification if sales of men's and boys' footwear are more than three times the combined sales of women's, girls', children's, and infants' footwear.

Women's shoe stores (SIC 566 pt.)—Establishments primarily selling women's and girls' shoes and other footwear. Establishments selling men's and boys' and/or children's and infants' footwear are included in this classification if sales of women's and girls' footwear are more than three times the combined sales of men's, boys', children's, and infants' footwear.

Children's and juveniles' shoe stores (SIC 566 pt.)—Establishments primarily selling children's and infants' shoes and other footwear. Establishments selling men's, boys', and/or women's and girls' footwear are included in this classification if sales of children's and infants' footwear are more than three times the combined sales of men's, boys', women's, and girls' footwear.

Family shoe stores (SIC 566 pt.)—Establishments primarily selling both men's and women's shoes and other footwear; they may or may not sell children's shoes. Frequently, they also sell accessories such as hosiery, gloves, and handbags. Establishments are included in this classification if (1) sales of any one of the three major groupings (men's and boys' footwear, women's and girls' footwear, and children's and infants' footwear) are not more than three times the sales of the other two groups combined and (2) if children's and infants' footwear are not carried, sales of the larger of the two remaining groups are not more than three times the sales of the smaller group. Stores primarily selling athletic footwear and accessories are included here.

Miscellaneous apparel and accessory stores (SIC 569)—Establishments primarily engaged in the retail sale of specialized lines of apparel and accessories not elsewhere classified, such as uniforms, bathing suits, raincoats, riding apparel, sports apparel, umbrellas, wigs, and toupees. This industry also includes custom tailors primarily engaged in making and selling men's and women's clothing, except fur apparel. Establishments primarily engaged in making fur apparel to custom order are classified in SIC 563.

# Furniture and Homefurnishings Stores (SIC Major Group 57)

This major group includes retail stores selling goods used for furnishing the home, such as furniture, floor coverings, draperies, glass and chinaware, domestic stoves, refrigerators, and other household electric and gas appliances. Establishments selling electric and gas appliances are included in this group only if the major part of their sales consists of articles for home use. These stores also may perform repair work on household appliances, radios, televisions, and stereo equipment; but establishments primarily engaged in repair of these products are classified in SIC 76. Dealers primarily engaged in selling antique and secondhand furniture are classified in SIC 5931. Stores furnishing interior decorating service are classified according to the merchandise handled. Interior designers primarily engaged in advising clients on the selection of interior decorations are classified in SIC 7399.

1972 SIC 5732, "Radio and television stores," has been divided into two new industries for 1987: SIC 5731, "Radio, television, and electronics stores" and SIC 5734, "Computer and software stores." Also, 1972 SIC 5733, "Music stores," has been divided into two new industries for 1987: SIC 5735, "Record and prerecorded tape stores" and SIC 5736, "Musical instrument stores."

Furniture stores (SIC 5712)—Establishments primarily selling household furniture, beds, mattresses, springs, and other sleep equipment. Also included in this classification are establishments selling household appliances, phonographs, radios, television sets, and floor coverings, provided the receipts from sales of furniture and sleep equipment exceed those from sales of other merchandise.

Floor covering stores (SIC 5713)—Establishments primarily engaged in the retail sale of floor coverings. Establishments included in this industry may incidentally perform installation, but contractors primarily engaged in installing floor coverings for others are classified in SIC 1752.

Drapery and upholstery stores (SIC 5714)— Establishments primarily selling draperies, curtains, slipcovers, and upholstery materials. Establishments primarily selling custom-made draperies and slipcovers for household use also are included. Establishments primarily engaged in reupholstering or repairing furniture are classified in SIC 7641.

Miscellaneous homefurnishings stores (SIC 5719)—Establishments primarily engaged in the retail sale of miscellaneous homefurnishings, such as china, glassware, and metalware for kitchen and table use; bedding and linen; brooms and brushes; lamps and shades; mirrors and pictures; and venetian blinds and window shades. Establishments primarily engaged in the retail sale of miscellaneous homefurnishings by house-to-house canvas or by party-plan merchandising are classified in SIC 5963.

Household appliance stores (SIC 572)—Establishments primarily engaged in the retail sale of electric and gas refrigerators, stoves, and other household appliances, such as electric irons, percolators, hot plates, and vacuum cleaners. Many such stores also sell radios and television sets.

Radio, television, and electronics stores (SIC 5731)—Establishments primarily engaged in the retail sale of radios, television sets, record players, high fidelity (hi-fi) sound reproducing equipment, and other consumer electronics equipment. Such establishments also may sell additional lines such as household appliances, computers, computer peripheral equipment, software, musical instruments, or records. Establishments in this industry may perform incidental installation and repair work on radios, televisions, and other consumer electronics equipment. Establishments primarily engaged in the installation and repair of these products are classified in SIC 7622.

Computer and software stores (SIC 5734)— Establishments primarily engaged in the retail sale of computers, computer peripheral equipment, and software.

Record and prerecorded tape stores (SIC 5735)— Establishments primarily selling phonograph records and prerecorded audio and video tapes and discs. Establishments primarily engaged in the retail sale of computer software are classified in SIC 5731 and those primarily engaged in the rental of video tapes in SIC 7841.

Musical instrument stores (SIC 5736)—Establishments primarily selling musical instruments; such as organs, pianos, horns, stringed instruments, and percussion instruments; sheet music; and similar supplies.

# Eating and Drinking Places (SIC Major Group 58)

This major group includes retail establishments selling prepared food and drinks for consumption on the premises; it also includes lunch counters and refreshment stands selling prepared foods and drinks for immediate consumption.

Restaurants and lunchrooms (SIC 5812 pt.)—Establishments engaged in serving prepared food and beverages. Waiter/waitress service is provided and the establishments have seating facilities for at least 15 patrons. Included here are only those establishments in which waiters/waitresses take orders from patrons while the patrons are seated at a counter, booth, or table. They often serve alcoholic beverages. Establishments in which sales of alcoholic beverages for consumption on the premises exceed sales of prepared food and nonalcoholic beverages are classified as Drinking places (SIC 5813).

Social caterers (SIC 5812 pt.)—Establishments primarily engaged in serving prepared food and beverages for weddings, banquets, etc. at a hall or similar dedicated facility rather than at a fixed business location. Such establishments also may arrange for some entertainment, but entertainment should be a minor part of the business. (Separate data are shown only at the national level.)

Cafeterias (SIC 5812 pt.)—Establishments engaged in serving a wide variety of prepared food and beverages primarily through the use of a cafeteria line where customers make selections from displayed items. Some limited waiter or waitress service may be provided. Table and/or booth seating facilities are usually provided.

Refreshment places (SIC 5812 pt.)—Establishments primarily selling limited lines of refreshments and prepared food. Included in this group are establishments which prepare items such as chicken and hamburgers for consumption either on or near the premises or for "takehome" consumption. Such establishments do not have waiter/waitress service where the patron's order is taken while the patron is seated at a table, booth, or counter.

Contract feeding (SIC 5812 pt.)—Establishments primarily engaged in providing food service under contract to another company; hospital; or governmental, penal, or educational institution. (This is not a lease arrangement.) The facilities and personnel of these establishments may be provided by the contracting company, institution, etc., but the management must always be supplied by the contractor. (Separate data are shown only at the national level.)

Ice cream and frozen custard stands (SIC 5812 pt.)—Establishments primarly engaged in selling ice cream, frozen custard, or other frozen ices for consumption either

on or near the premises. "Take-home" packages also may be provided for ice cream sold in bulk. (Separate data are shown only at the national level.)

**Drinking places (SIC 5813)**—Establishments primarily engaged in the retail sale of alcoholic drinks such as beer, ale, wine, and liquor for consumption on the premises. The sale of food frequently accounts for a substantial portion of the receipts of these establishments.

# Miscellaneous Retail Stores (SIC Major Group 59)

This major group includes retail establishments not elsewhere classified. These establishments fall into the following categories: Drug stores, liquor stores, used merchandise stores, miscellaneous shopping goods stores, nonstore retailers, fuel dealers, florists, cigar stores and stands, news dealers and newsstands, and miscellaneous retail stores not elsewhere classified.

Establishments primarily selling used automobile parts and accessories, previously classified in SIC 593 in prior censuses, are classified in Wholesale Trade SIC 5015 in the 1987 census. Ice dealers, previously classified in SIC 5982, are classified in SIC 5999 in the 1987 census. And, optical goods stores, previously classified in SIC 5999, are classified in new SIC 5995 in the 1987 census.

Drug stores (SIC 591 pt.)—Establishments engaged in the retail sale of prescription drugs. They may carry a number of related lines such as cosmetics, toiletries, tobacco, and novelty merchandise and may operate a soda fountain or lunch counter. These stores are classified on the basis of their usual trade designation rather than on the stricter interpretation of commodities handled.

**Proprietary stores (SIC 591 pt.)**—Establishments generally selling the same merchandise as drug stores, except that prescriptions are not filled and sold.

Liquor stores (SIC 592)—Establishments primarily selling packaged alcoholic beverages such as ale, beer, wine, and liquor for consumption off the premises. Liquor stores operated by States, counties, and municipalities are included.

Used merchandise stores (SIC 593)—This industry includes stores primarily engaged in the retail sale of used merchandise, antiques, and secondhand goods such as clothing and shoes; furniture; books and rare manuscripts; musical instruments; office furniture; phonographs and phonograph records; and store fixtures and equipment. The industry also includes pawnshops. Dealers primarily engaged in selling used motor vehicles, trailers, and boats are classified in major group 55; and those primarily selling used mobile homes in SIC 5271. Establishments primarily selling used automobile parts and accessories are classified in SIC 5093. Establishments primarily engaged in automobile repair are classified in SIC 753.

General line sporting goods stores (SIC 5941 pt.)—Establishments primarily selling a general line of sporting goods and equipment for hunting, camping, fishing, skiing, riding, tennis, golf, and other sports; and gymnasium and playground equipment.

Specialty line sporting goods stores (SIC 5941 pt.)—Establishments specializing in a maximum of four lines of sporting goods and equipment such as guns, bicycles, trophies, skiing, golfing, bowling, and billiards equipment. Establishments primarily engaged in the retail sale of athletic footwear are classified in SIC 5661.

Book stores (SIC 5942)—Establishments primarily selling new books and periodicals. Stationery and related items may also be sold. Book clubs (not engaged in publishing) primarily selling new books through the mail are included in mail-order houses (SIC 5961). Establishments primarily engaged in the sale of used books are classified in SIC 593.

Stationery stores (SIC 5943)—Establishments primarily engaged in the retail sale of stationery, such as paper and paper products (including printing and engraving), post cards, novelties, and school supplies. These establishments also may sell additional lines of office type supplies, such as accounting and legal forms; blankbooks and forms; and office forms and supplies. Establishments primarily engaged in selling office supply forms and supplies are classified in SIC 5112. Stores specializing in the sale of artists' supplies are classified in SIC 5999.

Jewelry stores (SIC 5944)—Establishments primarily engaged in the retail sale of any combination of the lines of jewelry, such as diamonds and other precious stones; rings, bracelets, and brooches; sterling and plated silverware; and watches and clocks. Stores primarily engaged in watch and jewelry repair are classified in SIC 7631.

Hobby, toy, and game shops (SIC 5945)—Establishments primarily engaged in the retail sale of toys, games, and hobby and craft kits and supplies. Establishments primarily engaged in selling artists' supplies or collectors' items, such as coins, stamps, and autographs, are classified in SIC 5999.

Camera and photographic supply stores (SIC 5946)— Establishments primarily engaged in the retail sale of cameras, film, and other photographic supplies and equipment. Establishments primarily engaged in finishing films are classified in SIC 7395.

Gift, novelty, and souvenir shops (SIC 5947)— Establishments primarily engaged in the retail sale of combined lines of gifts and novelty merchandise, souvenirs, greeting cards, holiday decorations, and miscellaneous small art goods. Luggage and leather goods stores (SIC 5948)— Establishments primarily engaged in the retail sale of luggage, trunks, and leather goods, except apparel.

Sewing, needlework, and piece goods stores (SIC 5949)—Establishments primarily engaged in the retail sale of sewing supplies, fabrics, patterns, yarn, and other needlework accessories.

Catalog and mail-order houses (SIC 5961)-Establishments primarily selling merchandise as a result of orders received by catalog, mail, or television order. Customers are made aware of goods available for sale through catalogs, mailing pieces, advertisements in newspapers and magazines, and advertising on radio and television. Departmentalized retail stores normally with 50 employees or more and operated by mail-order houses and selling a general line of merchandise are classified in SIC 531. Retail stores normally with less than 50 employees and operated by mail-order houses and selling a general line of merchandise are classified in SIC 539. In some tabulations at the national level, catalog and mail-order houses are divided into subclassifications on the basis of the merchandise they sell. The subclassifications are department store merchandise, other general merchandise, and other mailorder houses. Establishments primar-ily engaged in mailorder sales of computer hardware and/or software and television order (home shopping) sales are included within the "Other mail-order houses" classification.

Merchandising machine operators (SIC 5962)— Establishments primarily engaged in the retail sale of products by automatic merchandising units (vending machines) which are generally located on the premises of other businesses. This industry does not include coin-operated service machines such as washers and dryers (SIC 7215), music machines and amusement game machines (SIC 7993), lockers and scales (SIC 7299), or insurance policies sold through vending machines (SIC 63). The "establishment" is the location from which the vending route (or routes) is serviced, not the number of vending machines or the number of business locations in which vending machines are located.

Since many automatic merchandising machine operations are conducted in conjunction with the operation of manufacturing plants and of other establishments not classified in retail trade, data for "retail" automatic merchandising machine operators should not be interpreted as a measure of total sales through automatic merchandising machines. Nor do the data for "retail" automatic merchandising machine operators include sales made through automatic merchandising machines owned by establishments classified in other kinds of retail trade.

Direct selling establishments (SIC 5963)—Establishments primarily selling merchandise by house-to-house canvass, by party plan, by telephone, or from trucks or wagons or other temporary locations. The "establishment"

is the location from which the canvassers operate. Canvassers who do not have any paid help are excluded from the tabulations in this report. In some tabulations at the national level, direct selling organizations are divided into subclassifications on the basis of the merchandise they sell. The subclassifications are furniture, homefurnishings and equipment; mobile food service; books and stationery; and other direct selling.

Fuel oil dealers (SIC 5983)—Establishments primarily engaged in the retail sale of fuel oil. Establishments primarily selling fuel oil burners are classified in SIC 5074; dealers primarily engaged in installing and servicing fuel oil burners, in SIC 1711; and fuel oil burner repair service only, in SIC 7699.

Liquefied petroleum gas (bottled gas) dealers (SIC 5984)—Establishments primarily engaged in the retail sale of bottled or bulk liquefied petroleum (LP) gas.

Fuel dealers, n.e.c. (SIC 5989)—Establishments primarily engaged in the retail sale of coal, coke, charcoal, wood, or any combination of these lines. Establishments primarily selling fuel oil are classified in SIC 5983 and those primarily selling bottled gas in SIC 5984.

Florists (SIC 5992)—Establishments primarily engaged in the retail sale of cut flowers and growing plants. Stores primarily engaged in the retail sale of seeds, bulbs, and nursery stock are classified in SIC 5261, and greenhouses and nurseries primarily engaged in growing seeds, bulbs, flowers, and nursery stock are classified in SIC 0181.

**Tobacco stores and stands (SIC 5993)**—Establishments primarily engaged in the retail sale of cigarettes, cigars, tobacco, and smokers' supplies. Many of the establishments included in this classification are operated as concessions in places of amusement, railway stations, airports, and other public places.

News dealers and newsstands (SIC 5994)— Establishments primarily engaged in the retail sale of newspapers, magazines, and other periodicals. Home delivery of newspapers by other than printers or publishers is classified in SIC 5963. Establishments engaged in delivering newspapers for subsequent home delivery are classified in SIC 4212.

Optical goods stores (SIC 5995)—Establishments primarily engaged in the retail sale of prescription eyeglasses and contact lenses for individuals. Offices of oculists, ophthalmologists and optometrists are classified in major group 80 even though a majority of their revenue is from the sale of eyeglass frames or prescription eyeglasses and contact lenses.

Miscellaneous retail stores, n.e.c. (SIC 5999)—Establishments primarily engaged in the retail sale of specialized lines of merchandise not elsewhere classified. This industry also includes establishments primarily engaged in selling a general line of their own or consigned merchandise at retail or at auction. Establishments primarily engaged in auctioning tangible personal property of others on a fee basis are classified in SIC 7399. In some tabulations, Miscellaneous retail stores are divided into subclassifications on the basis of the merchandise they sell. The subclassifications are pet shops, typewriter stores, and other retail stores.



# APPENDIX B. **General Questions**



# U.S. DEPARTMENT OF COMMERCE 1987 CENSUS OF RETAIL TRADE

The state of the s					OMB APPROVAL	NO. 0607-	0528: EXPIR	RES 06:89
Code). By the seme is may be seen only by	a to this inquiry is required, your report to the Cens sworn Census employeas the law also provides that el process.	us Bureau is cont	fidential, it ed only for		espondence perteining to this report, Employer Identificati refer to this Census File Number (CFN) Number			
Please complete Ionn shill ke i Uk	1201 E	U OF THE CE ast Tenth Stre onville, IN 47	et		<del>-</del>			
If filing by the due	BRUARY 15, 1988 date causes an undue ant to the above address Number (CFN).	burden, a time ; please include	extension your					
NOTE — Pla	ase read the accompose answering the q	panying instru uestions.	uctions					
				Plan	and appropriate agency in page and decree and 710 Code ENITED attract and appropriate	mbarif a		
> Item 1 — EMPLO	YER IDENTIFICATION	NUMBER		riea	se correct errors in name, address, and ZIP Coda. ENTER street and nu ltem 4 — ORGANIZATIONAL STATUS — Mark (X) the Oil			
Is the Employer Identi this establishment on Form 941?	fication (EI) Number shown its latest 1987 Employer's	in the label the SA Querterly Federal	AME es thet Tax Return,	used for Treasury	describes this establishment during 1987.  1 ☐ Individual proprietorship			
2 □ NO - E			(9 digits	)	2 ☐ Partnership			
	AL LOCATION OF EST	ARIISHRAEA	T		a ☐ Cooperativa association (taxable)			
Answer it	ems a, b, c, and d or rural routes are not phy	ysical locations.			4 Cooperative association (tax-axempt)			
	vn in mailing label. If differe	nt, indicate chang	je. Z		5 ☐ Governmental — Specify			
NUMBER AND STREET					o Corporation (Do not mark if any form of cooperative	associati	on.)	
CITY, TOWN, VILLAGE	. ETC.	STATE	ZIP COOE		e Other - Specify			
					Value figures may be reported in dollars or rounded to thousands.	Mil- lions (000)	Thou- sands (000)	Dol lars (000)
b. Is this establishma village, etc.?	nt physically located inside	the legal bounder	ries ol the cit	γ, town,	\$1,125,628, • PREFERRED	1	126	
095 1 YES	Je	No legal bounds	eries		report either Acceptable  Item 5 — DOLLAR VOLUME OF BUSINESS IN 1987	Mil.	125 Thou.	626 Dol.
2 🗆 NO	4[	Don't know			Seles of merchendise and other operating receipts EXCLUDING seles (or other) taxes collected	010		
_	ty where physically located				> Item 6 — PAYROLL AND EMPLOYMENT	Mil.	Thou.	Dol.
096 1 ☐ City, vill		Other or don't k	inow		e. Peyroll in 1987, before deductions (1) Total ANNUAL payroll	030		
2 L Town or						031		
d. Name of county w	here physically located				(2) FIRST QUARTER payroll (Jan.—Mar.) b. Employment in 1987		Number	
					Number of paid employees for the pay period including	032		
Item 3 — OPERAT	FIONAL STATUS s during 1987 did this firm o	or	Number o	of months	March 12, 1987 (include both full- and part-time employees)			
organization activ	ely operate this establishme box which best describes t	ent?	t at tha end o	f 1987.		~		
oo1 1 In opera								
	erily or seasonally inactive		Figure	es only				
_	operation — Give data ——		Month D	ay Year	> Item 9 — KIND OF BUSINESS			——
₄ ☐ Sold or operato AND en:	leased to another r — Give data at right—— ter name, etc., below				Mark (X) the ONE box which best describes the PRINCIPAL kind of business of this establishmen: 1987.			
NAME OF NEW OWNER					(Categories appropriate to individual fo	nn)		
NUMBER AND STREET						<u></u>		
CITY		lover	I maga-			_		
CITY		STATE	ZIP COOE					
PENALTY FOR FAILUR	E TO REPORT				CONTIL	VUE ON	PAGE 2	

												Page 2
Report sales either in dollar figure	Report sales either in dollar figures (see example on page 1) or as a percent (in whole percents) of total sales (see example below).							ENTER OWNED OR CONTROLLED COM	PANY NAME	i, ADDRES	SS, AND ZII	CODE
of total s	s 38.76% tales: port whole percent	s	Mil.   Thou.	Dol.	Per- cent		098 1 YES	El No. (9 digits)		079	Numbe	r
		Estimated sales	Estimated sales during 1987			corrected in item 1) at		0/9				
Merchandise lines Sus use Mil.   Thou.   Dol. cen							If more than one, provide below for each establish	e the physical location address	and other	informa	tion indic	ated
(Categories a	(Categories appropriate to individual form)							ons. If book figures are not availa mat in REMARKS for attach a sep				ile.
	_					Г	NAME, ADDRESS, AND ZIP CODE		1987		Thou.	Dol.
									Sales	D81		
shown in the	13 only if your C address label of					1	KIND-OF-BUSINESS DESCRIPTIO	N	Annual	082	1	
with a zero.									Census use	D88		
Item 13 - OWNERSHIP, C	ONTROL, AND	LOC	ATIONS OF O	PERA	TION	Г	NAME, ADDRESS, AND ZIP CODE		1987	Mil.	Thou.	Dol.
a. Is this company owned or controlled by another company?	VNING DR CONTADLLING	COM	PANY NAME, ADDRESS	S, AND Z	IP CODE				Sales	081		
097 1 ☐ YES →						2	KIND-OF-BUSINESS DESCRIPTIO	Ñ	Annual payroll	D82		
2 □ NO	ELNo. (9 digits	. [							Census	088		

# APPENDIX C. Kind-of-Business Titles and Reporting-Form Numbers

[Listed below are retail kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishments by kind of business, should be directed to the Business Division, Bureau of the Census, Washington, DC 20233]

1987 SIC code	Title	Reporting form CB-	1987 SIC code	Title	Reporting form CB-
52	BUILDING MATERIALS AND GARDEN SUPPLIES STORES		57	FURNITURE AND HOMEFURNISHINGS STORES	,
5211	Lumber and other building materials dealers	5201	5712	Furniture stores	5701
5231	Paint, glass, and wallpaper stores		5713	Floor covering stores	
5251	Hardware stores		5714	Drapery and upholstery stores	5705
5261	Retail nurseries, lawn and garden supply stores		5719	Miscellaneous homefurnishings stores	
5271	Mobile home dealers	5205			
			5722	Household appliance stores	5702
			5731	Radio, television, and electronics stores	5702
			5734	Computer and software stores	5702
53	GENERAL MERCHANDISE STORES		5735 5736	Record and prerecorded tape stores Musical instrument stores	
			5/36	Musical instrument stores	5703
5311 pt.	Conventional department stores	5301			
5311 pt.	Discount or mass merchandising department stores	5301		EATING AND DRINKING DI AGEG	
5311 pt.	National chain department stores	5301	58	EATING AND DRINKING PLACES	
5331	Variety stores	5302			
5399	Miscellaneous general merchandise stores	5301	5812 pt.	Restaurants and lunchrooms	5801
			5812 pt.	Social caterers	
			5812 pt.	Cafeterias	
54	FOOD STORES		5812 pt.	Refreshment places	
34	TOOD STORES		5812 pt.	Contract feeding	5802
			5812 pt.	Ice cream, frozen custard stands	5801
5411	Grocery stores	5400	5813	Drinking places	5801
5423	Meat and fish (seafood) markets	5400	1		
5431	Fruit and vegetable markets	5400			
5441 5451	Candy, nut, and confectionery stores	5400	59	MISCELLANEOUS RETAIL STORES	
5461	Retail bakeries				
5499	Miscellaneous food stores		5912 pt.	Drug stores	5901
0400	11100011110000 1000 010100 111111111111	0400	5912 pt.	Proprietary stores	5901
			5921	Liquor stores	5902
			5931	Used merchandise stores	5903
55	AUTOMOTIVE DEALERS AND GASOLINE SERVICE		5941 pt.	General line sporting goods stores	
	STATIONS		5941 pt.	Specialty line sporting goods stores	
			5942	Book stores	
5511	New and used car dealers	5501	5943	Stationery stores	
5521	Used car dealers		5944	Jewelry stores	
5531 pt.	Tire, battery, and accessory dealers		5945 5946	Hobby, toy, and game shops	
5531 pt.	Other auto and home supply stores	5502	5946	Camera and photographic supply stores	5905
			5948	Luggage and leather goods stores	5905
5541	Gasoline service stations		5949	Sewing, needlework, and piece goods stores	5909
5551 5561	Boat dealers				
5551	Recreational vehicle dealers		5961 pt.	Department store merchandise—mail-order	5910
5599	Automotive dealers, n.e.c.		5961 pt.	General merchandise, n.e.c. – mail-order	5910
3000	Transmistra double, Inc.v	3303	5961 pt.	Other mail-order houses	
			5962 5963 pt.	Merchandising machine operators	
			5963 pt.	Furniture, homefurnishings, equipment—direct selling Mobile food service—direct selling	5910
56	APPAREL AND ACCESSORY STORES		5963 pt.	Books and stationery—direct selling	5910
			5963 pt.	Other direct selling	5910
5611	Men's and boys' clothing stores	5601	5983	Fuel oil dealers	5911
5621	Women's clothing stores	5601	5984	Liquefied petroleum gas (bottled gas) dealers	5911
5631	Women's accessory and specialty stores		5989	Fuel dealers, n.e.c.	5911
5641	Children's and infants' wear stores	5601	5992	Florists	5912
5651	Family clothing stores	5601	5993	Tobacco stores and stands	5902
5661 pt.	Men's shoe stores		5994	News dealers and newsstands	5902
5661 pt.	Women's shoe stores	5602	5995	Optical goods stores	5913
5661 pt.	Children's and juveniles' shoe stores	5602	5999 pt.	Pet shops	5914
5661 pt.	Family shoe stores	5602	5999 pt.	Typewriter stores	5905
5699	Miscellaneous apparel and accessory stores	5601	5999 pt.	Other retail stores, n.e.c.	5916
				<u> </u>	_

# APPENDIX D. Metropolitan Statistical Areas

[Titles and definitions shown for MSA's, PMSA's, and CMSA's are those established by the Office of Management and Budget, as of June 30, 1987]

#### **ARIZONA**

Phoenix, AZ MSA Maricopa County, AZ Tucson, AZ MSA Pima County, AZ



# APPENDIX E. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols and for more information on reliability of data, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A]

		Percent of	sales‡-			Percent of	sales‡-
1987 SIC code	Kind of business	From administrative records1	Estimated <sup>2</sup>	1987 SIC code	Kind of business	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	Retail trade	0	1	57	Furniture and homefurnishings stores	1	1
52	Building materials and garden supplies stores	0	1	5712	Furniture stores	1	1
521, 3 521 523	Building materials and supply storesLumber and other building materials dealersPaint, glass, and wallpaper stores	0 0	1 1 1	5713, 4, 9 5713 5714	Homefurnishings stores	1 2	2
525 526 527	Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers	1 2 1	1 3 2	5719 572	Miscellaneous homefurnishings stores	1 1	3
<b>5</b> 3	General merchandise stores	0	0		Radio, television, computer, and music stores	0	1
531	Department stores (incl. leased depts.)3 4	0	0	5731 5734	Radio, television, and electronics stores Computer and software stores Record and prerecorded tape stores	0	0 2
531 531 pt.	Department stores (excl. leased depts.) <sup>3</sup>	0 0	0	5735 5736	Musical instrument stores	0	2
531 pt. 531 pt.	Discount or mass merchandising <sup>3</sup> National chain <sup>3</sup>	0	0 0	58	Eating and drinking places	1	1
533 539	Variety stores Miscellaneous general merchandise stores	0	0	5812 5812 pt. 5812 pt.	Eating places Restaurants and lunchrooms Cafeterias	1 1 0	1 2
54	Food stores	0	0	5812 pt. 5812 pt.	Refreshment places Other eating places	1	1
541 542	Grocery stores Meat and fish (seafood) markets	0 2	0	5813	Drinking places	3	1
546 546 pt.	Retail bakeries	1	2 2	591	Drug and proprietary stores	0	0
546 pt.	Retail bakeries—selling only	0	1	591 pt. 591 pt.	Drug storesProprietary stores	0 4	0 2
543, 4, 5, 9 543 544	Other food stores  Fruit and vegetable markets  Candy, nut, and confectionery stores	1 5 1	2 3 2 3	59 ex. 591	Miscellaneous retail stores	1	1
545 549	Dairy products storesMiscellaneous food stores	3	3	592	Liquor stores	2	3
55 ex. 554	Automotive dealers	0	1	593	Used merchandise stores	1	1
551 552	New and used car dealersUsed car dealers	0 2	1 0	594 5941	Miscellaneous shopping goods stores Sporting goods stores and bicycle shops	1	2 2
553	Auto and home supply stores	1	1	5941 pt. 5941 pt.	General line sporting goods stores Specialty line sporting goods stores	1 1	4
553 pt. 553 pt.	Tire, battery, and accessory dealers Other auto and home supply stores	0 4	1 2	5942 5943	Book stores	0	1
555, 6, 7, 9	Miscellaneous automotive dealers	1	0	5944	Stationery stores	1	2
555 556	Boat dealers Recreational vehicle dealers	1 0	1 0	5945 5946	Hobby, toy, and game shopsCamera and photographic supply stores	0 2 2	0
557 559	Motorcycle dealers Automotive dealers, n.e.c	5	1 0	5947 5948	Gift, novelty, and souvenir shops	1	0
554	Gasoline service stations	0	1	5949	Sewing, needlework, and piece goods stores	0	1
56	Apparel and accessory stores	0	1	596 5961	Nonstore retailersCatalog and mail-order houses	0	0
561	Men's and boys' clothing stores	1	2	5962 5963	Merchandising machine operators Direct selling establishments	1 0	0
562, 3	Women's clothing and specialty stores	0	1	598	Fuel dealers	0	4
562 563	Women's clothing stores Women's accessory and specialty stores	0	1 2	5983 5984	Fuel oil dealers Liquefied petroleum gas (bottled gas) dealers	9	0
565	Family clothing stores	0	2	5989	Fuel dealers, n.e.c.	7	0
566 566 pt.	Shoe stores	0	0	5992 5993	Florists Tobacco stores and stands	2	1 3
566 pt.	Women's shoe stores	0	0	5994	News dealers and newsstands	2 3	4
566 pt. 566 pt.	Children's and juveniles' shoe storesFamily shoe stores	0	0	5995	Optical goods stores		2
564, 9	Other apparel and accessory stores	1	1	5999 5999 pt.	Miscellaneous retail stores, n.e.c. Pet shops	1	2 1
564 569	Children's and infants' wear stores Miscellaneous apparel and accessory stores	2	0 2		Typewriter storesOther miscellaneous retail stores, n.e.c	1	2 2
	<u> </u>			1			

<sup>‡</sup> Coverage symbols: 0—Less than 10 percent. 1—10 to 19 percent. 2—20 to 29 percent. 3—30 to 39 percent. 4—40 to 49 percent. 5—50 to 59 percent. 6—60 to 69 percent. 7—70 to 79 percent. 8—80 to 89 percent. 9—90 percent or more.

<sup>&</sup>lt;sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies. <sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages. <sup>3</sup>Includes sales from catalog order desks. <sup>4</sup>Includes data for leased departments operated within department stores. Data for this line not included in higher level totals.



# APPENDIX F. Geographic Notes

#### **ARIZONA**

La Paz County was created from Yuma County in January 1983.

Yuma County was divided to create La Paz County in January 1983.

Apache Junction is in Maricopa and Pinal Counties.

Bullhead City was incorporated in August 1984.

Camp Verde was incorporated in December 1986.

Parker is now in La Paz County due to the division of Yuma County into La Paz and Yuma Counties.



### APPENDIX G.

# Establishments in Business Any Time During Year and Establishments in Business at End of Year Based on 1972 Standard Industrial Classifications for the State: 1987 and 1982

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

	1987 SIC code	Kind of business	Establishments in business—			
1972 SIC code			Any time during year At end of year			
			1987	1982	1987	1982
		Retail trade— Including used automobile parts and accessories stores¹ Excluding used automobile parts and accessories stores²	19 846 19 798	17 320 17 278	17 999 17 951	16 002 1 <b>5</b> 962
52	52	Building materials and garden supplies stores	898	754	823	685
521, 3 521 523	521, 3 521 523	Building materials and supply stores Lumber and other building materials dealers Paint, glass, and wallpaper stores	427 300 127	349 249 100	399 278 121	317 224 93
525 526 527	525 526 527	Hardware stores Retail nurseries, lawn and garden supply stores Mobile home dealers	198 146 127	172 123 110	181 131 112	163 109 96
53	53	General merchandise stores	454	455	434	426
531	531 539 pt.	Department stores (incl. leased depts.) [with 25 employees or more] <sup>3 4 5</sup> Department stores (incl. leased depts.) [with 50 employees or more] <sup>3 4 6</sup> Department stores (incl. leased depts.) [with 25 to 49 employees] <sup>3 4 7</sup>	111 105 6	123 - -	108 104 4	110 - -
531	531 539 pt.	Department stores (excl. leased depts.) [with 25 employees or more] <sup>3 5</sup> Department stores (excl. leased depts.) [with 50 employees or more] <sup>3 6</sup> Department stores (excl. leased depts.) [with 25 to 49 employees] <sup>3 7</sup>	111 105 6	123	108 104 4	110 - -
533 539	533 539 pt.	Variety stores Miscellaneous general merchandise stores <sup>8</sup>	109 234	119 213	105 221	114 202
54	54	Food stores	2 236	2 072	2 026	1 959
541 5422, 3	541 5421	Grocery stores	1 693 50	1 612 52	1 560 44	1 545 50
546 5462 5463	546 546 pt. 546 pt.	Retail bakeries	244 223 21	177 171 6	198 186 12	155 150 5
543, 4, 5, 9	543, 4, 5,	Other food stores	249	231	224	209
543 544 545 549	543 544 545 549	Fruit and vegetable markets	19 67 40 123	20 41 53 117	18 61 29 116	19 38 49 103
55 ex. 554	55 ex. 554	Automotive dealers	1 517	1 190	1 377	1 133
551 552	551 552	New and used car dealersUsed car dealers	284 200	245 140	262 179	240 125
553 553 pt. 553 pt.	553 553 pt. 553 pt.	Auto and home supply stores	789 743 46	627 590 37	715 671 44	599 565 34
555, 6, 7, 9	555, 6, 7, 9	Miscellaneous automotive dealers	244	178	221	169
555 556	555 556,	Boat dealers Recreational and utility trailer dealers <sup>9</sup>	52 97	31 50	46 89	30 49
557 559	559 pt. 557 559 pt.	Motorcycle dealers	74 21	86 11	68 18	81 9
554	554	Gasoline service stations	1 241	1 320	1 151	1 204
<b>5</b> 6	56	Apparel and accessory stores	1 772	1 563	1 642	1 446
561	561	Men's and boys' clothing stores	175	171	158	158
562, 3, 8 562 563, 8	562, 3 562 563	Women's clothing and specialty stores  Women's clothing stores  Women's accessory and specialty stores <sup>10</sup>	680 622 58	572 502 70	632 583 49	532 463 69
565	565	Family clothing stores	219	204	203	190
566 pt. 566 pt. 566 pt. 566 pt. 566 pt.	566 pt. 566 pt. 566 pt. 566 pt.	Shoe stores  Men's shoe stores  Women's shoe stores  Children's and juveniles' shoe stores  Family shoe stores	515 55 139 17 304	482 63 108 16 295	485 53 132 17 283	445 60 100 13 272
564, 9 564 569	564, 9 564 569	Other apparel and accessory stores	183 46 137	134 40 94	164 41 123	121 35 86

See footnotes at end of table.

1972 SIC code	1987 SIC code	Kind of business	Establishments in business—			
			Any time during year		At end	At end of year
			1987	1982	1987	1982
57	57	Furniture and homefurnishings stores	1 650	1 340	1 494	1 243
5712	5712	Furniture stores	452	382	402	355
5713, 4, 9 5713 5714	5713, 4, 9 5713 5714	Homefurnishings stores	526 226 70	409 175 80	488 209 67	379 163 73
5719	5719	Miscellaneous homefurnishings stores	230	154	212	. 143
572	572	Household appliance stores	140	111	130	100
573 5732	573 5731 5734	Radio, television, computer, and music stores	532 359 284 75	438 305 - -	474 321 255 66	409 285 - -
5733	5735 5736	Music stores	173 100 73	133 73 60	153 83 70	124 67 57
58	58	Eating and drinking places	5 510	4 655	4 871	4 191
5812 5812 pt. 5812 pt. 5812 pt. 5812 pt.	5812 5812 pt. 5812 pt. 5812 pt. 5812 pt.	Eating places	4 666 2 136 104 1 994 432	3 734 1 763 108 1 604 259	4 146 1 915 92 1 760 379	3 379 1 600 87 1 464 228
5813	5813	Drinking places	844	921	725	812
591	591	Drug and proprietary stores	541	516	500	502
591 pt. 591 pt.	591 pt. 591 pt.	Drug storesProprietary stores	526 15	493 23	489 11	479 23
59 ex. 591	59 ex. 591	Miscellaneous retail stores¹	4 027	3 455	3 681	3 213
592	592	Liquor stores	276	292	239	262
593	593, 5015 pt.	Used merchandise stores <sup>1</sup>	280	288	255	272
594 5941 5941 pt. 5941 pt.	594 5941 5941 pt. 5941 pt.	Miscellaneous shopping goods stores	1 894 316 78 238	1 576 293 98 195	1 749 283 68 215	1 486 270 88 182
5942, 3 5942 5943	5942, 3 5942 5943	Book, stationery stores	263 181 82	196 124 72	241 165 76	187 117 70
5944	5944	Jewelry stores	457	358	427	344
5945, 6, 7, 8, 9	5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	858	729	798	685
5945 5946 5947 5948 5949	5945 5946 5947 5948 5949	Hobby, toy, and game shops Camera and photographic supply stores Gift, novelty, and souvenir shops Luggage and leather goods stores Sewing, needlework, and piece goods stores.	142 59 499 31 127	134 62 384 32 117	129 57 466 29 117	120 59 368 28 110
596 5961 5962 5963	596 5961 5962 5963	Nonstore retailers Catalog and mail-order houses Merchandising machine operators Direct selling establishments	332 113 63 156	267 93 50 124	307 107 55 145	246 84 47 115
598 5983 5984 5982	5983 5984 5989, 5999 pt. (pt.)	Fuel and ice dealers Fuel oil dealers Liquefied petroleum gas (bottled gas) dealers Fuel and ice dealers, n.e.c. <sup>12</sup>	85 3 77 5	87 6 69 12	80 2 74 4	85 6 68 11
5992 5993 5994	5992 5993 5994	Florists Tobacco stores and stands News dealers and newsstands	310 40 8	272 23 11	274 35 8	233 22 10
5999	5995, 5999 pt.	Miscellaneous retail stores, n.e.c. [excl. ice dealers and incl. optical goods stores]	802	639	734	597
5999 pt. 5999 pt. 5999 pt.	(pt.) 5995 5999 pt. 5999 pt.	Optical goods stores	258 88 10	188 91 12	236 80 10	179 86 12
5999 pt.	5999 pt. (pt.)	Other miscellaneous retail stores, n.e.c. [excl. ice dealers]	446	348	408	320

Includes used automobile parts and accessories stores classified in SIC 593 based on 1972 SIC.

Excludes used automobile parts and accessories stores classified in SIC 593 based on 1972 SIC (included in SIC 5015 pt. based on 1987 SIC).

Includes sales from catalog order desks.

Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Establishments defined as department stores, based on 1972 SIC, with 25 employees or more.

Establishments defined as department stores, based on 1972 SIC, with 50 employees or more.

Establishments defined as department stores, based on 1972 SIC, with 25 to 49 employees.

Excludes department stores with 25 to 49 employees classified in SIC 531 based on 1972 SIC.

Includes utility trailer dealers classified in SIC 556 based on 1972 SIC.

Includes computer and software stores classified in SIC 5732 based on 1972 SIC.

Includes computer and software stores classified in SIC 5732 based on 1972 SIC.

# APPENDIX H. Changes in Retail Trade Kind-of-Business Classifications for 1987

[Based on revisions to the Standard Industrial Classification (SIC) Manual, definitions of some kinds of business were changed for 1987. The significant changes in SIC codes from 1972 to 1987 are listed below. For industries other than those listed, the SIC definitions are the same as those used since 1972, or contain only minor revisions affecting the classification of few, if any, establishments]

1987 SIC (used for 1987 census reports)

1972 SIC (used for 1972, 1977, and 1982 census reports)

Code	Title	Code	Title
5311 5399 pt.	Department stores [with 50 employees or more]	- 5311	Department stores [with 25 employees or more]
5399 pt.	Miscellaneous general merchandise stores	5399	Miscellanous general merchandise stores
5421	Meat and fish (seafood) markets <sup>1</sup>	5422, 3	Meat and fish (seafood) markets
5461	Retail bakeries	5462 5463	Retail bakeries—baking and selling Retail bakeries—selling only
5561 5599 pt.	Recreational vehicle dealers Utility trailer dealers	<u>-</u> 5561	Recreational and utility trailer dealers
5632	Women's accessory and specialty stores	-[ 5631 5681	Women's accessory and specialty stores Furriers and fur shops
5731 5734	Radio, television, and electronics stores	- 5732	Radio and television stores
5735 5736	Record and prerecorded tape stores  Musical instrument stores	<b>]</b> - 5733	Music stores
5932 5015 pt.	Used merchandise stores Motor vehicle parts, used <sup>2</sup>	5931	Used merchandise stores
5989 5999 pt.	Fuel dealers, n.e.c. lce dealers.	- 5982	Fuel and ice dealers, n.e.c.
5995	Optical goods stores <sup>1</sup>	5999 pt.	Optical goods stores
5999 pt.	Other miscellaneous retail stores, n.e.c.	5982 pt. 5999 pt.	lce dealers Other miscellaneous retail stores, n.e.c.

<sup>1</sup>No change in content. <sup>2</sup>Classified in retail trade prior to the 1987 census.

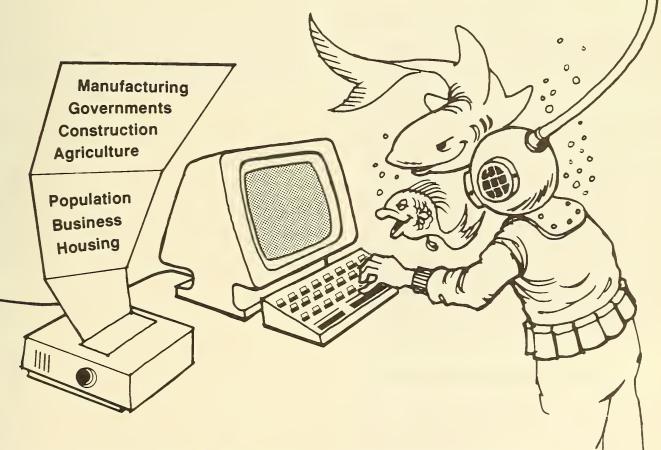


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### PUBLICATION PROGRAM

#### 1987 CENSUS OF RETAIL TRADE

Publications of the 1987 Census of Retail Trade, containing data on retail establishments in the United States, are described below. Publications order forms for the specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233. The first results were issued in press releases. Final detailed statistics are issued in separate paperbound reports.

#### **Final Reports**

# Geographic area series—52 reports (RC87-A-1 to -52)

A separate paperbound report is being published for each State, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, and number of proprietorships and partnerships, by varied retail classifications. All statistics are presented for the State, MSA's, counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. For each State, the District cf Columbia, and the United States, 1987 data are provided by kind of business on sales and employees per establishment and sales and payroll per employee. Comparative statistics showing percent changes in sales and payroll between 1982 and 1987 are shown by kind of business.

## Nonemployer statistics series—4 reports (RC87-N-1 to -4)

Four separate reports are being issued, each containing data for the States located in the four different regions. Data are included by kind of business on all establishments, establishments with payroll, and establishments without payroll for the United States. Also presented are statistics for establishments without payroll on number of establishments and sales by varied retail classifications for each State and, within each State, for MSA's, counties, and places with 2,500 inhabitants or more.

# Subject series—55 reports (RC87-S-1, -2, -3 (1 to 52), and -4)

The first report (RC87-S-1) presents data based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms, by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented for establishments with payroll by kind of business on the number of establishments, sales, payroll, and employment for the United States.

A report (RC87-S-2) on measures of value produced, capital expenditures, depreciable assets, and operating expenses presents data for retail firms with payroll for the United States by major kinds of business. Data also are provided on sales, purchases, and beginning and ending inventories. Measures of

value produced include gross margin, value added, and net income produced at market prices and factor costs. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc.

The merchandise line sales series (RC87-S-3 (1 to 52)) presents data on major categories of merchandise sold by retail kinds of business for each State and the District of Columbia, each MSA, and the United States as a whole. Data for States and most MSA's will be available on computerized media only. Tables present data for establishments with payroll for each kind of business and show, for each merchandise line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of their total sales represented by sales of that line. Summary statistics also are provided for the 41 broad merchandise line categories, including counts of establishments and the amount and percent of the line sold by various kinds of retail businesses.

A miscellaneous subjects report (RC87-S-4) contains special statistics on eating and drinking places, gasoline service stations and liquefied petroleum (LP) gas dealers, and other miscellaneous subjects. Data are presented for the United States as a whole and, where feasible, for States and MSA's.

### Special report series—1 report (RC87-SP-1)

The Selected Statistics report presents selected aggregate data on retail trade, including statistics not included in the other final reports.

#### **Microfiche**

Every final published report in the 1987 Census of Retail Trade will be available on microfiche.

#### **Public-Use Computer Tapes and Compact Discs**

Selected data also are available on public-use computer tapes and compact discs-read only memory (CD-ROM). For the selected data, tapes and discs will provide the same information found in the final reports as well as additional information not published in the final reports, such as ZIP Code statistics, available from series RC87-Z, and Merchandise Line Sales data for States (RC87-S-3 (1 to 51)). Computerized data products are available for users who wish to summarize, rearrange, or process large amounts of data. These products, with corresponding technical documentation, are sold by Data User Services Division, Customer Services (Tapes), Bureau of the Census, Washington, DC 20233.

#### OTHER ECONOMIC CENSUSES REPORTS

Data on wholesale trade, service industries, construction industries, manufactures, mineral industries, transportation, enterprise statistics, minority-owned business enterprises, and womenowned businesses also are available from the 1987 Economic Censuses. A separate series of reports covers the censuses of outlying areas—Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Marianas. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233.

